



Martin-Orme Player Piano, Style E.

## The Finest Medium Sized Player Piano On The Market—

This new player piano is capturing the high class trade for our dealers wherever shown.

Dealers will observe the following features which are appealing to retail customers.

New all metal valve non-corrosive player action—Requires exceptionally light pumping—Valves totally unaffected by climatic conditions, and leakage troubles, even after many years use, eliminated—Practically fool proof, and is cutting down dealers' after troubles from inexperienced customers by at least 75%—Every one of the 88 valves may be lifted out separately without disturbing the rest of the action, and if one should clog it is a simple matter for the user himself to clear it—Beautifully balanced case design, and very compact, 4 ft. 4½ in. x 5 ft. 4 in. x 2 ft. 3¼ in.—Full toned, and an action as finely balanced for hand playing as in the regular Martin-Orme pianoforte.

Experienced salesmen admit that selling the high priced player is "best" business. Such instruments stay sold, and enhance the reputation of the dealer.

ENQUIRE FURTHER PARTICULARS OF STYLE "E"

**The Martin-Orme Piano Co., Ltd.**

Manufacturers of Pianos and Player Pianos of the Highest Grade Only

Ottawa, Canada.