in the evening Mayor Henderson pre-

Truax thanked the Conservatives as

tives in Brant and Carrick townships.

row everybody would forget the spirit of contention that had prevailed and

would co-operate again. Mr. Cargill had treated him kindly throughout

the contest. He also thanked the

gratulatory telegrams on his victory

given him assistance and suppor

was one that would reflect credit of

PAISLEY WENT WILD. [Special to The Advertiser.] Paisley, Oct. 30 .- Paisley went wild

band, and cheered repeatedly for the

ly When American Liner

Steamed Up.

[Canadian Press.] Hamburg, Germany, Oct. 31 .- Twen-

v-two out of the twenty-five men

orming the crew of the French bark

Patrie were yesterday rescued by the

Hamburg-American liner Kron Prinzessin Cecilie from that vessel, which

mid-Atlantic.

ival of the liner.

found burning and disabled in

Wireless dispatches from the German

steamship, now on the voyage from Mexico to Hamburg, say she sighted

the flaming bark flying signals of dis-

boats and took off the crew, but three

of the French sailors had been washed

overboard and drowned before the ar-

The Patrie was a vessel of 306 tons'

displacement, and hailed from Fecamp,

[Canadian Press.]

Galveston, Oct. 31.-General Felix

Diaz and his two companions, who

took refuge on board the United States warships in Vera Cruz harbor early

this week, will probably be landed in

Galveston. In accordance with p'ans

made by John Lind, President Wil-

son's personal representative in Mex-

ico, and Rear-Admiral Fletcher, com-

manding the American fleet in Mexi-

can waters as announced last nigh

Diaz and his companions will be trans-

ferred to the steamship Alabama, of

the Gulf Coast Steamship and Fruit

Company, tomorrow, and brought here.

The Alabama is at Tampico awaiting

orders, and, according to R. T. Burge,

president of the steamship company, the vessel has been put at the service

of Mr. Lind and Admiral Fletcher for

United States, and the offer is under

Returns From Newfoundland Indicate

That Government Is Returned,

St. Johns, Nfld., Oct. 31. - The

attered returns whoch have reached. Johns, indicate that Premier Mor-

has been given a new lease of life,

though Sir Robert Bond has succeed-

croes of the election campaign just

oncluded. In no part of the civilized

lobe today is there any country where politics is conducted more flercely or where public men so bitterly assail

BOOTH GOES WEST

Head of Salvation Army To Investi-

[Canadian Press.]

New York, Oct. 31 .- William Bramwell Booth, who succeeded his late

father as head of the Salvation Army,

arrived on the steamship Lusitania to-

day on his first visit to this country. will go almost direct to Toronto

The general was a little under the

weather during the trip over, and remained in his stateroom. He is 57

years old. For years he was his father's chief lieutenant.

EXETER.

Exeter, Oct. 31 .- C. B. Snell and Miss

Dr. Rollings, of Mimico, formerly of

Exeter, and Dr. Rivers, of Lethbridge,

formerly of Crediton, now Government

Rev. Mr. McAlister is this week at

tending the special committee meeting

of the London Conference in London,

E. Hueston, W. S. Howey, B. W. Beaver, J. S. Harvey, Tom Boyle, J. Senior,

S M. Sanders and Principal Weiden-

The north end store, owned by Mrs.

has made the purchase. Mrs.

employees, visited here recently.

M. A. Tom are delegates to the On-

tario Sunday school convention in

Owen Sound this week.

ed in cutting down the Government's For the past four months this col-

HAS LOST GROUND

PREMIER MORRIS

Mr. Truax had been returned.

CREW WAS SAVED BY

himself and his party.

Mr. Cargill Speaks.

worthy of this great Dominion. During the evening Mr. Truax was

Congratulatory speeches were

by a number of workers. Mr.

SOUTH BRUCE TURNS DOWN MR. BORDEN'S NAVY POLICY well a the Liberals present, ascribing his victory largely to Conserva-BIG MAJORITY FOR TRUAX tives in Brant and Carrick townships. He expressed the kindlest feelings for Mr. Carrill and he knew by townships.

Decisive Answer to Conservative Arguments From All Parts of Riding --- Liberals Made Big Gains in Every District --- The Germans for their support, and paid Conservatives Were Ordered To Carry the Constituency at Any Cost and Left No Stone Unturned To Do So-General Rejoicing Over the Results.

VICTOR COMPLIMENTS GERMANS FOR LOYALTY

[Special to	The Adver	tiser.]		- 0100-
Walkerton, Oct. 30The sta	inding in So	outh Brue	e for today	e eten-
on and that of 1911, is as foll	ows:		Majorities	
編 k マター・ : **** ・ *** ・ *** ・ *** ・ *** **** **** **** **** **** ****	Majorities	1915.	Donnelly.	Truax.
	Cargill.		47	
rant, 8 polls		• • • •	84	
arrick, 8 polls	20	145		58
ulross, 7 polis		19	28	
lderslie, 4 polls			1	
uron, 6 polls	144	****	136	
reenock, 8 polls		78	100	55
inloss,		22		4
aisley		16		25
ucknow	53		31	
hesley		14		23
eeswater		90		59
Valkerton				
	260	384	327	224
The 1911 majority for Donr				
my 1010 moderater for Tril	ax-124.		50 100 to 60	
		LECTIO	NS.	
South Pruce in its present	form was	created	a constitue	ncy in
and Following are the major	ities since	then:		
1004 P H McKenzie, Libe	1211-144.			
1000 T I Donnelly Conse	rialive	.00 8 8 8 5		
1911—J. J. Donnelly, Conse The total vote at the last				
		og: Don	nolly "XIX.	Trilay

[Special to The Advertiser.]

Walkerton, Oct. 30. - The first naval battle has been fought, and the Liberals won by a handsome majority The navy question was the great issue before the electors of South Bruce today, and their return of the Liberal candidate, Mr. R. E. Truax, of this town, by a handsome majority of 124 over a very strong Conservative was

The campaign was the most strenuous in the history of the riding. The Conservatives were determined to win at any cost and in their efforts spared no abuse, made all kinds of promises and spent money freely.

Made Big Gains.

In spite of this Mr. Truax made gains in nearly all the rural municipalities, and a gain of 31 in his own home town over the vote in 1911. When final results are all in he will have close to 150 majority.

Mr. Cargill polled a strong vote in his own village. Both candidates are the strongest the respective parties could bring out, and the verdict of the people is decisive.

The campaign was a long one and fought to the extreme limit, and the people are as a whole heartily glad that the end has been reached.

Mr. E. F. Pardee wing next to Truax in the victory, as the riding under him and Mr. Adams has been organized up to the minute. Mr Truax takes his victory

and is just as accessible to the small- able meaning.

tribute to Mr. Truax by his fellowownsmen, among whom he has resided for fifty-seven years, and a fitting reward to his persistent and

was, in every-day life. Keen Interest. Business was completely tied up here today as a result of the keen interest in the election, and when the result was known the citizens cut oose and held one of the greatest elebrations in Walkerton's history. significance. It is a direct personal

vention last June. On the other hand, the verdict in of the Government for seeking to en-South Bruce is a triumph for Liberal large the executive power at the exprinciples, and a warning to the Government that the rights of the people in the Parliament of Canada cannot be ruthlessly overridden.

Fearing to trust the people with Tuesday led the swing of victory, its naval policy the Government chose A Test Riding. South Bruce as a test riding, and the ist alliance was everywhere apparent. The Government courted a decision and the answer is one of unmistak-

M R. REUBEN E. TRUAX, who won a great victory in South Bruce.



Favored Reciprocity.

To some extent the trade question contributed to Mr. Truax's victory. On almost every occasion when speak ing the Liberal candidate declared his The victory itself has a two-fold firm adherence to reciprocity in natural products as benefitting the Canadian farmer, and the feeling was apparent that the mind of the country has changed on this matter since the painstaking work since the party con- general election of 1911. With telling emphasis, too, the denunciation pense of Parliament was an important factor in the minds of the electors, and the lofty and brilliant address of Sir Wilfrid Laurier at Teeswater last

answer is now too plain to be ex- the local Liberal organization. Asplained away. Cabinet ministers and sistances was rendered to Mr. Truax Conservative members raised the by such speakers as Hon. George P. naval issue, urged a war contribution Graham, Hon. W. L. Mackenzie King, on a peace-loving people, and vainly Hon. Chas. Murphy, Mr. Hugh Guthtried to explai ntheir abandonment of rie, Mr. F. F. Pardee, Mr. Duncan C. the stand taken in Parliament in 1909. Ross, Mr. A. McCoig, Mr. J. A. McMil-The proposal to send \$35,000,000 to lan, Mr. H. H. Miller, but the rank Britain was never received with favor and file of the party, whose names are the conveyance of the refugees to the at any of the Conservative meetings, now too numerous to mention, stood and the grim spectre of the National- valiantly to the grinding test of the stood to have been accepted. summer and fall campaign with gratifying and triumphant result. Compliments Germans.

At the celebration in the town hall

MEDICAL CARDS.

F. L. BURDON, M.D., L.R.C.P., AND S. (Edinburgh)—Special attention diseases women, children. Office and residence, 121 Waterlee street. Phone 258.

DR. F. P. DRAKE—SPECIALTY, DIS-EASES of stomach and digestive sys-tem. Office, 371 Wellington rirect. C.S. (England). 397 King. Phone 839. DR. N. H. BEAL HAS GONE TO BAL TIMORE. Office closed till Nov. 6, 57b DR. PINGEL, LONDON-ELECTRICAL treatment of diseases a specialty.

DR. W. J. STEVENSON, 389 DUNDAS street—Specialty diseases of women and surgery. Phone 510. DR. HUGH A. STEVENSON, 494 DUN-DAS street—Special attention X-rays. Phone 127 in receipt of a large number of con-

DR. CLIFFORD H. REASON, GONE TO England, 72tf Mr. Cargill had no regrets to ex-ress. He thanked those who had DR. HOLMES, 344 RICHMOND STREET
—Specialty, medical electricity and
diseases of skin and lungs. and prided himself that his campaig

DR. J. S. SCHRAM-CORNER KENT ard Talbot streets Phone 2259

GEORGE C. HALE, M.D., C.M.—OF-FICE 287 Queen's avenue. Phone 4150, right calls 30. P. W. M. SHOEBOTHAM, CORNER Richmond and John streets. Specialty surgery and diseases of women.

this evening when it was known that hours people marched in a torchlight DR. G. L. CLARKE-EYE, EAR, NOSE and throat 394 Dundas street. procession led by a pipe and drum DR NORMAN R. HENDERSON, COR-NER Park and Duffertn. Eye, ear.

nose and throat. OR. GEORGE MCNEIL—OFFICE AND residence, 245 Queen's avenue, Specialty, diseases of women and surgery J. B. CAMPBELL, M.A., M.D.—SPECI-ALTY diseases stomach. Hours, 2—4: 7—8, and appointment.

DR. SEPTIMUS THOMPSON, 443 PARK avenue, corner Queen's. Eye ear, nose, throat, French Boat Was Burning Fierce-DR ERNEST WILLIAMS-HOURS 11 to 3; 7 to 8. Note change.

DR MEEK, 330 QUEEN'S AVENUE— Specialty, diseases of women Hours, 10 to ?

DR. GORDON L. JEPSON-MOVED TO 375 Wellington street. Telephone 2913. DR. WEEKES, 436 WATERLOO street. Hours, 1 to 3 and 7 to 8. OSTEOPATHY.

DR. H. V. CATON, GRADUATE OSTE-OPATH. Ten years' practice in Lon-don 645 Richmond street. Telephone 1573.

tress. The German captain launched DR. R. C. BARKLIE-RHEUMATISM, Chronic and Nervous Diseases; largest and best-equipped institute (electricity); 5th year, strictly drugless Corner Tai-bot and Maple. Phone 2565.

DR. MARIE H HARKINS, DR RE-BECCA Harkins—Graduates American School of Osteopathy, 3t, George's Apartments, south court, ground floor, Wellington street Phone 1560.

Gen. Diaz Likely To DR. A. F. BROWN, GRADUATE AMERI-CAN School of Osteopathy—Office and residence, 169½ Dundas (near corner Richmond) Phone 3662.

DR. DETWILER GRADUATE AMERI-CAN School of Osteonathy. CAN School of Osteopathy; office and residence, 477 Colborne, Phone 3373.

DERMATOLOGY.

MARMELLO SYSTEM FOR FACE, scalp. Chiropody. Removal of super-fluous hair permanently. Miss Beattle 214 Dominion Savings Building Phone

BUTLER'S 235 DUNDAS — HAIR goods, hairdressing, face and scalp treatment Superfluous hair removed. PATENTS.

P. J. EDMUNDS, REGISTERED AT-TORNEY and solicitor of Patents. Central avenue London, Ontario, Can-ada. Phone

CHIROPRACTIC.

OR CLARA KILBOURNE, DR. M. L. Chiverton graduates Universal College of Chiropractic. Office, 321 Queen's avenue. Phone 3353.

INSURANCE.

M. GUNN & SON (GEORGE C Gunn)—Established 1859. Fire, life, ac-cident and automobile insurance. P. M. MILIMAN

INSURANCE AGENT. Archibald Manhannan Insurance E. J. Mach Phones 745 and 1800.

Agency. Phones Fisher. Office, 167 Masonic Temple. Fire, Accident and Plate Glass Insurance. SURVEYORS.

F. W. FARNCOMBE, CIVIL ENGINEER. Surveyor—Edge block. Phone 262. SITUATIONS VACANT.

CAPABLE OLD COUNTRY DOMES-TICS—Parties arriving three times a month Apply now, The Guild, 71 Drummond street, Montreal, and 47 Pambroke street, Toronto. Oct 31 Pembroke street. Toronto. SLATE ROOFING.

SLATE, GRAVEL AND CEMENT roofer, Paint for gravel roofs. Walter Scott. 506 York street.

STOCK BROKERS.

POR SALE—HURON AND ERIE LOAN Company shares. John Wright, stock-broker, 100 Dominion Savings building, London, Ont. Phone 385.

AUCTION SALE of 60 head of horses, cattle and sheep at Poplar Hill, on Tuesday, Nov. 4, 1913, at 1 o'clock sharp. ELWOOD M. ZAVITZ, Proprietor.

T. F. HAWKEN, Auctioneer. AUCTIONEERS.

EMPLOY ME AS YOUR AUCTIONEER and I will see that you get fair play; all kinds of sales conducted. Yours truly, Bert Lawson, auctioneer, 85 Dundas street west. Phone 1018

NOTICE IS HEREBY GIVEN

and the meeting of the book committee of the Methodist Church in Toronto.

The members of James' Street
League, assisted by other local falent, will give a mock trial in the opera house in Nov. 3. It is a genuine breach of promise case. The following talent take part: Clerk, R. N. Creech; court officer, W. J. Bissett; crier, Hubert Jones; judge, L. H. Dickson; prosecuting attorney, Col, A. V. Newton; defendant's lawyer, J. G. Stanbury; plaintiff, Miss Edmunds; defendant, J. M. Southcott, The jury will be comthereafter. Pated this 24th day of October, A. D. M. Southcott, The jury will be com-posed of the following businessmen: Foreman, Reeve Heaman; Councillor Scott, Councillor Hind, S. Martin, H.

S. BAKER, City Clerk.

NO NEED TO EXPLAIN, "My wife lost her purse with £3 in it today," said a sad-looking man. "While going to town or coming D. Cobbledick, will change hands on Dec. 1. Mr. Steel, of Hay Township. Dec. 1. Mr. Steel, of Hay Township, has made the purchase. Mrs. Cobeveryone knew when she lost it.

No. 29

HEN I entered my favorite lunchroom yesterday at noon, I hadn't the slightest idea what I wanted to eat. The man who sat opposite me at one of the long

tables was eating chicken salad. It looked good, so I ordered some of the same. Pretty soon, two young men came in together

and seated themselves at the table with my saiadeating neighbor and myself. They, too, were evidently undecided as to what they desired for lunch. Glancing my way, one of them c. ught sight of the salad. He nudged his friend. Then the order was given to the waiter: "Bring us two portions of chicken salad, please."

That subtle power about which so much has been written by business psychologists of late-Suggestion-had gotten in its work, Perhaps the man who, seemingly, started this little game of mimicry was himself impressed by a suggestion from another. Who knows? I have seen the same thing happen, in various forms, in that same lunchroom, time and again.

Suggestion, properly used, is a power. I am speaking now of conscious suggestion-advertising. Advertising, at best, is simply suggestionthe strongest form of salesmanship. There's no deep scientific theory about that statement-it's

A man may not be in need of a new shirt, say, or a cravat, or a hat, or an umbrella. But he sees one of these things attractively advertised somewhere. Right then and there the Power of Suggestion gets busy. And pretty soon that man's interest is aroused. Then, if the advertising man knows his business, that interest is developed into desire. Then money changes hands. What started it? · Suggestion -advertising.

Nearly everybody reads the Classified columns in The Advertiser. You can keep your personal or business announcement before the people of this city in those columns at small expense advertisement there is a daily-a cumulativesuggestion to the great purchasing public.

Others have profited that way. Why not you?

The Want AdMan

(All Rights Reserved, 1913, by Jerome P. Fleishman.

Trebilcock's Jewelry Store.

NEW ARRIVALS ENGLISH SILVER

SUITABLE FOR GIFTS Now is the time to make your holiday gift selections of artistic and useful silver articles.

English-made Silver Entree Dish, warranted to give the most satisfactory wear, just opened. Price.... \$8.00 Pierced Silver Fruit Bowl-an elegant design. \$5.00 Pierced Silver Bon-Bon | Pierced Silver Butter Dish

Dish, a limited number of with knife, best quality. these. Price, each. \$1.00 | Price \$3.25 Sterling Silver Candlesticks, just arrived from Eng-

Cut Glass Casseroles

A few of our specials:

Cut Glass Water Jugs-Priced at \$5.00 each, tumblers to match, \$8.00 dozen.

Cut Glass Vases, 8 inches high, at each......\$3.50 Cut Glass Berry Bowls, 8inch diameter. Special at each \$3.50

Cut Glass Salt Dips-Per pair 35¢, 50¢, 75¢

Casserole Bake Dish, better than usual value at .. \$5 Casserole Pie Plates. \$3.50

Jewel Boxes Ormolu Gold Jewel Boxes, in great variety. Prices, 50¢ to \$3.00. Come and

see them. OUR PRICES ARE LOWEST ALWAYS

-Men's Gold-Filled Watches, full 17-jewel \$12.00 EXTRA SPECIAL FOR SATURDAY movements. Both movements and case absolutely guaran-

A. H. Trebilcock

116-DUNDAS STREET (NEAR TALBOT ST.)

BUY YOUR

The Ontario

BURN LESS COAL

GET MORE HEAT

There are all kinds of Stoves on the market; some consume less coal than others. In the Happy Thought the coal consumption is almost nil to the ratio of heat production.

Oak Heaters

From \$7.50 to \$28.00.

Garland Gas Stoves

From \$12.00 to \$45.00.

Ranges

Oil Stoves

From \$3.50 to \$15.00.

From \$25.00 to \$65.00.

THOUGHT SOLE AGENTS

The Ontario Furniture

228-230 Dundas Street.

Baseburners

From \$33.00 to \$45.00. Repairs For HAPPY' THOUGHTS Carried in Stock

RANGES

London's Largest Homefurnishers.