in the evening Mayor Henderson pre-

SOUTH BRUCE TURNS DOWN MR. BORDEN'S NAVY POLICY BIG MAJORITY FOR TRUAX

Decisive Answer to Conservative Arguments From All Parts of Riding --- Liberals Made Big Gains in Every District --- The Germans for their support, and paid Conservatives Were Ordered To Carry the Constituency at Any Cost and Left No Stone Unturned To Do So---General in receipt of a large number of configratulatory telegrams on his victory.

Mr. Cargill had no regrets to extend those who had Rejoicing Over the Results.

VICTOR COMPLIMENTS GERMANS FOR LOYALTY was one that would reflect credit or himself and his party.

[Special	to The Adver	tiser.]	Principal Control	
Walkerton, Oct. 30The s		outh Bru	ce for today	's elec
tion and that of 1911, is as fo		.010	Malantal	1011
	Majorities		Majoritie Donnelly.	
D	Cargill.		Johneny.	
Brant, 8 polls		• • • •	84	•
Carrick, 8 polls		145		5
Culross, 7 polis		19	28	
Elderslie, 4 polls			1	
Huron, 6 polls		****		
Greenock, 8 polls		78	136	.:
Kinloss,		22	•••	5
Paisley		16		2
Lucknow	w		31	
Chesley		14	TO NOT THE REAL PROPERTY.	2
Teeswater		90		5
Walkerton		00		
Watels	260	384	327	99
The 1911 majority for Don		001	021	
The 1913 majority for Tri		•		
VOTES IN P	REVIOUS FI	ECTION	18	
South Bruce in its presen				nev i
1903. Following are the major	rities since th	hen:		
1904-P. H. McKenzie, Lib	eral-144			
1908-J. J. Donnelly, Conse	ervative 193			
1911—J. J. Donnelly, Cons	orvative_103			
The total vote at the last	t plection we	s. Donn	olly 9 878.	Truev
				TT CICE

Walkerton, Oct. 30. - The first naval battle has been fought, and the Liberals won by a handsome majority. The navy question was the great issue before the electors of South Bruce today, and their return of the Liberal candidate, Mr. R. E. Truax, of this town, by a handsome majority of 124 over a very strong Conservative was

The campaign was the most strenuous in the history of the riding. The Conservatives were determined to win at any cost and in their efforts spared no abuse, made all kinds of promises, and spent money freely.

Made Big Gains. In spite of this Mr. Truax made gains in nearly all the rural municipalities, and a gain of 31 in his own home town over the vote in 1911. When

close to 150 majority. Mr. Cargill polled a strong vote in his own village. Both candidates are could bring out, and the verdict of the people is decisive.

The campaign was a long one and fought to the extreme limit, and the people are as a whole heartily glad that the end has been reached. Mr. E. F. Pardee wing next to Mr.

under him and Mr. Adams has been organized up to the minute. Mr. Truax takes his victory easy, and the answer is one of unmistakand is just as accessible to the small- able meaning.

Business was completely tied up ere today as a result of the keen interest in the election, and when the result was known the citizens cut loose and held one of the greatest elebrations in Walkerton's history. The victory itself has a two-fold significance. It is a direct personal tribute to Mr. Truax by his fellowownsmen, among whom he has reided for fifty-seven years, and a fit-

vention last June. principles, and a warning to the Gov-ernment that the rights of the people in the Parliament of Canada cannot be ruthlessly overridden.

A Test Riding.

Fearing to trust the people with Tuesday led the swing of victory. the final results are all in he will have its naval policy the Government chos South Bruce as a test riding, and the ist alliance was everywhere apparent. summer and fall campaign with a The Government courted a decision gratifying and triumphant result.

was, in every-day life, Keen Interest.

Favored Reciprocity. To some extent the trade question contributed to Mr. Truax's victory. On almost every occasion when speaking the Liberal candidate declared his firm adherence to reciprocity in natural products as benefitting the Canadian farmer, and the feeling was apparent that the mind of the country ting reward to his persistent and has changed on this matter since the painstaking work since the party con- general election of 1911. With telling emphasis, too, the denunciation On the other hand, the verdict in of the Government for seeking to en-South Bruce is a triumph for Liberal large the executive power at the expense of Parliament was an important

Loyal Support. answer is now too plain to be ex- the local Liberal organization. As- Diaz and his companions will be transplained away. Cabinet ministers and sistance was rendered to Mr. Truax the strongest the respective parties Conservative members raised the by such speakers as Hon. George P. naval issue, urged a war contribution Graham, Hon. W. L. Mackenzie King, on a peace-loving people, and vainly Hon. Chas. Murphy, Mr. Hugh Guth-orders, and, according to R. T. Burge tried to explai ntheir abandonment of rie, Mr. F. F. Pardee, Mr. Duncan C. the stand taken in Parliament in 1909. Ross, Mr. A. McCoig, Mr. J. A. McMil-The proposal to send \$35,000,000 to lan, Mr. H. H. Miller, but the rank Britain was never received with favor and file of the party, whose names are the conveyance of the refugees to the at any of the Conservative meetings, now too numerous to mention, stood United States, and the offer is under-Truax in the victory, as the riding and the grim spectre of the National-1 valiantly to the grinding test of the stood to have been accepted.

M R. REUBEN E. TRUAX,

tory in South Bruce.

who won a great vic-

Compliments Germans. At the celebration in the town hall

sided. Congratulatory speeches were made by a number of workers. Mr. Truax thanked the Conservatives as well a the Liberals present, ascribing his victory largely to Conservatives in Brant and Carrick townships. He expressed the kindliest feelings for Mr. Cargill, and he knew by tomorrow everybody would forget the spirit of contention that had prevailed and would co-operate again. Mr. Cargill had treated him kindly throughout the contest. He also thanked the DR. PINGEL, LONDON-ELECTRICAL freatment of diseases a specialty. a compliment to them as citizens worthy of this great Dominion.

press. He thanked those who had given him assistance and suppor and prided himself that his campaig

PAISLEY WENT WILD

[Special to The Advertiser.] Paisley, Oct. 30 .- Paisley went wil procession led by a pipe and drum band, and cheered repeatedly for the

CREW WAS SAVED BY BIG OCEAN STEAMER

French Boat Was Burning Fiercely When American Liner Steamed Up.

[Canadian Press.]

Hamburg, Germany, Oct. 31.-Twen y-two out of the twenty-five men orming the crew of the French bark Patrie were yesterday rescued by the Hamburg-American liner Kron Prinzessin Cecilie from that vessel, which vas found burning and disabled in mid-Atlantic

Mexico to Hamburg, say she sighted the flaming bark flying signals of dis-tress. The German captain launched oats and took off the crew, but three of the French sailors had been washed overboard and drowned before the ar

ival of the liner. The Patrie was a vessel of 306 tons' displacement, and hailed from Fecamp,

Gen. Diaz Likely To Land at Galveston

[Canadian Press.]

Galveston, Oct. 31.—General Felix Diaz and his two companions, who took refuge on board the United States warships in Vera Cruz harbor early this week, will probably be landed in factor in the minds of the electors, and the lofty and brilliant address of made by John Lind, President Wil-Sir Wilfrid Laurier at Teeswater last son's personal representative in Mexico, and Rear-Admiral Fletcher, commanding the American fleet in Mexi-Great credit is due to the loyalty of can waters, as announced last night, ferred to the steamship Alabama, o the Gulf Coast Steamship and Fruit Company, tomorrow, and brought here. The Alabama is at Tampico awaiting president of the steamship company the vessel has been put at the service of Mr. Lind and Admiral Fletcher for

PREMIER MORRIS

HAS LOST GROUND

Returns From Newfoundland Indicate That Government Is Returned.

St. Johns, Nfld., Oct. 31. - The attered returns whoch have reached Johns, indicate that Premier Morhas been given a new lease of life though Sir Robert Bond has succeed-

ed in cutting down the Government's

For the past four months this colbroes of the election campaign just oncluded. In no part of the civilized lobe today is there any country where olitics is conducted more flercely or where public men so bitterly assail

BOOTH GOES WEST

Head of Salvation Army To Investi gate Work in Winnipeg. [Canadian Press.]

New York, Oct. 31 .- William Bramwell Booth, who succeeded his late father as head of the Salvation Army, arrived on the steamship Lusitania today on his first visit to this country. He will go almost direct to Toronto and Winnipeg.

The general was a little under the weather during the trip over, and remained in his stateroom. He is years old. For years he was his father's chief lieutenant.

EXETER.

Exeter, Oct. 31.—C. B. Snell and Miss M. A. Tom are delegates to the Ontario Sunday school convention in Owen Sound this week.
Dr. Rollings, of Mimico, formerly of

Exeter, and Dr. Rivers, of Lethbridge,

formerly of Crediton, now Government employees, visited here recently. Rev. Mr. McAlister is this week attending the special committee meeting

of the London Conference in London and the meeting of the book commit-

house in Nov. 3. It is a genuine breach of promise case. The following talent take part: Clerk, R. N. Creech; court officer, W. J. Bissett; crier, Hubert Jones; judge, L. H. Dickson; prosecuting attorney, Col, A. V. Newton; defendant's lawyer, J. G. Stanbury; plaintiff, Miss Edmunds; defendant, J. M. Southcott, The jury will be composed of the following businessmen: Foreman, Reeve Heaman; Councillor Scott, Councillor Hind, S. Martin, H. E. Huesten, W. S. Howey, B. W. Beaver, J. S. Harvey, Tom Boyle, J. Senior, S. M. Sanders and Principal Weidenhouse in Nov. 3. It is a genuine breach S. M. Sanders and Principal Weiden-

The north end store, owned by Mrs. edick will retire from business.

MEDICAL CARDS.

F. L. BURDON, M.D., L.R.C.P., AND S. (Edinburgh)—Special attention diseases women, children. Office and residence, 481 Waterloo street. Phone 253. OR. F. P. DRAKE—SPECIALTY, DIS-EASES of stomach and digestive sys-tem. Office, 371 Wellington street.

R. H. SHAW, M.D., L.R.C.P., AND M.R. C.S. (England). 397 King. Phone 388

DR. W. J. STEVENSON. 289 DUNDAS street—Specialty diseases of women and surgery. Phone 510.

DR. HUGH A. STEVENSON. 34 DUNDAS street—Special attention X-rays. Phone 127

DR. CLIFFORD H. REASON, GONE TO England, 72tf DR. HOLMES, 344 RICHMOND STREET
—Specialty, medical electricity and
diseases of skin and lungs.

DR. J. S. SCHRAM—CORNER KENT and Talbot streets. Phone 2258

GEORGE C. HALE, M.D., C.M. OF-FICE 287 Queen's avenue. Phone 4150, right calls 30. this evening when it was known that DR. W. M. SHOEBOTHAM, CORNER Mr. Truax had been returned. For hours people marched in a torchlight surgery and diseases of women.

DR. G. L. CLARKE-EYE, EAR, NOSE and throat 394 Dundas street. DR NORMAN R. HENDERSON, COR-NER Park and Duffertn. Eye, ear, nose and throat.

OR. GEORGE McNEIL—OFFICE AND residence, 245 Queen's avenue, Specialty, diseases of women and surgery. B. CAMPBELL, M.A., M.D.—SPECI-ALTY diseases stomach. Hours, 2—4: 7—8, and appointment.

DR. SEPTIMUS THOMPSON, 443 PARK avenue, corner Queen's. Eye ear, nose, throat, DR ERNEST WILLIAMS—HOURS 11 to 3; 7 to 8. Note change.

DR MEEK, 330 QUEEN'S AVENUE-Specialty, diseases of women 10 to ? DR. GORDON L. JEPSON--MOVED TO 375 Wellington street. Telephone 2913.

DR. WEEKES, 436 WATERLOO street. Hours, 1 to 3 and 7 to 8. OSTEOPATHY.

Wireless dispatches from the German DR. H. V. CATON, GRADUATE OSTE-teamship, now on the voyage from don 645 Richmond street. Telephone

DR. R. C. BARKLIE—RHEUMATISM, Chronic and Nervous Diseases; largest and best-equipped institute (electricity); 3th year, strictly drugless Corner Tai-bot and Maple. Phone 2565.

DR. MARIE H HARKINS, DR RE-BECCA Harkins—Graduates American School of Osteopathy, 3t. George's Apartments, south court, ground floor, Wellington street Phone 1560. DR. A. F BROWN, GRADUATE AMERI-CAN School of Osteopathy—Office and residence, 169½ Dundas (near corner Richmond) Phone 3662.

DR. DETWILER GRADUATE AMERI-CAN School of Osteopathy; office and residence, 477 Colborne Phone 3373.

DERMATOLOGY.

MARMELLO SYSTEM FOR FACE, scalp. Chiropody. Removal of superfluous hair permanently. Miss Beattle 214 Dominion Savings Building Phone 3027.

BUTLER'S 285 DUNDAS — HAIR goods, hairdressing, face and scalp treatment Superfluous hair removed

PATENTS.

P. J. EDMUNDS, REGISTERED AT-TORNEY and solicitor of Patents, Central avenue London, Ontario, Can-

CHIROPRACTIC.

DR. CLARA KILBOURNE, DR. M. L. Chiverton graduates Universal College of Chiropractic. Office, 321 Queen's avenue. Phone 3353.

INSURANCE.

G. M. GUNN & SON (GEORGE C Gunn)—Established 1859, Fire, life, ac-cident and automobile insurance. P. M. MILIMAN

Archibald Managen Insurance E. J. Mach Tochrance

Agency. Phones 745 and 1800.
Office, 167 Masonic Temple.
Fire, Accident and Plate Glass Insurance. SURVEYORS.

F. W. FARNCOMBE, CIVIL ENGINEER. Surveyor—Edge block. Phone 262. SITUATIONS VACANT.

CAPABLE OLD COUNTRY DOMESTICS—Parties arriving three times a month Apply now, The Guild, 71 Drummond street, Montreal, and 47 Pembroke street, Toronto. Oct 31

SLATE ROOFING. SLATE, GRAVEL AND CEMENT roofer, Paint for gravel roofs. Walter Scott. 506 York street.

STOCK BROKERS. FOR SALE-HURON AND ERIE LOAN

Company shares. John Wright, stock-broker, 100 Dominion Savings building, London, Ont. Phone 385.

AUCTION SALE of 60 head of horses, cattle and sheep at Poplar Hill, on Tuesday, Nov. 4, 1913, at 1 o'clock sharp,

ELWOOD M. ZAVITZ, Proprietor. T. F. HAWKEN, Auctioneer. AUCTIONEERS.

empLoy ME AS YOUR AUCTIONEER and I will see that you get fair play; all kinds of sales conducted. Yours truly, Bert Lawson, auctioneer, 85 Dun-

NOTICE IS HEREBY GIVEN

das street west. Phone 1013

and the meeting of the book committee of the Methodist Church in Toronto.

The members of James' Street League, assisted by other local falent, will give a mock trial in the opera house in Nov. 3. It is a genuine breach

"My wife lost her purse with £3 in it today," said a sad-looking man. "While going to town or coming home?" inquired a sympathizer. D. Cobbledick, will change hands on Dec. 1. Mr. Steel, of Hay Township, has made the purchase. Mrs. Cobeveryone knew when she lost it.

(Copyright, 1913, I'm international Syndicate, Baltimore.)

No. 29

HEN I entered my favorite lunchroom yesterday at noon, I hadn't the slightest idea what I wanted to eat. The man who sat opposite me at one of the long tables was eating chicken salad. It looked good,

Pretty soon, two young men came in together and seated themselves at the table with my saiadeating neighbor and myself. They, too, were evidently undecided as to what they desired for lunch. Glancing my way, one of them caught sight of the salad. He nudged his friend. Then the order was given to the waiter: "Bring us two portions of chicken salad, please."

That subtle power about which so much has been written by business psychologists of late-Suggestion-had gotten in its work. Perhaps the man who, seemingly, started this little game of mimicry was himself impressed by a suggestion from another. Who knows? I have seen the same thing happen, in various forms, in that same lunchroom, time and again.

Suggestion, properly used, is a power. I am speaking now of conscious suggestion-advertising. Advertising, at best, is simply suggestionthe strongest form of salesmanship. There's no deep scientific theory about that statement-it's a plain fact.

A man may not be in need of a new shirt, say, or a cravat, or a hat, or an umbrella. But he sees one of these things attractively advertised somewhere. Right then and there the Power of Suggestion gets busy. And pretty soon that man's interest is aroused. Then, if the advertising man knows his business, that interest is developed into desire. Then money changes hands. What started it? Suggestion -advertising.

Nearly everybody reads the Classified columns The Advertiser. You can keep your persona or business announcement before the people of this city in those columns at small expense. Your advertisement there is a daily-a cumulativesuggestion to the great purchasing public.

Others have profited that way. Why not you?

The Want Ad Man

(All Rights Reserved, 1913, by Jerome P. Fleishman.

Trebilcock's Jewelry Store.

NEW ARRIVALS ENGLISH SILVER

Now is the time to make your holiday gift selections of artistic and useful silver articles.

-SUITABLE FOR GIFTS

English-made Silver Entree Dish, warranted to give the most satisfactory wear, just opened. Price....\$8.00 Pierced Silver Fruit Bowl-an elegant design. \$5.00 Pierced Silver Bon-Bon | Pierced Silver Butter Dish Dish, a limited number of with knife, best quality. these. Price, each. \$1.00 | Price \$3.25 Sterling Silver Candlesticks, just arrived from England. Each \$3.00

Cut Glass A few of our specials:

Cut Glass Water Jugs-Priced at \$5.00 each, tumblers to match, \$8.00 dozen.

Cut Glass Vases, 8 inches high, at each.....\$3.50 Cut Glass Berry Bowls, 8inch diameter. Special at each \$3.50 see them.

pair 35¢, 50¢, 75¢

Casseroles Casserole Bake Dish, better than usual value at . . \$5

Jewel Boxes Ormolu Gold Jewel Boxes, in great variety. Prices. 50¢ to \$3.00. Come and

Casserole Pie Plates. \$3.50

Cut Glass Salt Dips-Per OUR PRICES ARE LOWEST ALWAYS

EXTRA SPECIAL FOR SATURDAY -Men's Gold-Filled Watches, full 17-jewel \$12.00 movements. Both movements and case absolutely guaranteed. Extra special price\$12.00

A. H. Trebilcock

116-DUNDAS STREET (NEAR TALBOT ST.)

BUY YOUR

The Ontario Furniture Co.

BURN LESS COAL

GET MORE HEAT

There are all kinds of Stoves on the market; some consume less coal than others. In the Happy Thought the coal consumption is almost nil to the ratio of heat production.

Oak Heaters

From \$7.50 to \$28.00.

Garland Gas Stoves

From \$12.00 to \$45.00.

Ranges From \$25.00 to \$65.00.

From \$3.50 to \$15.00.

SOLE AGENTS

Oil Stoves

Baseburners From \$33.00 to \$45.00.

Repairs For HAPPY'THOUGHTS Carried in Stock

THOUGHT

RANGES

228-230 Dundas Street.

London's Largest Homefurnishers.