

CAVANORD & CO., INC.
WHOLESALE/DISTRIBUTOR
One Winnisimmet Street
Chelsea, Massachusetts 02150

PHONE:
CONTACT:

617-884-2600
Robert Cavallarin,
Manager

APPROXIMATE ANNUAL SEAFOOD PURCHASES (US \$): \$1 - \$3,000,000

PRESENTLY PURCHASE:

Frozen Fish: Cod - 5# Cello, 10# Layer Pack; Flounder - 5# Cello, 10# Layer Pack; Haddock - 5# Cello, 10# Layer Pack; Ocean Catfish - 5# Cello, 10# Layer Pack; Ocean Perch - 5# Cello, 10# Layer Pack; Pollock - 5# Cello, 10# Layer Pack; Salmon; Trout; Sole - 5# Cello, 10# Layer Pack; Turbot - 5# Cello, 10# Layer Pack

Frozen Shellfish: Mussels; Sea Scallops; Lobster Meat (Various); Snow Crab Clusters; Snow Crab Cocktail Claws; Snow Crab Meat

PURCHASE FROM? "Many countries."

HAVE OWN PRIVATE LABEL? No

WILLING TO BUY PROCESSOR LABEL? Yes

BUY DIRECT? Yes

WAREHOUSE LOCATIONS? Chelsea, Massachusetts

COMMENTS?

"I [Mr. Cavallarin] will be buying all fish listed immediately. We would have to discuss guidelines with individual suppliers."

CENTURY SEAFOODS, INC.
WHOLESALE/DISTRIBUTOR
13 Seafood Market
Philadelphia, Pennsylvania 19148

PHONE:
CONTACT:

215-336-9000
Kenny Gersh

APPROXIMATE ANNUAL SEAFOOD PURCHASES (US \$): Over \$50,000,000

PRESENTLY PURCHASE:

Frozen Fish: Cod - 5# Cello, IQF, 10# Layer Pack, Shatter Pack, Blocks; Flounder - 5# Cello, IQF, 10# Layer Pack, Shatter Pack, Blocks; Haddock - 5# Cello, IQF, 10# Layer Pack, Shatter Pack, Blocks; Ocean Catfish - 5# Cello; Ocean Perch - 5# Cello; Pollock - 5# Cello; Salmon - IQF; Trout - 53 Cello; Sole - IQF; Turbot - IQF, 10# Layer Pack

Frozen Shellfish: Mussels - IQF; Sea Scallops - Blocks; Lobster Meat - Canned; Snow Crab Cluster - Bulk; Snow Crab Cocktail Claws - IQF; Snow Crab Meat

PURCHASE FROM? All over the world

HAVE OWN PRIVATE LABEL? No

WILLING TO BUY PROCESSOR LABEL? Yes

BUY DIRECT? Yes