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How to Talk Independent Forestry.

At this season of the year there are two motives that influence our members to try and bring new material into the Order. One motive is the desire to save the "Extension of the Order" Tax, ⁽¹⁾ and the other is a wish to strengthen and develop the Order with whose interests we are all identified. But many members complain that they have no talent for canvassing; they are not given with the "gift of the gab;" they have not the "peculiar knack." To such we would say: Don't waste time besting about the bush, but get hold of a desirable member and talk Independent Forestry into his ears. Begin by setting forth the material

Benefits.

Say to your man: We do not offer you speculative investments, but (not counting our social and fraternal privileges) we give for your money a greater number of material and substantial benefits than any other society or corporation in existence. Join us and secure

(A) Provisions For Your Sickness.

1. Free Medical Attendance of the Court Physician within whose jurisdiction you may be taken ill, except whore the Court has by by-law dispensed with free medical attendance. Some Courts, in addition, furnish medicines free, and in certain cases trained nurses.

2. A Sick Benefit of \$3.00 a week for the first two weeks, and \$5.00 a week for the next ten weeks, and as provided in the Constitution and Laws of the Order, \$3.00 a week for an additional twelve weeks in any one illness. The Sick and Funeral Benefits are optional. It costs \$2.00 extra to become enrolled for these benefits; the monthly premiums run from 40 cents to \$1.00 per month, according to age at enrolment. (See Table of Rates on inside of front cover of this Magazine.)

(B) A Provision In Case You Are Disabled.

3. A Total and Permanent Disability Benefit of \$250, \$500, \$1,000, \$1,500 \$2,000 or \$2,500 (or one-hulf the face value of your Mortuary Benefit Certificate or policy) with exemption from further payments of assessments or premiums and Court dues, upon becoming totally and permanent'y disabled by disease or accident, which may occur at any time after membership.

(C) Frovisions For Your Old Age.

The I.O.F. has solved the probl m that has long been perplexing the governments of civilized nations—that is how to enable the average man to make . a provision for old age so that he will not have to look forward to the humiliation of asking charitable relief. Consider these benefits:

⁽¹⁾ Every member who secures a new Beneficiary Member in any mon h of any year, is relieved from paying the "Extension of the Order" Tax for the balance of that year beginning with the month following the initiation of the candidate.