

# Scottish Union & National

Insurance Company of Edinburgh, Scotland.  
ESTABLISHED 1824.

Capital, - - - - - \$30,000,000  
Total Assets, - - - - - 44,783,437  
Deposited with Dominion Government, - 125,000  
Invested Assets in Canada, - - - - 2,103,201

North American Department, Hartford, Conn., U.S.A.  
JAMES H. BREWSTER, Manager.

WALTER KAVANAGH, Resident Agent, Montreal.  
MEDLAND & JONES, " " Toronto.  
A. C. ARCHIBALD, " " Winnipeg

## Continental Life Insurance Company

HEAD OFFICE - - - - Toronto

AUTHORIZED CAPITAL, \$1,500,000.00

President - Hon. JOHN DRYDEN  
General Manager. - GEO. B. WOODS,  
Secretary, CHARLES H. FULLER

Splendid openings for three first-class men as Provincial Managers for the Provinces of Quebec, New Brunswick and Nova Scotia.

## RIGHT and FAIR

THE right plans of Life Insurance, honest in purpose, correct in principle, fair methods of dealing with policyholders and agents, impartial in treatment, just in settlements—all cardinal aims of the management of the UNION MUTUAL.

### Union Mutual Life Insurance Co.

PORTLAND, MAINE.

Fred. E. Richards, President.  
Arthur L. Bates, Vice-President.

Good Agents always welcome; satisfactory territory open for men of that stamp.

ADDRESS:

HENRI E. MORIN, Chief Agent for Canada,  
151 St. James Street, - MONTREAL, Canada.

For Agencies in Western Division, Province of Quebec and Eastern Ontario, apply to

WALTER I. JOSEPH, Manager,  
151 St. James St. MONTREAL.

## THE EXCELSIOR LIFE INSURANCE CO.

THE LOWEST DEATH RATE OF ANY  
COMPANY of the same age.

NOT HOW MUCH BUSINESS WE CAN WRITE  
but HOW GOOD the BUSINESS, IS OUR AIM.  
Good Agents Wanted

Head Office: Toronto.

E. MARSHALL,

Secretary.

DAVID FASKEN,  
President.

An agent improves his chances for good work by working for a company which has special advantages to offer, such as the MANUFACTURERS' LIFE gives to its Temperance Section.

Some good fields still open. Write for particulars to

J. F. JUNKIN, Managing Director.  
MANUFACTURERS' LIFE INSURANCE COMPANY,  
TORONTO, ONT.

Particulars about these special advantages will be published in this space from time to time.

## THE WATERLOO

MUTUAL FIRE INSURANCE COMPANY.

ESTABLISHED IN 1863.

Head Office, - - - WATERLOO, ONT

TOTAL ASSETS - - - 334,083.00

POLICIES IN FORCE, 25,197

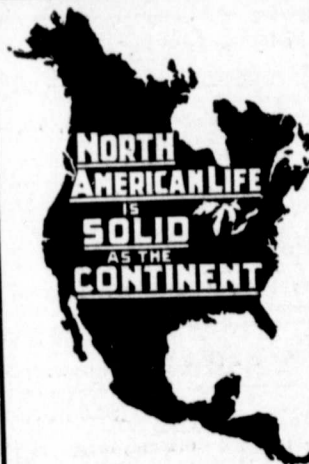
Intending Insurers of all classes of insurable property have the option using at STOCK RATES or on the Mutual System.

GEORGE RANDALL, President. FRANK HAIGHT, Secretary.

J. A. STEWART, R. THOMAS ORR, Inspectors.

WM. SNYDER, Vice-President.

### Continued Progress..



During the last few years the North American has made marvelous strides in all Departments tending to its up-building, which can readily be seen by the following figures, showing a comparison of

#### THREE SEPTENNIALS PERIODS.

Year.	Cash income.	Assets.	Policies in force
1881	\$39,613	\$88,763	\$1,221,712
1888	263,691	666,919	7,927,564
1895	581,478	2,300,518	15,779,345
1902	1,270,840	5,010,813	30,927,961

A strong progressive Canadian Company giving excellent returns to its policyholders, therefore making it a desirable Company for agents to represent.

THREE ACTIVE AGENTS WANTED.

THE NORTH AMERICAN LIFE.  
Assurance Company.

Home Office: TORONTO, ONT.

L. GOLDMAN, Secretary.

WM. McCABE, Managing Director