

## Karn Sales Talk Rings True

**B**ECAUSE it is based on an unalterable standard. That standard is the quality

of uninterrupted and satisfactory service. The substitution of any other aim would never have brought The Karn to celebrate its 50th anni-

With the Karn you buy and sell efficient workmanship. Efficiency is the modern spelling of economy.

versary—a tribute to Canadian industry and a credit to the musical life of the Dominion.

The Karn commences 1918 meriting more than ever the descriptive phrase—"THE KARN IS KING."

## The KARN-MORRIS Piano & Organ Co., Limited



Head Office—WOODSTOCK, ONTARIO Factories—WOODSTOCK and LISTOWEL

