

In all meetings with Japanese ministers, Miss Carney pressed for the removal of the tariff on spruce-pine-fir (SPF) lumber which disadvantages Canadian exporters competing with comparable species entering Japan duty free. Lumber sales to Japan in 1985 were valued at \$401 million, the second largest market for Canadian lumber after the U.S.A.

Miss Carney met with Mr. Kanao, the leader of the recent Japanese Economic Mission to Canada, and addressed business leaders in Tokyo and Osaka on Canadian investment opportunities. The Kanao Mission's "discovery of a new Canada" of economic growth and high technology is spurring a positive interest among Japanese investors. The Minister welcomed recent automobile manufacturing investment and encouraged auto parts suppliers and other industrial sectors to follow.

The Minister supported Canadian coal exports in meetings with Japanese ministers and steel mill executives to ensure that market share is maintained at reasonable price levels. Canada sold \$1.4 billion of coal to Japan in 1985. Speaking in Osaka on natural resource exports, Miss Carney stated, "We will continue to be reliable, secure and competitive suppliers of these commodities. Canadians have invested heavily in this long term relationship. We are determined to remain a significant factor in your marketplace."

Throughout her visit Miss Carney was accompanied by a Canadian delegation of business and labour representatives drawn from those sectors of the Canadian economy with important and ongoing interests in Japan.