requirements from those along oceans or large lakes. American economic development officials advise that a good track record in waterfront projects, access to private sector development financing, sensitivity to local urban issues, and good presentations are all essential in securing waterfront redevelopment work by architectural firms.

2.2.3 Additional Sources

Information on market conditions and marketing forums related to this niche can be obtained from:

- American Institute of Architects: R/UDAT
- American Planning Association
- MIT Centre for Real Estate Development
- National Association of Housing and Redevelopment Officials
- National Centre for Municipal Development
- National Council for Urban Economic Development
- National League of Cities
- National Trust for Historic Preservation
- Office of Coastal Zone Management
- U.S. Dept. of Commerce, Bureau of the Census
- Urban Land Institute
- Waterfront Centre.

These organizations are described in detail in Chapter 3.0: Role Players.