

## WE'D LIKE TO HEAR FROM CANADIANS DOING BUSINESS ABROAD

The Department of Foreign Affairs and International Trade consults Canadians on market access issues and international business development through a variety of means. For instance, the Trade Commissioner Service has regular meetings with national, regional and sectoral industry and trade associations, as well as with provinces, to seek their views on and improve the delivery of its programs and services. Moreover, several trade promotional initiatives of the department are undertaken jointly with industry and trade associations.

In view of the government's strong commitment to ensure that all Canadians continue to have input into Canada's overall trade agenda, the Department of Foreign Affairs and International Trade has established broad-based consultations with all interested Canadians to identify Canada's trade policy objectives. The Sectoral Advisory Groups on International Trade (SAGIT) are one of the mechanisms the Government of Canada has to receive trade policy input. Canadians are encouraged to use the Department of Foreign Affairs and International Trade "Trade Negotiations and Agreements" Web site ([www.dfait-maeci.gc.ca/tna-nac/](http://www.dfait-maeci.gc.ca/tna-nac/)) on which updated information on Canada's trade policy agenda is posted and input is sought.

We particularly welcome direct input from Canadian exporters and investors describing barriers they have encountered in foreign markets. Individual companies, industry associations and other interested organizations are encouraged to contact the Department of Foreign Affairs and International Trade with specific information on tariff or non-tariff barriers and other business irritants. Business people are invited to report any problems they are experiencing by communicating in strictest confidence to:

"Foreign Trade and Investment Barriers Alert"  
Department of Foreign Affairs and  
International Trade  
125 Sussex Drive  
Ottawa, Ontario K1A 0G2  
Fax: (613) 992-6002

Business people are also encouraged to remain in touch with the Department of Foreign Affairs and International Trade on market access and other issues through its Web sites at [www.dfait-maeci.gc.ca/trade/menu-e.asp](http://www.dfait-maeci.gc.ca/trade/menu-e.asp) or [www.exportsource.ca](http://www.exportsource.ca). These sites contain additional information on many of the issues covered in this document.