

day, wear sun protectors while the sun is at its height.

An elephant starts work at twenty-five or thirty years of age, and is supposed to be in his prime forty years later, but upon the age that elephants live there is considerable difference of opinion. As regards strength, a good tusker can easily lift half a ton on his tusks and drag a square of three tons weight, but to see an elephant really putting forth his strength one has to see him at work in the jungle and creeks, where both log and elephant are sunk in the soft mud. It is here one realizes his enormous strength, when with a deafening roar he squares his shoulders and gives a tremendous tug, which will move the log a foot or two, and he will again flounder forward and repeat the operation till he eventually lands his charge on to the hard ground or into the water, as the case may be. In the matter of hard work, a mill elephant lives an easy life compared to his brother of the jungle. One might be compared with a man whose calling is of an intellectual nature and the other the manual laborer.

THE SUTHERLAND, INNES COMPANY.

It may not be generally known that the Sutherland, Innes Company, Ltd., of Chatham, Ont., are the largest manufacturers of cooperage stock in the world. With agents in a large number of foreign countries, and splendid connections at the mills, they are enabled to ship advantageously to every point which they desire to reach. That the chief office of such an extensive concern should be located in Canada is very gratifying, and justifies the brief description of the company which we give below :

The concern was organized twenty-five years ago, and was then known as Hay, Sutherland & Innes. Mr. Hay and the president of the company were the organizers of the firm, but shortly afterwards Mr. Hay retired and the name was changed to Sutherland & Innes. In the year 1888 Mr. James Innes, jr., was admitted as a partner, and the company became known as Sutherland, Innes & Co.

In 1893 the firm was incorporated as a limited liability company under the present title of The Sutherland, Innes Co., Limited, S. J. Sutherland being president; James Innes, sr., 1st vice-president; Wm. Ball, 2nd vice-president; and James Innes, jr., secretary. These persons have continued in office ever since.

The president, Mr. Sutherland, whose portrait we present, is 43 years of age, and makes his headquarters at Chatham. Besides exercising a general oversight, he also looks after the tight barrel and box shoo business. Mr. Innes, jr., is the office man, and handles the finances of the company, as well as giving attention to the slack barrel end of the business. Mr. Innes, sr., has charge of the office at Liverpool, Eng.

The following particulars of the proceedings of the annual meeting held last month will serve to show the extent of the company's business :

After the board of directors were re-elected, the auditor's report was read, which showed that after wiping off \$23,347.56 for depreciation of mill properties and bad and doubtful debts, there remained a net profit, after all working expenses of management, of \$66,170.33, or equal to 22 per cent. net earning on the paid-up

capital stock of the company. The rest account profits for 1896 and contingent account amounted to more than \$100,000, out of which the dividend of 1896 has yet to be paid.

The president, in his address to the shareholders, referred to the working of the different mills, and to the various branch establishments at Savannah, Ga., New Orleans, La., Greenwood, Miss., Ewart, Mich., Munising, Mich., Romney, Ont., Bismark, Ont., Edey's Mills, Ont., Erie & Huron Mill, Ont., Duluth, Minn., Minneapolis, Minn., Suspension Bridge, N. Y., New York, N. Y., and Liverpool, Eng. The company erected during the year a large mill at Munising, Mich., with an annual producing capacity of over 18,000,000 feet of lumber and 29,000,000 pieces of hoops and staves, and purchased 24,600 acres in Alger county, North Michigan, and 18,800 acres of standing timber in Alger and Delta counties, and now owns 53-



MR. J. S. SUTHERLAND,
President of the Sutherland, Innes Company Limited

480 acres of timber land and stumpage. The mills have been in operation since May, 1896, giving employment to over 300 men. In the vicinity of their mill at Munising it is estimated that the company control 300,000,000 feet of stumpage, an amount sufficient for twenty years' supply. The president stated that they had purchased three mills in Canada, namely, Alvinston, Southwold and Homesdale mills, on the Courtright branch of the Michigan Central Railway. These have been stocked up with timber for the season's cutting. With the previous mills owned and operated by the company, they now have a capacity of over 125,000,000 pieces of cooperage stock per year, in addition to their lumber business. The improved condition of the trade in the United States and in foreign countries was a source of congratulation. Reference was made to the trade with France, Spain, Italy, Germany, Holland, Sweden, Denmark and Australia, and it was shown that the contracts already made by the company for 1897 business amounts to over \$1,200,000, which is an increase of about 35 per cent. over the business done on contracts at this time for 1896, and that the company was offered very large contracts that were declined, and that the prices of stock have steadily advanced from the fall of 1896.

The new business done by the company for

delivery over this year has been done at advanced prices, and unless unforeseen contingencies arise the net profits of the company 1897 should not be less than \$100,000. A fairly good winter in Canada has enabled the company to put in a good stock of logs at the mills, so that a steady and continuous throughout the year is assured.

Mr. Sutherland, who had recently visited south, pointed out the large increase in the oak stave department of the company's business and also in the southern exports of lumber. He thought that the stagnant condition of 1893 which followed the panic of 1893 was pretty spent, and that a revival in business in all leading branches was an assured fact.

The following appointments of foreign agents were made by the company :

- Stahl & Zoon, Rotterdam, Holland
- Leon George, Bordeaux, France.
- New York, W. P. Young and G. W. Gal
- New Orleans, La., W. A. Powell and
- A. Adams.
- Savannah, Ga., Messrs. McAlpine & S.
- Suspension Bridge, N. Y., C. H. Moore.
- Munising, Mich., S. M. Smith, W. F. St
- C. E. Phillips, J. D. Staples.
- Ewart, Mich., C. E. Fenton and M. Petit
- Romney, Ont., Geo. Patterson.
- Bismark, Ont., W. S. Beach.
- Holmesdale, Ont., I. B. Webster.
- Alvinston, Ont., W. H. Pray.
- Southwold, Ont., W. Pray, jr.
- Edey's Mills, Ont., Gus. Wagner.
- Minneapolis, Minn., W. B. Judd.
- Duluth, Minn., H. Hurdon.
- Liverpool, Eng., Jas. Innes, sr.
- Travellers, W. C. West, C. H. Moore;
- E. Fenton.

Auditors, A. F. Falls, and W. M. Flem
Office manager, W. L. Tackaberry.

Notwithstanding the very large number of agents and superintendents employed, no change was found necessary during 1896, which is very encouraging to the management.

PERSONAL.

The death is announced of Mrs. Eastman, wife of N. Eastman, manager of an extensive saw mill at Polle N. B.

Mr. E. H. Lemay, of Montreal, was present at the annual meeting of the National Wholesale Lumber Association held in New York city.

Hon. G. A. Nantel, Commissioner of Crown Lands, Quebec, has gone to Asheville, North Carolina, where he spends several weeks, Mr. Nantel's health being in a factory condition.

From Timber, of London, Eng., we learn that Mr. Calder, son of Mr. W. R. Calder, of Allison, Cousta timber brokers, Glasgow, has entered the service of McArthur & Grafton, Quebec.

Hon. E. H. Bronson, M. P. P., of Ottawa, has been passing through a severe illness, but is now on the recovery. The primary cause of his illness is prostration, and Mr. Bronson will take a rest from business.

Early in March Mr. E. C. Grant, of the Ottawa Co., returned from attending the meeting of the Wholesale Lumber Dealers' Association at New York. He had the honor of being elected one of the trustees for a term of three years. This is the first time that a Canadian has been elected on the board of management, which is of fifteen members. Last year Mr. Grant was placed on the Committee of Admissions and Membership, and this year given this additional distinction.