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LONDON, MONDAY, SEPT 11.

THE SILENT MR. BEATTIE.

While Mr. Borden and other important anti-reciprocity orators are wearing their throats out, Mr. Beattie simply sits snug and says nothing. He is as silent as a graven image. He has merely opened his mouth once, to say that all his acts and his opinions are they not written in the book of Hansard? But that is a Sibyl's book to most people, a vast, indexless thing. At least, there is no index yet for the last session's debates. Who knows what the House reporter there puts Mr. Beattie down as having said or tried to say?

It is, of course generally known that he opposed British preference in 1897. But what does he say or think now about it? He is one of those who profess to regard the 1890's as "ancient history" and repudiate all the ideas of Conservative leaders before the Laurier dawn as the works of darkness. Does he similarly repudiate his own views of 1897 as the last faint survival from a cruder age still fleeking the new radiance of Laurierism? Let him tell us openly at any rate how it is that he makes himself out in his man to man canvass to be a friend of Great Britain. Is he willing to continue or increase the preference, or does his "friendship" want to tax the Englishman's bread as well as pile the duty higher on British exports to this country?

What is his attitude on the navy? A year or two ago he followed, presumably, the varying leads of Mr. Borden. But his leader has now dropped the Dreadnought idea and indorses English Conservative candidates in Quebec who are pledged against any naval assistance whatsoever to the mother country. Where does Mr. Beattie stand—with Borden and Bourassa for no aid to Britain, with Laurier for a Canadian navy which will be an imperial contingent, or with nobody but himself for some policy so stupendous that it would tax his wit to formulate it in cold, intelligible English?

Another point—is Mr. Beattie still in favor of that 20 per cent. increase in the tariff all round which he advocated a while ago in the House? Western Conservatives may rave against the high duties, but Mr. Beattie is or was with that Toronto man who would have the tariff wall as high as Haman's gallows. Yes, that is just the question; is he still crazy for higher and higher protection all round? Aren't the canners and packers making enough out of the people already, that Mr. Beattie would like to see beef and pork and beans 20 per cent. dearer to the consumer? This is another important question that the people of London would like a satisfactory answer to from the man who asks to represent them.

Contrast this silence with the willingness of Mr. McEvoy to meet the people and to meet Mr. Beattie. The reciprocity candidate does not hide behind a party organization. He discusses the questions, made a speech at the Laurier meeting, and is arranging another big meeting at which he will have the support of Dr. Macdonald, of the Globe, and Mr. Newton W. Rowell. Come from under the barn, Mr. Beattie.

"LET WELL ENOUGH ALONE?"

The opponents of the Government did not say this until last January. About the time of last election, indeed, they were saying that the country was on the road to ruin. And all along the Opposition has been pressing wifely attentions on the Government as a husband that needed reforming. See, for example, what Conservatives have been saying for some years past at Ottawa as to the need of reforms for the country.

Mr. W. H. Sharpe, Conservative M. P. for Lisgar, Manitoba, speaking on the 13th of December, 1910, said:

"The minister has also been asked time and time again to open new markets. There are resolutions in this report (report of the second general convention of the National Live Stock Association), asking him to open up new markets, and I would like to know if he has done it, if he has ever made any attempt to open a market for the thoroughbred stock of this country."

Like Mr. Northrup, Mr. Foster, and other Conservative members, Mr. Sharpe was expecting last December to see the Government either fail to make any arrangement with the Americans or concede them reductions of duty on their manufactured products. In either case the Opposition was preparing to denounce the Government. Now it denounces the making of any arrangement at all as "interlocking" our tariff policy with that of the United States. We are told that any dealing with Uncle Sam is unwise, as he must always get the better of us. Did we lose by the arrangement of 1854-1866? Sir John Macdonald did not think so, in the days before he was "a dead Conservative."

Dr. J. W. Edwards, Conservative M. P. for Frontenac, on Jan. 21, 1910:

"In 1908, the United States provided us with a market for $95,000,000 of our goods, but in the same year our smaller population afforded for the people of the United States a market for $214,000,000 worth of their goods. There was an adverse balance of trade for Canada, of $118,000,000. Honorable gentlemen opposite say that cuts no figure. But will any man in this House say that he would not prefer to have those figures reversed? Will any man say that it would not be better for Canada if we were selling the United States $214,000,000 worth, while they were selling us $96,900,000 worth? In 1908 we bought from the United States $1,254,704 worth of horses. And what market did they afford for our horses? They took $900,000 worth. Why was this? As I stated last session and repeat today, it is largely because our tariff discriminates against the Canadian farmer; that is, under the tariff arrangements, it is easier for the American farmer to bring stuff into Canada than for the Canadian farmer to get his stuff into the United States."

Evidently Dr. Edwards was highly dissatisfied with existing tariff conditions in January, 1910. But since January, 1911, he shouts with the rest of the irreconcilables, "Let well enough alone." The reciprocity pact would remove the very discrimination against which he protested, but now he will not have it removed. And Dr. Edwards is only one of many partisans who have turned the same somersault.

THE WESTERN FAIR.

The Western Fair, which opens today, brings London and its "home counties" into closer fraternity once a year. There is no gayer and heartier week in the whole 52 than the week when our country cousins and the citizens of all these western towns come to visit us and show and be shown the best things of the year's work. The Fair has an endless vitality.

This year the live stock exhibit is perhaps the greatest feature. The animals were almost all in place by Saturday night, and they present a splendid array. The stalls are occupied and extra accommodation may have to be requisitioned. What exhibit could be more representative of this part of the country? Especially the horses show up well.

The amusement side of the Fair will be ahead of former years. Interesting incidents of the programme will be the musical ride of the First Hussars and the review of the Boy Scouts.

After the hilarious fantastics of the Old Boys' fete, London can enjoy the quieter pleasures of Fair week quite as much as usual. She has welcomed her children to the old hearth, and now she welcomes her thousands of friends to the good old house-party.

THE ENEMY HAS SURRENDERED.

"In 1854 they (the English) negotiated for us a reciprocity treaty treaty with the United States SO FAVORABLE TO CANADA that at the first opportunity the United States abrogated the treaty with the idea of starving Canada into annexation."—London Free Press.

From many unexpected sources have come words in praise of the reciprocity agreement of the present time. But who expected to see the London Free Press join the chorus?

The reciprocity treaty of 1854, "SO FAVORABLE TO CANADA," is precisely the reciprocity agreement of 1911.

The Free Press has chosen its soft spot.

After Sept. 21 the Free Press will revive this same paragraph, and say: "We always said it was a good thing, anyway."

Beattie, Borden and Bourassa.

Mr. Beattie's British preference does not extend to the tariff.

On the navy question Mr. Beattie, like his leader, is content to fly Bourassa's flag. It is not the British flag, either.

This is the 15th day since The Advertiser has challenged the Free Press to tell the truth about the lumber duties.

The largest landholder in the world, the C. P. R., says that reciprocity will increase the value of its lands by 100 per cent.

The new teaching is that buying from the United States is perfectly safe, but selling to the United States is disloyal.

Sir Wilfrid has finished his Ontario tour and is still fresh and strong for the home stretch in his own province A wonderful old war horse.

Following is a summary of Mr. Beattie's arguments as presented in this campaign:

Remember that while the Canadian packer will have to pay the farmer more for cattle and hogs under reciprocity, he will not be able to take it out of the consumer. He must charge less for prepared foods in order to meet American competition. The duties on dressed meats will be reduced.

The attempt of President Rowley, the head of the E. B. Eddy Company, to intimidate his employees, should insure the election of the Liberal candidate in Wright County, Quebec. The Conservative candidate, Cousineau, has pledged himself to Bourassa and Monk on the navy question. Mr. Rowley is in congenial company.

AVIATION.
[Lippincott's.]

I tried this aviation,
Of which so much we've heard,
Oh, glorious sensation—
bird!
A
like
I rose up

I'm done with aviation,
A thing at which to mock,
Oh, horrid consternation—
I came down
like
A
rock!

PLAYING THE GAME.
[Hamilton Herald.]

Mr. Haultain, the Conservative leader in Saskatchewan, who declared in favor of reciprocity last winter, now announces that, after mature deliberation, he is not nearly so much in favor of it as he was. The fact is, probably, that Mr. Haultain finds that there's no use trying to be a successful party politician unless you play the political game.

WHAT THE SENATOR HIT.
[Success Magazine.]

A dignified senator decided to follow the prevailing Washington fashion and learn golf. It was a distressing time for the caddy. Striking too low with his iron, the great man made the divot fly.

"What have I hit?"

With infinite scorn the boy replied: "De District of Columbia."

THE MILLENNIUM.
[Baltimore American.]

"There is one thing only which will convince me of the downfall of the trusts."

"What is that?"

"When the ice trust is frozen out and the coal trust has coal to burn."

THEIR DESTINATION.
[Judge.]

Child—Mother, where do autoists go when they go on a "joy ride?"

Mother—Most of them go to the hospital, my dear.

A WONDER
[Boston Transcript.]

Figg—As a talker, Brown's wife is certainly a wonder.

Fogg—Right you are! Wonders never cease.

COMING.
[Exchange.]

First Graduate—I hear that you've got a job on the road.

Second Ditto—Yes, it hasn't reached me yet.

ALMOST CONVERTED.
[Welland Telegraph (Anti-Reciprocity).]

Joseph Dixon, the well-known farmer of Thorold Township, and an ex-reeve and county councillor, has advanced an excellent argument in favor of the reciprocity deal. Mr. Dixon states to The Telegraph: "If reciprocity had been in effect this year the product which I will have to sell from my farm would be worth $500 more than I can get for them under the present conditions." This is worth more in aid of the deal than the blatant generalities about Laurier and larger markets. If this gain is true in Mr. Dixon's case, it is also true in the case of all our farmers, and it means a tremendous increase in the returns from the industry of agriculture in Welland County.

HOW THEY DID IT.
[Exchange.]

An attendant at an institute for the deaf and dumb was undergoing a rapid-fire inquisition at the hands of a female visitor.

"But how do you summon these poor mutes to church?" she asked finally.

"By ringing the dumbbells, madam," retorted the exasperated attendant.

ECONOMIZING.
[Chicago Record-Herald.]

"My dear, we simply have got to economize."

"Mercy sakes! Haven't I been economizing. Instead of letting Willie have money for carfare I'm sending him in the automobile to his dancing class."

THE OLDEST AND YOUNGEST ALPINISTS.
[General Correspondence Pall Mall Gazette.]

The oldest woman Alpinist in Switzerland, still on the active list, is Mme. Louise Favre, a widow, aged 81, who lives in a hamlet near Bex, Canton of Valais. The other day she climbed up the Chamossaire, a mountain 6,940 feet high, with one of her grandsons in order to light a bonfire on the summit in honor of a local festival, which was attended by a number of Alpinists, who cheered the veteran climber. Mme. Favre has a large farm, supervises three workmen and milks her cows herself.

On the other hand, one of the youngest Swiss Alpinists is little Armand Meyer, aged 7, who with his father and a guide has just ascended the Grand Mulveran, 10,040 feet, one of the most difficult peaks in the Valais Alps, the ascent taking nearly eight hours without rests. The little fellow was less fatigued than his father, a well-known climber.

NEW YORK'S QUAINT SPOTS.
[Washington Herald.]

"There's some quaint old spots in New York."

"So I'm told. Take me through the American quarter."

HIRING U. S. HELP.
[Toronto Globe.]

Sir James Whitney urges that Canadians keep clear of all trade entanglements with the United States, and at the same time engages an American landscape gardener to lay out the grounds of the new Government House. Why not a British landscape gardener? They are the best in the world.

AND SO WHAT'S THE USE?
[Atlanta Constitution.]

The editor of the Leader reaches the conclusion of the whole matter as follows:

"Get a horse and you will want a saddle, get a saddle and you will want a buggy; get a horse and buggy and you will want an automobile; get an automobile and you will want forever!"

THE SMELLING SALTS, QUICK.
[Windsor Record.]

The championship for brainless argument against the trade agreement goes to Gordon Wilson, the Conservative candidate in Wentworth. He made an astonishing declaration, after referring to American domination and the warships on the Great Lakes to this effect: "And what are they putting these warships there for? Why so, if we want to go back on this reciprocity agreement they will have something there to force it upon us, that's what they are doing it for."

Sir James Whitney, the Premier of Ontario, sat on the platform and uttered no protest, although he must know that any man who talks like that qualifies for a lunatic asylum instead of the House of Commons.

GOOD THING FOR THE C. P. R.
[Manitoba Free Press.]

"Reciprocity," says the announcement prominently displayed before the C. P. R. offices in Seattle, "will increase Canadian lands 100 per cent." In that case it will be a good thing for the C. P. R. which still owns some seven million acres of land.

CANADA BUSY AT ALL POINTS

Business Is Excellent From the Pacific to the Atlantic.

BRADSTREET'S REVIEW

Optimistic Reports From All Chief Distributing Centres of the Dominion.

Montreal reports to Bradstreet's say retail trade has shown a much more active tone during the past week. Wholesale trade also has picked up, and it is evident that with the end of the holiday season there has come a decidedly improved tone to general business. While trade has been a little slow in most lines, the prospects for fall business have always been good, and now that western crops are mostly all harvested, early predictions seem about to be fulfilled. Drygoods houses report an excellent demand for goods, and look forward to a brisk sorting trade a little later on in the season. Much business was done at the fall millinery openings. In drygoods generally there is reported an unusually good demand for the better class of goods. The hardware trade continues brisk in tone. For both shelf goods and heavy lines the demand is seasonably active. There is also an excellent business moving in all lines of building materials. The feature in groceries is the continued advance in the price of sugars. Teas and canned goods are also firm. Factories here and at other provincial points are busily engaged. Jewelry and fancy goods houses are looking forward to a heavy fall trade, and are making preparations accordingly. Deliveries of produce are fairly large and prices are mostly steady to firm. The shipping trade is active and is looking forward to moving a large quantity of grain before the close of the season. Country trade is generally satisfactory and collections are fair to good.

Busy at Toronto.

Toronto reports to Bradstreet's say the second week of the National Exhibition has been an exceedingly busy one for all lines of trade here. The number of visitors from all parts of the country has been larger than ever. Hotels and boarding houses have been taxed to the utmost, and much money has been brought into the city as a consequence. Without doubt a large amount of business has been transacted during the two weeks of the fair, both in a wholesale and a retail way. "All lines are now moving briskly. Western orders are large, and those from Ontario points are also very satisfactory. In nearly all parts of the country summer stocks of drygoods are reported to have been pretty well cleared up. Early ordering for fall was not generally heavy, and there is, therefore, every indication that the sorting trade will be unusually active throughout the season. Business in millinery has been unusually good. The activity general in most industries has resulted in a good business in machinery. General hardware lines are also moving well. Building permits for August again showed large advances over the same month last year. As this is also the case in most Ontario and western cities, the demand for supplies continues brisk. Collections are generally reported satisfactory.

Large Orders in West.

Winnipeg reports to Bradstreet's say wholesalers report large orders for all lines of goods. The largest crop in the history of the country has been pretty well harvested, and in the main it is showing excellent quality. Retailers the country over are convinced that the demands to be made upon their stocks during the coming season will be unusually heavy and they are ordering accordingly. Local factories and those at other western points are busy. Money seems to be fairly free, and there is no apprehension, but that there will be plenty on hand to complete the crop movement. Considerable activitiy is noted in real estate. Financial interests are inclined to discourage speculative trading. Collection are fair and further improvement in this respect is looked for.

At the Coast.

Vancouver and Victoria reports say general business is moving very satisfactorily, and there is a feeling of decided optimism regarding the outlook for the future. Stocks of general commodities are moving briskly to all parts of the province, despite the fact that prices are generally moving upwards. Fruit and other crops are reported good, and provincial industries are actively engaged. The coal miners' strike is still on, and trade in some districts is more or less affected. Collections are generally fair to good.

Quebec reports to Bradstreet's say: The exhibition, which was closed on the 4th inst., has proved a success from a financial and exhibitors' point of view. The fair was the means of bringing to town a number of visitors, and as a result wholesalers report having to attend to many callers. An annual event of the kind should, it is claimed, be regularly held. Among the trade business as a rule is reported satisfactory, and travellers are preparing spring samples. City trade continues fairly active, and summer stocks are pretty well cleared up. Outlook for fall is favorable.

Hamilton reports say all branches of fall trade are now moving freely. Retail trade has picked up considerably during the week, and wholesalers report awakening interest in all lines of seasonable goods. Deliveries of produce are large and prices about steady.

WHEN A MAN SHAVES.
[Pittsburg Dispatch.]

The teacher of a new cult says that the only way to be happy is to believe that you are 16. This may be easy for some of the ladies; but when a man is forced to shave it reminds him that he cannot escape his age and troubles.

Oh! Mamma,
Take me in to see Little Lulu. 94k

The Metropolitan Skirt and Suit Manufacturing Co.

THE BARGAIN STORE—232 DUNDAS STREET.

Special Sale of Suits for Fair Week

Remember, the place is the Metropolitan Skirt and Suit Mfg. Co., the bargain store of Ladies' Ready-to-Wear Garments. All we ask you to do is to come and see these Suits, and you'll find others ask almost double our prices.

$11.95

Ladies' Tailored Suits in new fall styles, coats are silk lined, some are richly trimmed with silk braid, others are strictly tailored. All the new materials and colors. As good value as you would pay $18 and $20 for elsewhere. The Metropolitan price is **$11.95.**

$8.95

At this bargain price, **$8.95,** we have 15 Sample Suits for ladies' fall and winter wear. Bought at a special price and offered for the benefit of Fair visitors. New styles and colors.

Long Winter Coats

Two splendid lines for Fair Week at

$7.45 and $10.75

Heavy winter weight materials, including Cheviots, Kersey and Beaver Cloths, full length coats, semi-fitted front and back, latest style throughout. See these this week.

Advance Sale of Ladies' Caracul Coats at $14.45

A low price for these fashionable Coats.

CHILDREN'S COATS FOR FALL WEAR, to clear at **$1.95,** worth up to $4.50.

DRESSES—New one-piece styles, in panama and other wool materials, at ..... **$5.95, $8.95, $12.45** Worth almost double what we ask.

WE MAKE ALL ALTERATIONS FREE!

Pay a Small Deposit and We Will Keep Any Purchase.

The Metropolitan Skirt & Suit Mfg. Co.

232 DUNDAS STREET

NEW WORLD'S RECORD FOR POPPING QUESTION

The Son of Richest Woman Receives 100 Offers of Marriage Per Day.

[Canadian Press.]

New York, Sept. 11.—The world's record for proposals of marriage—received, not given—probably will be conceded to Col. Edward Green, son of the world's richest woman. He has received 6,242 such offers.

Not long ago, Colonel Green, who is 40 years old, and a jovial bachelor, remarked good naturedly to a reporter: "When I find the right girl I will marry her, if she will have me." Now he wishes he had kept still, for women who would like to share his name and his wealth are writing to him at the rate of about 100 a day.

The contest for his hand has developed into an international event. Of the proposals received to date 1,321 were from foreign shores, and 720 of these were penned by the ladies of the United Kingdom. The letters reach him through his house and offices here and via his residence in Texas.

AERIAL POSTMAN SAVED BY BAGS

Hubert's Machine Crashes to Earth but Bags Make Buffer.

London, Sept. 11.—Hubert, one of the aviators of the aerial postal service inaugurated by the British postoffice department last Saturday, met with a bad accident this morning and only the mail bags which the flying postman was carrying from Hendon to Windsor Castle, saved him from an almost certain death.

Hubert had just got away from Hendon with two hundred pounds of mail when the machinery of his aeroplane went wrong, and the machine crashed to the earth, burying the aviator under a mass of debris.

Hubert's legs were both broken, and he suffered other injuries, but the mail bags on top of him acted as a buffer and saved him from being crushed to death by the weight of the engine.

A CLEVELAND TRAGEDY

One of Family Dead, Another Dying and Third Badly Injured.

Cleveland, Sept. 11.—Ellis R. Southwick, aged 33, is dead, his father, F. L. Southwick, is dying, and his cousin, John Southwick, is seriously injured, as the result of two accidents within a few hours of each other here late last night.

Ellis and John Southwick, collided, the former being killed instantly and the latter was buried under the machine's wreckage, was found to have been seriously hurt, and he was taken to a hospital. When the father of Ellis, who was at the race track, heard of his son's mishap, he started for home. As he was stepping off a train he fell under the cars and was removed to a hospital.

HANGS HIMSELF FROM TREE IN BUSH

Inmate of Sanatorium at Guelph Commits Suicide.

Guelph, Sept. 11. — Harry Ingraham, a young man about 30 years of age, whose home is in North Sydney, Cape Breton, but who had been an inmate of the Homewood Sanatorium in this city for the past ten days, committed suicide Saturday night by hanging himself to the limb of a big hemlock tree on the farm of Cecil Harrison, in Puslinch Township. He escaped from his guard at the Homewood shortly after 7 o'clock Saturday morning, and an all-day search was made for him in the woods surrounding the city and in the river, but without success, and messages were sent to all the nearby towns to be on the lookout for him.

Sunday morning shortly after 7 o'clock, Mrs. Harrison, the young wife of the farmer, went out to bring in the cows for the morning milking, and was chasing them out of the bush when she saw the body dangling at the end of a rope. She immediately ran as fast as possible to the house and informed her husband of what she had seen. He notified the authorities at the prison farm, a short distance away, who in turn notified the police, the coroner and the authorities at Homewood.

The body was cut down shortly after dinner and brought to an undertaking establishment, where a post-mortem examination was held and an inquest opened. An adjournment was made until 3 o'clock Monday afternoon.

This was the second time the young man had been an inmate of the Homewood Sanatorium, and his relatives were very apprehensive that he would make away with himself when the opportunity presented itself. He told his uncle only a day or two ago that he would commit suicide if he got the chance, and was sorry that he did not drown himself before he left North Sydney. The remains will be taken to North Sydney for interment.

PAPUAN CHIVALRY.

In no other country under the sun does the husband more faithfully perform his duty of protector to his helpmate than in Papua. While his wife is engaged in digging in the garden the husband leans against a tree, spear in hand, ready to resent any intrusion that would interrupt her labors.

THE INVESTMENT OF MONEY IN

MORTGAGES

By a private party entails many petty annoyances, such as
(a) Inspection of property.
(b) Investigation of title.
(c) Looking after fire insurance.
(d) Finding out if taxes are paid.
(e) Interest not paid promptly when due.

and many other provoking causes. These are entirely avoided by making your Mortgage Investments through

The Peoples Loan & Savings Corporation

428 RICHMOND, STREET, LONDON, ONT.

If you are interested in overcoming these worries, and at the same time get a good rate on your money, you will avail yourself of this invitation to call. Interviews private.

94-u-z A. A. CAMPBELL, Managing Director.

LAND GOING UP

In the advertising columns of the Calgary Albertan last week there appeared the following announcement by The Land and General Investment Company, Limited, of Calgary:

"We are instructed by the owner of a block of land consisting of 13,760 acres, located near the Lethbridge-Carmangay Railway, a short distance from Carmangay, Alberta, to sell this land en bloc at $13 per acre. The price to hold good until Sept. 21st, pending the Dominion election. If reciprocity passes the price to be advanced to $15 per acre."

Here is an Ontario argument for reciprocity. John A. Ross of Essex, has sold 50 acres of farm land in Sandwich South to Ira L. Graham, of the Graham-Paine Company, Ohio. Mr. Graham has also purchased 50 acres adjoining from Robert W. Ellis, and declares that if reciprocity passes he purposes investing $100,000 in farm lands in the same locality. Mr. Graham is greatly impressed with the quality of land in this county for farm purposes, and states that many of his neighbors will follow his example.

By its *QUALITY*

Stephens' Ink

has for 79 years held the home market and has *FORCED* its way through every Tariff abroad.

W. G. M. SHEPHERD, MONTREAL, SOLE AGENT FOR CANADA