

# → THE PHILATELIC ADVOCATE. ←

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## The Dirigo Stamp Company

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### Chapter I.

Ever since the "stamp mania" had struck North Lynn, Will Hallsey and Ed. and Charlie Burdee had been devoted worshippers at the shrine of Philately. True they were the only collectors in North Lynn and most, if not all the people, looked on it as but a boyish fad that would soon die out, but that did not lessen their zeal.

Now they had reached that stage of Philatelic life when a desire to deal in stamps takes possession of and overpowers its victim.

Each of them had accumulated quite a quantity of duplicates and they believed themselves well equipped to embark as dealers.

Hence the secret session of the "North Lynn Philatelic Society," as they called themselves, now in progress in the old cobbler shop back of the Burdee residence. This old shop in which their father used to cobble shoes long ago, was occupied by the Burdee boys as headquarters for their boyish sports and pastimes.

The present meeting was for the formation of a firm to deal in stamps. It had been decided to call the firm "The Dirigo Stamp Co.," and Ed. Burdee had been formally elected as president, and his brother treasurer and advertising manager, while Will Hallsey was to act in the capacity of Secretary. It was further agreed that

all should have a hand in filling orders and making up approval sheets. The capital stock of the company had been fixed at \$25.00, divided into as many shares. Each boy was to pay \$5.00 and own five shares, while the remaining shares were to be sold, if possible among their friends who might care to help them along.

It was arranged to invest \$10.00 of the capital with a wholesale dealer in order to increase their stock of stamps. After much consultation it was decided to invest this money in a packet of 1,500 varieties offered by a leading dealer.

The advertising manager was instructed to send small advertisements to three different philatelic papers and also to insert the following notice in the local papers:—

#### OLD STAMPS WANTED.

We will buy the stamps off your old letters. Hunt up some and call on us. We pay cash. Dirigo Stamp Co., North Lynn, M....

With this the first meeting came to an end as the town clock indicated supper time. We will present an instalment of this story each month until completed. The succeeding chapters are very interesting and if you are not a subscriber send 25c for this paper one year and a copy of Philatelia, the best philatelic story ever written.

The success of our special offer last month was so great that we have decided to continue it another month. Here it is. We offer the Halifax Phil. Magazine and this paper one year for **only 25c.**