SUNSHINE

PUBLISHED BY THE

SUN LIFE ASSURANCE COMPANY OF CANADA, AT HEAD OFFICE, MONTREAL.

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of Canada.

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Young Men, Save Your Money!

We have always maintained the nothing is better for a young man that to invest his savings in life assurance for it not only provides for the future, but educates in the matter of saving money

There is a young man not many mile from here, who testifies emphatically to He was eighteen years old an was in the enjoyment of a good salary but like scores of other young men allowe it to fritter away. He took out a small Endowment policy, and after he paid hi first premium began to think of the second and commenced to save for it The habit of saving grew on him and a the end of the second year he had \$140.0 to his credit; at the end of the third year the balance to his credit was \$450.00 all saved through the influence of hi assurance policy. The premium pay ment gave him an incentive to save.

While money is not everything in the life it stands for a great deal and is great blessing when rightly employed. The order of things in this world is such that it is impossible to get along with an kind of comfort without money. It beins so essential it is the duty of all life representatives to earnestly persuade your men to commence saving, and nothin will aid them more nor be more profitable as an investment, than an assurance policy.

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