

## LETTERS OF APPRECIATION

PORT HURON, MICH., June 12, 1914.  
SUN LIFE ASSURANCE CO. OF CANADA,  
Montreal, Que.

Dear Sirs,—About eight years ago Mr. E. E. Wilkinson, of this city, induced me to take out two thousand dollars of endowment assurance in your Company. Since then, I have taken eight thousand dollars more endowment through Mr. Wilkinson. I am very well pleased with my policies, and I think it one of the best investments I ever made.

EARL AIKMAN.

PORT HURON, MICH., June 12, 1914.  
Mr. E. E. WILKINSON,  
Manager, Sun Life Assurance Co.,  
Port Huron, Mich.

Dear Sir,—I am in receipt of the first five-year dividend certificate of my policy, and I take this opportunity to thank you for the same, as the dividends I received to-day are more than I was led to expect when you wrote my application, and I do not hesitate to recommend your Company to any one wanting good, sound and safe assurance.

A. M. SLAY.

BELLAIRE, MICH.,  
September 23, 1914.

ERNEST W. OWEN, Manager  
Sun Life Assurance Co.,  
Detroit.

My dear Mr. Owen,—Enclosed please find voucher requested. Your Company has, in the writer, a warm friend and booster.

To you personally it must be a source of great gratification to know that your career is connected with a Company with such a high sense of business ethics.

Thanking you again for your close personal attention and wishing you the most prosperous of futures, I remain,

VAN ALLEN COOLIDGE.

PT. HURON, MICH., June 6, 1914.  
SUN LIFE ASSURANCE CO.,  
Port Huron, Mich.

Dear Sirs,—Enclosed please find cheque for \$2,886.00, for one year's premiums in full on the six Twenty-Year Endowments of \$10,000.00 each, which I took out with you in 1906, for my six grandchildren.

I note with a great deal of pleasure that the bonuses on policies No. 135741-2-3, are \$446.00 in each case, and on policies No. 134300-1-2, are \$444.00.

I think this is a splendid settlement of the profits, and they have greatly exceeded my expectations when I took out the policies.

Thanking you for the courteous treatment I have received at your hands, I am,

MRS. RACHAIL B. MCNAIR.

1807 DUNDAS STREET,  
WEST TORONTO, June 6th, 1914.

JOHN A. TORY, Esq.,

Sun Life Assurance Co.

Dear Sir,—I have just received the vouchers sent me, as the five years' profits on my three policies with your Company. I am very much pleased, and I feel that the results so far are very satisfactory.

W. R. SHEPPARD.

LANARK, July 14th, 1914.  
Messrs. JOHN R. & W. L. REID,  
Managers East. Ontario,  
Sun Life Assurance Co.,  
Ottawa.

Dear Sirs,—I want to say that I am well pleased with the cash settlement you have made to-day through your agent, Mr. Foster, on my 20-payment life policy No. 45015.

I am getting up in years myself but I am placing \$1,000 each on my two sons John and William, with Mr. Foster.

ROBERT STEWART.

PT. HURON, MICH., June 13, 1914.  
SUN LIFE ASSURANCE CO.,  
Port Huron, Mich.

Dear Sirs,—I am more than pleased with the policies I hold in the Sun Life.

The Five-Year Dividend that I received on one of my policies was especially gratifying, so much so that I increased my assurance with you to \$15,000.

Your treatment has always been most courteous and it is a pleasure to recommend your Company at any and all times.

L. T. BENNETT.

PT. HURON, June 15, 1914.  
SUN LIFE ASSURANCE CO.,  
Port Huron, Mich.

Dear Sirs,—It is about six years since you first introduced the subject of Life Assurance to me. At that time I stated to you that I had all the assurance I wanted, but somehow since that day I have taken with you three Five Thousand Dollar Policies in the Sun Life.

Why? I concluded the Life Assurance proposition though not a money earning one, was a safe one, and the value of the assurance appealed to me mostly as an asset available in case of an emergency, and at the same time a protection to my family in case of my death.

I am very glad I have the assurance, and so far as I know, believe my Sun Life Policies are as good as are written.

A. R. BALLENTINE.