

IMPORTERS/DISTRIBUTORS/USERS

Direct exporting to Hong Kong is not simple, it often demands that you visit Hong Kong, learn about the market, and meet with potential importers, end-users, distributors, agents, and government trade officials. Exporters must develop a network of contacts on the Hong Kong side and establish close working relationships with several key individuals. In light of constantly evolving circumstances, the following list of importers, distributors and users cannot be timeless or exhaustive, Canadian fish and seafood exporters are advised to check all relevant details with their commercial contacts and to adhere strictly to the specifications set by Hong Kong importers and authorities.

ASA Pacific (HK) Limited
9/F, Po Yip Building
Block A, Flat 7
62-70 Texaco Road
Tsuen Wan, New Territories
Contact: Matthew Leong
Tel: 498-7381
Fax: 413-6340

Asian Food Industries (HK) Ltd.
7016-7025 East Roof Floor
ATL Centre, Berth 3
Container Terminal, Kwai Chung
New Territories
Contact: John C. Fader
Tel: 489-5888
Fax: 489-9627

Casella Far East Limited
1006 Guardian House
52 Oi Kwan Road
Hong Kong Island
Contact: Johnny Hung
Tel: 833-2183
Fax: 572-8185

Cheong Hing Hon Kin Company
34 Gough Street
Hong Kong Island
Contact: Mr. H.K. Lam
Tel: 815-1712
Fax: 854-0972

Chester Trading Company
654 Nathan Road
6/F, Flat B, Kowloon
Contact: Mr. Ho Vai Chi
Tel: 395-3235
Fax: 397-0591

Dah Chong Hong Limited
12/F, Hang Seng Building
77 Des Voeux Road C.
Central Hong Kong
Contact: Mr. H.F. Chu
Tel: 523-7271
Fax: 845-0222

Elite Fresh Food Company Limited
1407 Hong Kong Plaza
180-191 Connaught Road West
Hong Kong Island
Contact: John T.W. Kwong
Tel: 548-5597
Fax: 559-0069

Euroasia Holdings Limited
Rooms 1101-3, 11/F, 54 Hillwood Rd.
The Leader Commercial Building
Tsimshatsui, Kowloon
Contact: Peter Lee
Tel: 366-9309
Fax: 721-5021

Fook Wah Trading Company
702 Alliance Building
130-136 Connaught Road C.
Hong Kong Island
Contact: Mr. Lin Shel
Tel: 815-3839
Fax: 541-9069

Friesland Foods Limited
17/F, Shun Tak Centre
200 Connaught Road C.
Central Hong Kong
Contact: Mr. E.A. Smulders
Tel: 547-6226
Fax: 858-3093

Fung Sang Trading Limited
54-56 Bonham Strand West
Hong Kong Island
Contact: Mr. So Kai Luen
Tel: 543-8251
Fax: 541-0728

Geoduck Supplies Limited
Block E
39 Austin Road
Kowloon
Contact: Thomas K.C. Ho
Tel: 369-6898
Fax: 739-4984

Hai Sang Hong Marine Foodstuffs
G/F, Singga Commercial Centre
149 Connaught Road West
Western District
Hong Kong Island
Contact: Mr. So Kit Hoi
Tel: 547-8171
Fax: 858-2575

Hoi Fat Trading Development Co.
14/F, Tung Lee Commercial Bldg.
91-97 Jervois Street
Hong Kong Island
Contact: Wong Po Hon
Tel: 544-8837
Fax: 541-8992

Hong Kong Refrigerating Co. Ltd.
47-51 Kwai Fung Crescent
Kwai Chung,
New Territories
Contact: Michael R.A. Duck
Tel: 494-2233
Fax: 489-8861