

Canvassing

14. Copies of the Voters' List having been given to the workers, the names should be carefully gone over, and an endeavour made to classify the voters under these heads:

- (a) THOSE CERTAIN TO VOTE FOR OUR CANDIDATE (none should be so marked without good reason, there is no more fatal error committed than ASSUMING without KNOWING that an elector is favorable.)
- (b) Those whom it is useless to canvass and may be put down AGAINST US. (here again it is well that doubtful voters should be seen before being put down as against us.)
- (c) THE DOUBTFUL.
- (d) THE NON-RESIDENTS.
- (e) Those classed "Doubtful" should be assigned to one or more of the friends who have most influence over them, and these men should make it their business at once to call and see the doubtful electors. It is often the doubtful elector who in close ridings settles the fate of the election.

15. The names of non-resident voters should be sent to the Secretary or Manager for the Riding, and care should be taken to note if such are friendly or not. Their new places of residence should be carefully given, and other information which may be necessary to locate them.

16. The Secretary or Manager should see to it that Committees settle down to their work, that the canvassers are zealously performing the duties they have undertaken, are making a business of seeing the electors whom they have undertaken to see, and are in every way promoting the success of the candidate.

(a) The Committee should, however, meet from time to time, again scrutinize the list, receive reports from the canvassers, note the result and ascertain how the work goes on. The returns (furnished for the purpose) should be filled up and sent to the Secretary or Manager, thus from time to time BRINGING DOWN THE RESULTS OF THE CANVASS TO THE EVE OF THE DAY OF NOMINATION.

17. N.B.—The result of the canvass either in the Polling Divisions or for the Riding should not be made generally known. This information should be kept for the Chairman and Secretary, and the Secretary or Manager and Candidate.

(b) During the canvass it will happen that some considered at first "certain" for or against, may be found, or it may be rumored that they are wavering. Immediate steps should be taken to have these seen to ascertain the cause of their supposed change of feeling, and to endeavor, if they have been hitherto classed as on our side, to recall them to their allegiance; if hitherto against us, to show how righteous is the light which is at length dawning upon them.

(c) By Nomination Day the Secretary or Manager for the Centre Organization should have returns made up to the last practicable hour, showing the result of the canvass so far.

After Nomination.

18. The hard work of the campaign takes place, after Nomination and before Polling Day, AND NOT AN HOUR IS TO BE LOST AFTER NOMINATION DAY IN REVISING THE WORK. WHAT IS THE WORK THEN TO BE ATTENDED TO? It is the special business of the Secretary or Manager to know this. He should by this time have reports from every Polling District.