

THE FESTIVE DRUMMER.

A PLEASURABLE DAY SPENT AT THE PORT.

The Western Ontario Commercial Travellers' Association have their first outing, "Regulars"—The Programme of Sports.

The convivial character of the drummer is proverbial. He is the most free and easy of all civilized people, and when hundreds of his class are drawn together to spend a festive day the "feast of reason and flow of soul" is unbounded.

For the first time in its history the Association picked up at Port Stanley on Saturday afternoon, and a merrier crowd than they have ever seen a few hours of diversion from the ordinary routine of life. Fraser's Heights, a scene of jollity from the moment of their arrival until, at a seasonable hour, the party were aboard the railroad train which was to carry them homeward.

The excursionists left the Grand Trunk station here shortly after the time announced, 1.30 p.m., and after a quick run the familiar pleasure resort was reached, but in order that none should be mistaken, the brakeman on the train took the precaution of announcing "Port Stanley" in his loudest tones. No sooner were the drummers on the little railway station platform than they "fell in," (with the exception of the Association members whose families accompanied them) and, with Marshal Craig leading and "D" School Band supplying "marching music," the long line, in two files, "kept step" along the country road and up the hill to the Fraser House, where they encircled the band, and returned the cheers of the summer hotel's guests.

After a minute's rest the "regulars" formed fours and paraded back to the picnic grounds, where it was announced that after a base ball match on the beach (which was not to last longer than one hour, Standard time) the programme of other sports would be continued.

THE BASE BALL STRUGGLE.

In order to even matters, in case the umpire should not prove to be fair (in complexion), one of the opposing teams, the Gripsacks, chose as official scorer Chas. Wilberforce, Esq., while the Bears imputed upon "Bert" Wilcox the duty of deciding the points of the game.

The renowned scorer furnished us with the following particulars, including the score: "The Trunk men drew the local nine, and took first whack at their opponents' scalls, but accomplished nothing beyond two 'tallies.' Then the little Grips had a turn, and they had six points on their side of the slate almost before I could put the figures down. When the Trunk men again had a chance they waded into Johnston's curves at an awful rate, but the pitcher's supports held him up in good style, and the score was tied, when 'Bert' declared the last man was dead (which I don't believe to have been the truth, because he made several lively kicks afterwards). The Valises then set bravely to work to unravel the knot, and piled up two more runs to their credit, but their opponents went them two better, and gloom settled on the brows of the Grips. However, they again waded the front by placing 'figure 4' on their side of the slate. When the fourth inning was about to begin the timekeeper declared the hour to be up; but the thirst for victory lingering in the players prevented an adjournment to the hill, and the score, after some brilliant plays, at the end of the fourth stood 12 to 12 in favor of both. Here's the correct, detailed score:—

was about to begin the timekeeper declared						
the hour to be up; but the thirst, or vic-						
toriousness in the throat, overruled the						
discomfort to the hill, and the score,						
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Here's the correct, detailed score:						
	A.	B.	R.	P.	O.	A.
Land, c.	3	1	0	1	5	2
McClelland, 1b	3	1	0	1	5	2
Smith, 3b	1	0	0	0	0	0
Brown, ss.	1	0	0	0	0	0
Brenner, 3b	1	0	0	0	0	0
White, 2b	4	1	0	1	1	1
Johnson, ss.	4	1	0	1	1	1
Spittal, 1f	3	2	1	1	0	0
Chenwood, c.f.	3	1	0	1	2	1
Johnson, p.	3	1	0	1	2	1
Total.	31	12	5	12	7	8

TRUNKMEN.	A.	B.	R.	P.	O.	A.
Marshall, c.	4	1	1	4	0	1
Smith, 1b.	4	2	1	5	1	2
White, 2b.	4	1	0	1	1	1
Brown, ss.	4	0	0	0	0	0
Brenner, 3b.	4	1	0	0	0	0
White, 2b.	4	1	0	0	0	0
Johnson, ss.	4	1	0	0	0	0
Chenwood, p.	4	3	1	1	0	0
McVinn, 1b.	4	2	1	1	0	0
Total.	35	12	7	12	5	7

STEWART—Earlier in the game, Gripsacks' 12, Trunkmen 12, stolen bases, Gripsacks 7, Trunkmen 5, passed balls, Marshall 3, Marshall 3, b. sea on balls, or Lovell 4, by Johnson 3. Time game 1.20. Umpire, Wilcox. Scorer, Wilberforce.

NOTE.—In case anyone should dispute this score, I solemnly declare it to be the correct one. (Signed) CHAS. WILBERFORCE, Esq.

The hundred-yard track on the Heights was lined with spectators, when the judges, Messrs. R. Graham and A. C. Stewart, announced the first event on the programme to be a Pat men's race—the contestants to weigh at least 180 pounds. The commercial men who entered were six in number, and the distance they ran was fifty yards. The race proved one of the most interesting on the choice programme. Messrs. M. McClelland and W. Underwood being declared, on a close decision, the respective winners of a seal fur cap, presented by J. Marshall & Co., and a china tea set, given by Pigot & Bryan.

Travellers who had spent forty years or more on this mundane sphere next contested for a handsome vase, given by W. J. Reid & Co., and a waterproof coat from R. C. Macfie & Co.'s establishment, and after some difficulty in "getting away," Mr. Wm. Logan captured the rain protector, with Mr. J. Richards just one yard behind him.

Then drummers whose ages ranged from thirty up ran 75 yards for a silver fruit dish and a japed bird cage, with a singing canary inside, the donors being Bowman, Kennedy & Co. and B. Cottam & Co. This race was a very pretty one, and it was impossible for the judges to decide between Messrs. J. Snow and J. F. Smith, so the finish was called a tie.

The next race was run in heats, and all who had not passed thirty summers were eligible. The competition in this event was so keen that it was found necessary to run in heats, and after some very close struggles, in which Mr. Woods was thrown and severely bruised, "Bert" Wilcox won a silk umbrella, Fred. Spittal taking second prize, a valuable pocketbook. The donors in this instance were A. E. Pavey and Longhrey & Tackaberry.

The programme was then varied by a "hop, step and jump" rivalry. The gentleman to cover the most ground was Mr. E. Heath, Mr. A. Fraser being an inch, or so behind. Robinson, Little & Co. gave the two prizes, cloth for a suit of clothes and cloth for a pair of pants.

Boys under fifteen next ran fifty yards, Stanley Seneaton winning, and a third from Burns & Lewis, and Willie Leggett a bird cage from B. Cottam & Co.

Drummers of one year's standing were next called to the scratch, and ran 100 yards, Mr. A. Fraser being an inch, or so behind. Robinson, Little & Co. gave the two prizes, cloth for a suit of clothes and cloth for a pair of pants.

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M. Anderson and Secretary A. Neighorn. Games Committee—Messrs. Smith, Lovell, Oak, Conroy, Boylen and Munroe. Officers of Combined Committees—Chairman, Mr. Robt. Tait; Treas., J. F. Smith; Secretary, A. Neighorn.

It was their first! 'Twas a trifle cool. Bathing in the lake was not indulged in. The funny tribe were not so voracious. 'I wonder who those ladies were?'—A. G. McVinn.

Charley Wilberforce's declaration will not hold with some of the players. Those winning prizes will receive them by applying to Mr. A. Neighorn, 435 Richmond street, on Tuesday.

At the request of St. Thomas ladies "D" School Band played "Annie Rooney," with vocal accompaniment, while waiting there on the way home.

Members of the Association and their friends wore handsome blue badges, neatly inscribed, the committees' color, worn in addition, being red.

"They walk like old soldiers," a veteran Port Stanley remarked, as the long line of drummers climbed the Fraser Heights.

AMATEUR ATHLETICS.

An Amateur Organized—An Effort to Be Made to Secure Tecumseh Park.

A large and representative meeting of the citizens was held on Saturday evening at the Tecumseh House for the purpose of discussing the advisability of forming an amateur athletic association, to include all amateur sports. Among those present were the following:—Messrs. E. A. Clegg, C. W. Davis, B. C. McCann, H. Jewell, Jas. Reid, King Evans, R. C. Macfie, Jas. Lamb, Robt. Burns, C. W. Leonard, W. A. Gunn, John Fairgrieve, Geo. Cameron, H. Buttrey, A. M. Smart, J. Wolfe, J. Harper, F. Harper, C. W. Gordon, Adam Beck, Geo. T. Brown, Geo. C. Gibbons, J. Kilgour, W. J. Reid, A. A. Booker, H. Tison, A. D. Huff, A. D. Holman, W. Holman, and Messrs. Labatt, Wigmore, Hobbs, Cronyn, and others.

Stirring speeches were made in favor of an organization of this kind by Messrs. Clegoria, Huff, Reid, Fairgrieve, Wigmore, Gunn, Burns and Evans, which resulted in an association being formed, with a most promising outlook.

It was the sense of the meeting that the grounds now occupied by the Base Ball Association were the only available ones for the use of this association, particularly as the Tecumseh Club have tendered the use of their stands, etc., to the new organization.

A strong committee was appointed to attend the next meeting of the City Council with a view of obtaining the rental of these grounds.

It was deemed best, if possible, to affiliate with the Ontario Athletic Club, and to do this in power to make the games to be held on September 10th a success.

Mr. W. J. Reid made a stirring speech of some length, promising to aid the Association as much as possible, financially and otherwise.

A letter was read from Mr. F. K. Stearns, President of the Detroit Athletic Club, stating that his Association was in a given by Mr. Samuel Wilcox, who had done much to boom Detroit, and wishing London success in this venture.

Over 100 applications for membership have already been received, many of the number being from prominent citizens.

CANADIAN FORESTERS.

A Large Attendance at the Annual Sermon.

According to custom the Canadian Order of Foresters of the city and suburbs assembled yesterday and marched to Colborne Street Methodist Church, to listen to a sermon which was, in the unavoidable absence of Rev. Mr. Lancelotti, preached by Rev. Geo. Boyd, of Queen's Avenue Methodist Church. Over 150 of the brethren were in line, and headed by the band of "D" School paraded down Dundas street to Colborne and thence to the church, on the corner of Colborne and Adelaide streets. The choir, under the leadership of Mr. James Jury, rendered some beautiful hymns during the service. The Rev. Mr. Boyd took for his text the tenth verse of the twelfth chapter of the epistle of Paul to the Romans, and in opening spoke of the original intention of God at the time of the creation as being that of one grand brotherhood, but owing to the rebellion of man, which was first seen in the disobedience of Adam and Eve, and in the hatred of Cain towards his brother Abel, whom he slew, this plan was frustrated. Kindness was one of the grandest principles exercised by man, it did not need for the practicing of this God-given trait to be rich or powerful or influential, but the poorest, weakest and least of God's creatures might, by look, action and word, sow the seeds of kindness, and thus follow in the footsteps of their great parent, Jesus. He urged on all who heard him not to look up the kindness which they felt in their own hearts, but to send it around. Let it be felt by those with whom they came in contact. This is the way to whom he spoke, he trusted, did not allow their acts of kindness to be circumscribed by time and fast laid down in their rules and regulations, but extended their good influence to those not within their ranks. The time would come when such acts would reap their reward.

A very good collection was taken up, and will be divided between the two of the city charities.

Bros. Abram and G. Harper acted as marshals on the occasion.

COURTEOUS TREATMENT.

A Shop Cannot Afford to Neglect a Customer.

Dry Goods Review.

No concern, however large a trade it may have, can afford to lose its smallest or most insignificant patron. Courtesy of treatment makes a customer feel at home. A real wish to oblige is the corner stone of success in a sale. To be a good salesman one must have a fair share of common sense, lots of patience and put in plenty of hard work. There are some folks so mean that they do not deserve careful waiting on; they carry good money. Let your best hand wait on this class of customers, give them every attention possible, and after shopping all over creation, they will finally take pains to let the first article asked for. On the sale of the first article often comes the whole bill of goods. The science of selling is to be able to find out what your customer is looking for and then supply the want with the article or a substitute. A customer who is more satisfied with the buyer than the article asked for. In showing goods don't be lazy, but open them up so the color and quality appear to advantage. Never hurry your customers to show impulse if it is a little slow. If a customer has a real or fancied grievance against you, settle it to his or her satisfaction. Do not by overruling force a patron to buy what she does not want, and on the other hand, don't allow your patrons to slip through your fingers like water. If possible, become well enough acquainted with the faces and names of your trade to recognize them when you meet them outside of your own store. When customers enter the store don't keep them waiting, but step up at once to serve them. Don't let your salesmen attempt to be funny among themselves, customers may think they are being ridiculed. Treat every man, woman and child with respectful courtesy and prompt attention. Sell for cash as far as possible, but make no long credits under any circumstances.

To summarize, the merchant needs capital, ability, location, stock, correct prices, wise advertising and careful attention to patrons. Any house which can all these conditions is certain, in the long run, to come out ahead in the race for success.

A Baby's Fatal Dose of Benzine.

Blenheim, Ont., Aug. 30.—The eight-months-old daughter of Richard Lee, who lives on the Barton farm, half a mile from town, got hold of a bottle containing benzine, and before the mother could prevent it she drank the contents. Medical aid was summoned, but she only lived two hours.

A Child Drowned in a Well.

Essex Centre, Ont., Aug. 30.—The four-year-old son of Richard Wolfe, while playing with some companions about 6.30 this evening, fell in an old well, and before he could be got out he was dead.

Toynebe Hall in East London.

The sixth annual report of the Universities Settlement in East London records the best year, both inwardly and outwardly, of the five years' life of Toynebe Hall. This institution, which bears the name of a much loved and much lamented young Oxford man, is, as is generally known, an attempt to reach and help the misery of some of the worst parts of the East of London by means of personal contact and influence. It is partly a club whose members devote themselves to the exercise of the duties of citizenship in East London, and partly an educational institution. Men of education settle down in it, and take up the duties that come to them naturally from their surroundings. Some of the residents of Toynebe Hall have been keenly interested in labor movements, others in the management of schools, others in the administration of relief, and others in the higher education. The main development of the settlement has been educational. This was not what was contemplated at first, though it is what might have been looked for. The young university men gave most easily and naturally of what they had in store to give and were sought by those who lacked and desired what they could impart. Their list of good works includes lectures, conferences, and other educational work, and many other beneficent agencies. These are all now in full and successful working, and are likely to increase and multiply. The only thing needed is more money and more men. It is almost incredible that all of the public work of Toynebe Hall last year was carried on and directed, all the education and entertainment given, all the thousands of visitors welcomed, for an expenditure of less than £200 per annum. The special expenditure of the Educational and Entertainment Funds increases this only to about £1,200. Toynebe Hall is by no means the only or the largest work that is going on in the east of London, but it has one or two characteristics that make it especially interesting. One of these is the size of the settlement. It is intended that there shall never be less than twelve residents in the house. For exterior work twelve men are worth far more than six men who do nothing. There is far less danger of losing heart in the presence of difficulties, or of narrowing so as to run in a rut. Another characteristic of Toynebe Hall is an entire absence of sectarianism. Among its residents have been found Churchmen, Nonconformists, Roman Catholics, Jews, as well as those who would not accept the name of any sect. "No man can say that Toynebe Hall has any narrow aims; it does not exist to increase any party or to bring honor to anybody." It is a work which possesses all the nobility and deserves all the honor, which comes from singleness of purpose and disinterestedness.

The Decline of Life.

In the decline of life, when one is going down hill, the passage should be made as smooth and pleasant as possible. The moral evils can often be guarded against by religion and philosophy; but our physical weakness, our dyspepsia, sick headache, our skin troubles and biliousness can be cured only by Beecham's Pills, the greatest remedy of the age for diseases of the stomach and liver.

THE SAMBRO LIGHTHOUSE is at Sambro, N. S., whence Mr. R. E. Hartt, writes as follows:—"Without a doubt Burdock B. ood Bitters has done me a lot of good. I was sick and weak and had no appetite, but B. B. made me feel smart and strong. Were its virtues more widely known, many lives would be saved."

In connection with the strike, Vice-President Webb, of the New York Central Road, was on Saturday served with a summons to appear before the State Board of Arbitration, which meets at New York to-morrow.

Bill Collector—"Now then, sir, look sharp, if you please; I've called again for Miss's account, and time is money with me." Dudeson—"Ah! is it? Well, then, I'll pay you in time."

AUCTION SALE

Choice Residence, Household Furniture, Grand Upright Piano, Etc., Etc.

J. W. JONES HAS BEEN FAVORED WITH instructions from E. J. Jones, Esq., to sell his property, household furniture and effects at his residence, corner of Queen's and Park avenues, Thursday, September 4th, at 10.30 a.m., comprising in part: Grand upright piano, 7½ oct.; drawing-room suite, sofa, 4 open bookcases, 4 wardrobes, mahogany chairs, easy chairs, centre tables, card tables, lace of painting of Ben Vennet, large water color of Loclavie and other pictures, six suits of furniture, including a large sofa, a large crockery, glassware, cutlery, side table, arm chair, double-heater square base-burner, iron table, hall stand and chairs, contents of five bedrooms, in light and dark suits; mattresses, springs, chamberware, crockery, wash stands, iron bedstead, gent's wardrobe, rockers, bath, F. L. table, cradle, No. 9c. oking range, for coal or wood; wood cook stove, 2 base-burners, kitchen utensils, mangle, refrigerator, wringer, and real, wood, mahogany, silverware, ladders, garden tools, 2 tobaccos, verandah chairs, Remington typewriter, safe and office desk, etc., etc., without reserve. Terms cash on delivery. On piano time given. Property, 40 feet wide, two stories high, with a large residence, with office attached suitable for medical practitioner. It is the most desirable in the city, being but one block from the post office, and will be sold at 3 p.m. Terms made known at time of sale or application to FRASER & FRASER, Solicitors, J. W. Jones, Auctioneer. H-28e-L-5-m, w

WILL BE SOLD BY PUBLIC AUCTION.

at W. Y. Stanton's Son's auction rooms, Dundas street, on Tuesday, the 9th day of September, 1890.

at 2.30 p.m. the stock of WM. PEACE, of Arson, consisting of:—

General Hardware	\$780.00
Crockery and Glassware	262.50
Groceries	26.44
Shop Furniture	86.25

Terms, 1/3 cash; balance in 2 and 4 months, with interest at 7 per cent. secured. Stock list on the premises, and with Gibbons, McNab & Mulser, London.

JAMES FLINTOFF, Trustee.

TAKE NOTICE THAT THE MUNICIPAL

Council of the Corporation of the City of London, intends blocking Richmond street, between Fullarton and Anne streets, and to assess the final cost thereof upon the property abutting thereon and to be benefited thereby, and that a statement showing the lands liable to pay the said assessment and the names of the owners thereof, as far as can be ascertained, is now filed in the office of the clerk of the municipality and is open for inspection during office hours. The estimated cost of the work is \$227.50, of which \$78.50 is to be provided out of the general funds of the municipality. A Court of Revision will be held on Saturday, the 14th day of September, at 7.30 p.m., in the City Hall, for the purpose of hearing complaints against the proposed assessment or accuracy of the frontage measurements or any other complaint which persons interested may desire to make, and which is by law ascertainable by the Court.

Dated at London this 26th day of August, A. D. 1890.

A. S. ABBOTT, Clerk.

Dated at London this 26th day of August, A. D. 1890.

THE STEAMERS'

—WILL NOT RUN—

ON SUNDAYS

CAPT. FOSTER.

DR. PINGEL,

Nose and Throat Specialist,

HAY FEVER, CATARRH, &c.

Office—354 Dundas St., London.

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NOTICE.

SEALED TENDERS WILL BE RECEIVED

at the county clerk's office, London, until 1 o'clock a.m.

Wednesday, September 10, 1890

for building two iron pier escapes from the upper windows of the House of Refuge, Strathroy. Persons undertaking to furnish plans and specifications, to be approved by the House of Refuge Committee. The lowest any tender not necessarily accepted.

London, August 29th, 1890.

D. G. MACKENZIE, County Clerk.

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FALL NOVELTIES AT P. LEVY'S.

Drawing and Attractive Bargains.

So busy preparing for the fall trade we don't have time to say much this week. We must announce, however, that our new stock of FALL GOODS is in and ready for inspection. The latest and best.

FALL NOVELTIES

have been secured, and every department is replete with the choicest and most varied assortment of goods obtainable.

Men's Clothing Department,
Boy's and Children's Clothing Department,
Gentlemen's Furnishings Department.

DRAWING AND ATTRACTIVE BARGAINS FOR THE SEASON.

Each filled with the newest and most desirable merchandise. Our store will be well worth a visit during this coming fall, and all are welcome. Strangers and visitors to the city are invited to make our store their headquarters.

Fall Overcoats, Fur Coats, Fur Caps, Fur Robes.

We are showing a magnificent line of these goods.

P. LEVY CANADA'S GREATEST CLOTHIER,

Wholesale and Retail, 155 Dundas Street and 28 Market Square.

G. TREBILCOCK, Manager.

P. S.—Open till 9 p. m.

