

REPT4D
89/12/05

QUARTERLY PROGRESS REPORT OF EXPORT PROMOTION PROGRAM
AT MISSIONS ABROAD FOR FISCAL YEAR 89
FORECAST OF KEY ACTIVITIES AND ANTICIPATED RESULTS STATED IN MISSION'S ANNUAL PLAN

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POST :521-ISLAMABAD

011-OIL & GAS EQUIPMENT, SERVICES
PAKISTAN

PLANNING: ACTIVITIES PROPOSED IN POST PLAN:

ANTICIPATED RESULTS:

ALL SUB-SECTORS

REGULARLY CALL ON OIL CO EXECS IN ISLAMABAD, LAHORE & KARACHI
OBTAIN TIMELY INFORMATION ON PROCUREMENT OPPORTUNITIES.

TRACKING: ACTIVITIES UNDERTAKEN IN QUARTER:

QUARTERLY RESULTS REPORTED:

QUARTER: 1 Expose Pakistan oil and gas companies executives
to Canadian capabilities.
Help Canadian companies to get business from
Pakistan oil and gas companies.

Arranged visit of Mr. W.A. Zuberi, Managing Dir.
, Pakistan Oilfields Ltd. to Intercan 89. Several
Cdn cos got first hand knowledge about POL's
planned purchasing activities from its Chief Exe-
cutive & expressed interest to pursue those opp.

QUARTER: 2 -----

QUARTER: 3 -----

QUARTER: 4 -----