

at Twenty-second street and Broadway. The Union Club members are so well pleased with the light in their card rooms that we expect to put electric lights all over the building. The *Evening Post* spoke of the success of the lights at the Union League Club reception; not an hour's trial was necessary to demonstrate their superiority to gas. In the same way we use a part of the basement of the Equitable building as a miniature station in order to furnish light to the Equitable building and such offices in the neighborhood as may desire the light. For more than a year we have lighted the Post-office at one-third of the cost of gas, and for the last six months parts of the Equitable building, the banking offices of Fisk & Hatch, Hatch & Goote, and two banks have been lighted up by our lamps. Last week we put the light into the new vault of the Stock Exchange; tomorrow the Maritime Exchange in Beaver street and the offices of W. T. Hatch will be lighted with them; on Saturday the offices of Phelps & Stokes and W. R. Grace will be added to the list. But the real beginning will be made when we get our Seventeenth street building going and organize a down-town station.

"At first we do not intend to charge less for our light than the price of gas. The competition will cause the gas companies to lower their prices, and then *we shall follow them down, and end by making prices lower than they can manufacture gas for.* Within a year gas will not be worth more than \$1 per 1,000 feet; our standing offer to every householder will be to give electric light at the same price as he has been paying for gas. As the light is pleasanter, steadier, healthier and safer than gas, and there being *absolutely no danger from fire*, we expect the public to take our light in preference to gas at the same or even a slightly lower price. In three months we expect to be able to make that offer to every person needing light. Each house or office will be supplied with a certain number of extra lamps, so that if one of those in use gives out a new one can be put on with no more trouble than replacing the chimney of an oil lamp. We find that the incandescent lamp will be used entirely in the interior of buildings, the arc light being too strong and too unsteady; it gives an immense quantity of light, and is just suited to the street, but quality is what is wanted for houses."

The light of the future seems at last to have been secured, after much travail and tribulation. The success which has attended the efforts of the skilful electricians and the enterprising capitalists whose services have for a long time been unremittingly but quietly devoted to the interest of the United States Company, proves beyond question that the desideratum of getting a brilliant electric light at a price less than that of gas, and better adapted for household use than gas, has been attained. A new era begins with the introduction of the light to which THE GRAPHIC to-day invites the attention of its readers. It is to be remembered, moreover, that this is no untried experiment. On the contrary, the Maxim light is in