RETAIL MERCHANTS ADOPT MANY IMPORTANT MEASURES

A. O. Skinner re-elected president—Next Convention to be held in Fredericton—Will seek much legislation to promote better business methods.

After dealing with many important matters the first convention of the Retail Merchants' Association finished its sessions yesterday. For an organization only six months old the convention was a great success, in point of attendance and also in the interest shown in the proceedings.

Most of the important matters dealt with had to do with the need of legislation and the relations of manufacturers and wholesalers with the retail trade. Among the points brought out were the need of legislation to protect the fair trader, and prevent him being penalized for the wrongdoing of the unfair trader, and the need of opposing the practice of price cutting on one or more articles with a view to attracting customers, who might be induced to buy other articles at high prices, the need of doing something to assure more honesty in advertising, and the need of obliging manufacturers ot abandon the policy of selling their products to mail order concerns at prices which would not allow local retailers to compete.

Officers of the association for the ensuing year were elected as follows:

President, A. O. Skinner, St. John; 1st vice-president, A. Murray, Fredericton; 2nd vice-president, E. O. Steeves, Moncton; treasurer, William Hawker, St. John; secretary, N. C. Cameron, St. John.

On motion of Mr. McGivern, seconded by G. P. Farrell, Fredericton was selected as the place for the next convention, the date to be decided by the executive.

An amendment to the landlord and tenants' act was referred to the executive.

A motion was introduced recommending the adoption of a daylight saving plan during three months in the summer, and was referred to the executive.

The matter of providing for investigation of cases where goods received were not up to standard was dealt with by a resolution, providing that the association should undertake an investigation into such cases.

Complaint was made that Canadian manufacturers of nails were selling their products in the United States at a lower rate, than in the home markets, and this meant unfair competition in border towns. The matter was referred to the executive.

Complaint was made that Canadian manufacturers did not treat retailers in a way that was compatible with the made-in-Canada campaign, and the matter will be taken up.

Wm. Hawktr, the treasurer, submitted a report, showing the finances were in good condition for a young organization.

Secretary's Report.

N. C. Cameron, the secretary, submitted a report on the work of the association. He said in part:

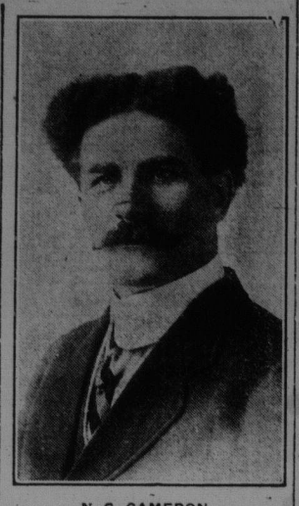
"On the 20th of October last, I had the pleasure of addressing a meeting of the retail merchants of the City of St. John. I presented to them the need and necessity of an organization of this kind, and at that meeting it was unanimously decided that an organziation should be started at once, and since that time, we have organized branches in every village, town and city throughout the province. I am pleased to see so many delegates present today from every part of the province, and trust that each one will go away from here feling that our association is an absolute necessity in order to protect the interests of the retail merchants of the province.

"We have at the present time a delinquent debtors' list, containing over a thousand names in this province, and more names are coming in every day. Many of our members have been able to collect amounts that were otherwise considered worthless. I hope that in a very short time this list will be published and sent to every member of the association.

"We have been successful in having what is known as "Dollar Day" in nearly every village, town and city, and reports have come in from all quarters, stating that these days have been a great success.

"We have met representatives of the wholesale grocery trade in this province, and have been successful in arranging a policy that will put trade in its proper channels, and the greatest good feeling exists today between the wholesale and retail trades. The wholesale recognizes that the retail merchants have been laboring under disadvantages, and we now have a committee which is meeting a committee from the wholesale trade to adjust many matters of interest. We are beginning to find that many manufacturers throughout the Dominion are at last recognizing us as a strong commercial organization.

"Organization is the spirit of progress, and the spirit of progress is the greatest asset a country or a business can have. The more people we can work with and for, the bigger and better we are. The badge of sanity is the ability to organize, and we see before us a vast number of men who have imbibed the spirit of organization from the different parts of the province. We are living in an age of organization. Men are getting together to discuss things and are doing it in the spirit of progress. Competition may have been the life of trade once, but it is no longer so. Competition in many instances becomes suicidal and destructive, and anything that is suicidal is death itself. We are passing through a savage age, and are entering into one of co-operation. We will not be here so long anyway, and soon death, the kind



N. C. CAMERON,

Secretary of New Brunswick Branch of Retail Merchants' Association.

old nurse, will come and rock us to sleep, so we had better help one another while we may. The idea of this brotherhood of man is no idle dream, and this idea is coming about as a matter of self-preservation; that every time you help your fellow-man, you are helping yourself.

"Unfortunately we have a few men who think they can get more by going along, but I am pleased to say that my experience is that men of this class are getting fewer, and it will be a great day when we shall be able to meet each other, man to man, feeling imbued with that feeling of brotherhood.

"We all need each other, and therefore should co-operate with each other. Those who loose sight of this important law are bound to become merely self-seekers in this world. We must either stand for progress or go backwards.

Resolutions of thanks to wholesalers and others were adopted; also to the Dominion Secretary who in responding gave a brief history of the growth of the association.

Morning Session.

The morning session opened at half past ten and the resolutions were taken up. The first one attributed the misfortunes which attended some of the war contracts to the fact that the retail merchants had not been consulted before making purchases.

A. M. Trowern, Dominion secretary, stated that the difficulty was largely due to the fact that the war stared unexpectedly and there was considerable hurry in getting supplies.

A resolution asking the collection of a pedlars' fee by the Provincial Government, part of the proceeds to be divided among the municipalities for the enforcement of the law, was adopted.

A resolution recommending the prosecution by government authority of dealers giving short weight, was presented, to be forwarded to the Dominion Association. It was pointed out that some dealers gained large profits by selling goods at short weight.

William Hawker stated that he had been purchasing so-called pound rolls of butter which sometimes weighed as little as 11½ oz. This was a matter affecting the general public in a vital manner.

Speakers pointed out that a creamery making 500 lbs. of butter per day could make a profit of $1,600 per year if each pound were half an ounce short. Most of them used scales about fifteen years old, with a weakened, worn-out spring.

The resolution was adopted.

A resolution regretting the lack of a minister of trade in the Dominion to look after the retail business interests, was referred to the executive.

A resolution urging that a law similar to that in favor of hotel keepers be adopted to enable retail merchants to criminally prosecute delinquent debtors who left their debts behind them, was adopted.

A resolution asking for greater co-operation between the press and retail merchants was adopted.

A resolution asking for a Dominion act to enforce provincial judgments all over Canada was adopted.

A resolution was adopted aiming to check the sale by manufacturers of adulterated goods.

A resolution recommending the abolition of fees for the inspection of weights and measures was adopted.

A resolution opposing municipalities engaging in business in competition with retail merchants was adopted.

A resolution urging measures to ensure a proper percentage of butter fat in milk was adopted.

A resolution urging the newspapers to discontinue the publication of wholesale prices, as unfair to retailers and that the matter be taken up by the association with the newspapers, was adopted.

A resolution to the effect that the newspapers in the interests of the community should refuse to accept advertisements from mail order holses outside was referred to the executive to take up with the newspapers.

President Skinner stated that the municipalities should adopt measures to impose a tax on outside business houses doing business in the municipalities.

CASTORIA

For Infants and Children.

The Kind You Have Always Bought

Bears the Signature of Chas. H. Fletcher

SYNOPSIS OF CANADIAN NORTHWEST MINING REGULATIONS.

COAL—Coal mining rights may be leased for twenty-one years, renewable at an annual rental of $1 an acre. Not more than 2,560 acres can be leased to one applicant. Royalty, five cents per ton. In unsurveyed territory the tract must be staked out by the applicant in person, and personal application to the Agent or sub-Agent of Dominion Lands for the district, must in all cases be made, and the rental for the first year must be paid to the agent within thirty days after filing application.

QUARTZ—A person eighteen years of age and over, having made a discovery may locate a claim 1,500 feet by 1,500. Fee $5. At least $100 must be expended on the claim each year, or paid to the Mining Recorder. When $500.00 has been expended or paid and other requirements complied with, the claim may be purchased at $1 an acre.

PLACING MINING CLAIMS are 500 feet long and from 1,000 to 2,000 feet wide. Entry fee, $5. Not less than $100 must be expended in development work each year.

DREDGING.—Two leases of five miles each of a river may be issued to one applicant for a term of 20 years. Rental, $10 a mile per annum. Royalty, 2½ per cent. after the output exceeds $10,000.

W. W. CORY,
Deputy Minister of the Interior.

N. B.—Unauthorized publication of this advertisement will not be paid for.

COL. RAMSEY WAS HONORED

Given Farewell Dinner and Wrist Watch by Montreal friends.

Lt.-Col. Ramsey, who lately arrived in the city to take the command of the Overseas Railway Construction Corps, was given a rousing farewell by his friends in Montreal. The Gazette of that city says:

A complimentary dinner was last night, at the St. James' Club, tendered Lt.-Col. C. W. P. Ramsey, Commanding Officer of the Canadian Overseas Railway Construction Corps, which is now being mobilized and drilled under his command at St. John, N. B. During the evening, Lt.-Col. Ramsey was presented with a gold military wrist watch, engraved on the inside: "Presented by a few friends to Lt.-Col. C. W. P. Ramsey, C. O., Canadian Overseas Railway Construction Corps, on the eve of his leaving Canada to take up his military duties in France for the British Government, Montreal, April, 1915."

The toast to Lt.-Col. Ramsey was proposed by Mr. G. S. Deeks, of Toronto, and the presentation was made by Mr. M. A. Macfarlane, of the Bank of Commerce, Montreal. Lt.-Col. Ramsey made a brief reply, in which he expressed confidence that the corps he was in command of would give a good account of itself, not only in the very important work of railway construction, but also with their rifles, should occasion arise.

Amongst the other friends of Lt.-Col. Ramsey present were Messrs. G. S. Deeks, T. R. Hinds and Thos. Gallagher, Toronto, and M. A. Macfarlane, T. Jackson, C. T. Delamere and others.

Corns Cured Quick

Applied in 5 Seconds

Sore, blistering feet from corn-pinched toes can be cured by Putnam's Extractor in 24 hours. "Putnam's" soothes away that drawing pain, eases instantly, makes the feet feel good at once. Get a 25c. bottle of "Putnam's" today.

STOPS FALLING HAIR

This Home Made Mixture Stops Dandruff and Falling Hair and Aids Its Growth.

To a half pint of water add:

Bay Rum . . . . . 1 oz.
Orlex Compound . . . . . a small box
Glycerine . . . . . ¼ oz.

These are all simple ingredients that you can buy from any druggist at very little cost, and mix them yourself. Apply to the scalp once a day for two weeks, then once every other week until all the mixture is used. A half pint should be enough to rid the head of dandruff and kill the dandruff germs. It stops the hair from falling out, and relieves itching and scalp diseases.

Although it is not a dye, it acts upon the hair roots and will darken streaked, faded, gray hair in ten or fifteen days. It promotes the growth of the hair and makes harsh hair soft and glossy.

ENJOY LIFE! YOU NEED "CASCARETS"

Be happy! A 10 cent. box keeps liver and bowels fine for months.

Feel bully! Don't stay bilious, sick, headachy and constipated.

It's Springtime! Clean your torpid liver and sluggish bowels with good, harmless Cascarets—They don't gripe or sicken. Give your insides a good "spring cleaning" and rid yourself of headaches, bilious spells, dizziness, sallowness, bad breath, stomach sourness, gases, etc. Cheer up! Get a 10-cent box from any drug store—Best cathartic for children.

—THE—

LONDON DIRECTORY

(Published Annually.)

enables traders throughout the World to communicate direct with English MANUFACTURERS AND DEALERS in each class of goods. Besides being a complete commercial guide to London and its suburbs the Directory contains lists of

EXPORT MERCHANTS,

with the goods they ship, and the Colonial and Foreign Markets they supply;

STEAMSHIP LINES

arranged under the Ports to which they sail, and indicating the approximate Sailings;

PROVINCIAL TRADE NOTICES

of leading Manufacturers, Merchants, etc., in the principal provincial towns and industrial centres of the United Kingdom.

A copy of the current edition will be forwarded, freight paid, on receipt of Postal Order for 20s.

Dealers seeking Agencies can advertise their trade cards for £1, or larger advertisements from £3.

The London Directory Co., Ltd.

25 Abchurch Lane, London, E. C.

COAL AND WOOD.

DOMINION COAL COMPANY Limited

"DOMINION" and "SPRINGHILL" — BITUMINOUS STEAM and GAS COALS

GENERAL SALES OFFICE
112 ST. JAMES ST. MONTREAL

R. P. & W. F. STARR, LTD.,
Agents at St. John.

Georges Creek Blacksmith Coal

The Best in the Market
OLD MINES SYDNEY
SPRINGHILL RESERVE
SCOTCH AND AMERICAN ANTHRACITE
in all sizes always in stock.

R. P. & W. F. STARR, LTD.
49 Smythe Street. 226 Union Street.

Scotch Coal

All sizes Scotch Anthracite Coal on hand; also Reserve and New Brunswick Soft Coal.

JAMES S. McGIVERN,
Tel.—42. :: :: :: 5 Mill St.

VERY BEST QUALITY OF

Nut and Chestnut

FREE BURNING

GEO. DICK, - - 48 Britt... St.,
Tel. M. 1116. Foot of Germain St.

Classified Advertising

One cent per word each insertion. Discount of 33 1-3 per cent on advertisements running one week or longer if paid in advance :: :: :: Minimum charge 25 cents

IN THE SUPREME COURT

King's Bench Division.

In the matter of the Quebec and Saint John Construction Company, Limitied, and its Winding Up under the Winding Up Act of Canada and Amending Acts.

Upon reading the Petition of the Liquidators in this matter and it appearing to me to be advisable and expedient that the general assets of the above named Company should be sold, I do therefore approve of the sale of the said Assets by Public Tender, and do authorize and direct the Liquidators of the said Company to ask for tenders for the Assets of the Company, not including any amounts for which the Stockholders of the Company may be liable to be placed on the List of Contributories, and that notice asking for such tenders be advertised in one daily newspaper in the City of Saint John and a daily newspaper in the City of Fredericton for ten days previous to the expiration of the time for receiving the said tenders;

And it is further ordered that the Liquidators shall not be bound to accpet the highest or any tender offered for the Assets, and the said Liquidators are hereby directed to report to me upon the expiration of the time for receiving tenders as to any and what tenders have been received, and as to any and what offers have been made for the purchase of the said Assets;

And I further order that further notice to the Creditors, Contributories, Shareholders or Members of the said Company for the sale of the said Assets, or of this Order, be dispensed with.

Dated this 9th day of April, A. D. 1915.

HARRISON A. McKEOWN, J. S. C.

Notice is hereby given that in pursuance of the above Order tenders will be received by the undersigned Liquidators of the Company up to twelve o'clock noon on Saturday, the 24th day of April instant. Such tenders must be delivered on or before the date and hour above mentioned to Thomas H. Sommerville, one of said Liquidators, at his office number 147 Prince William street, in the City of Saint John, or at the office of Hanington & Hanington, Solicitors for the Liquidators, number 127 Prince William street, aforesaid, where a Schedule of the Assets can be seen.

The Liquidators do not bind themselves to accept the highest or any tender.

Dated this 9th day of April, A. D. 1915.

THOMAS H. SOMMERVILLE,
PAUL F. BLANCHET,
J. ROY CAMPBELL,
Liquidators.

THE PROVINCIAL HOSPITAL NEW BRUNSWICK.

TENDERS FOR SUPPLIES

Sealed tenders for the supply of hard and soft coal, butcher's meat, bread, groceries, dry goods, drugs, footwear, etc., to the Provincial Hospital, Lancaster, St. John County N. B., for six months from the first day of May next, will be received up to noon of Tuesday, 20th April, 1915, at the Provincial Government Offices, 102 Prince William street, St. John, where specifications may be obtained. Tenders will be considered item by item. Contracts may be awarded for one or more items.

The lowest or any tender not necessarily accepted.

All supplies to be subject to the approval or rejection of the Hospital Commissioners or their agent, and delivered at the Hospital in such quantities and at such time as required. Payments to be made quarterly.

Two sufficient sureties will be required for the due fulfillment of each contract.

St. John, N. B., April 10, 1915.

Rubber Goods

Clothing of all kinds. Rubber Hose for all purposes. Rubber Tubing Steam Packings. Sanitary and Domestic Rubber Goods. Bicycle and Automobile Tires and Accessories. "IF IT'S MADE OF RUBBER" we supply it.

ESTEY & CO.,
49 Dock Street.

MACKEREL.

No. 1 Mackerel in Bbls. and Half Bbls.

JAMES PATTERSON
19 and 20 South Market Wharf
St. John, N. B.

Motor Boat For Sale

30 feet long, 7 feet beam, 10 horse power, canopy top with curtains to pull down.

J. SPLANE & CO., 19 Water St.

WANTED.

WANTED — Second-class teacher, two miles from city of Moncton, District No. 5, Gunningsville, Albert county. State salary,—A. Hazen Steeves, secretary.

WANTED—Young man with eight years banking experience and small capital to invest, desires responsible position. Good references. Apply to Box R. H., care Standard.

WANTED—At once, one machine operator to operate awl and needle hard wax harness machine, also five or six harness makers. Edgar Ayer, Sackville, N. B.

WANTED—To buy, a boy's bicycle in good condition. Apply, stating price to Bicycle, care of The Standard.

WANTED—First, Second or Third class Teacher for School District No. 9, Parish Grand Falls, Victoria county, N. B. Apply to L. B. Austin, Secretary to School Trustees, Costigan, N. B.

MALE HELP WANTED.

WANTED—At once, six Salesmen for rapid selling articles; "Good Salary." Apply own handwriting A. V., 27 Cliff street, City.

AGENTS WANTED—Agents $8 a day selling mendets, which mends graniteware, hot water bags, rubber boots, reservoirs, boilers, metal tubs and tinware without cement or solder. Sample ten cents. Collette Mfg. Company, Collingwood, Ontario.

SALESMEN WANTED—We want two real active salesmen of ability and integrity to canvass this city. Write, give age and state what you have been doing, and references. Address A, P. O. Drawer 424, City.

Wanted at once, two men to travel and appoint agents, no canvassing, experience unnecessary if willing, position good for $200 monthly to hustlers. H. J. Ward, Niagara Falls, Ont.

FOR SALE.

EGGS FOR HATCHING—Rose Comb Rhode Island Reds; prize winning stock, $3.00 per setting (15); utility stock, $1.50 per setting,—Robert M. Magee, 24 Queen street, city.

FOR SALE—STEAMER HAMPTON. The steamer Hampton will be sold at Public Auction on Saturday, April 17th at 3 o'clock p. m., at the Public Wharf, Hampton. Terms of sale can be arranged with the auctioneer.

H. J. FOWLER, Auctioneer.
Hampton, N. B., April 12.

FOR SALE—Eight acres on the St. John River. Furnished Bungalow, out buildings, poultry, incubators. One mile to P. O. School Wharf. John D. Reid, Brown's Flats.

MOTOR BOATS.

New and Second Hand Boats and Engines Sold and Exchanged.

MOTOR BOAT AGENCY,
34 Dock Street.

FARM FOR SALE—Four hundred acres farm on the St. John river, about four miles from Fredericton, N. B., on the Valley Railway. Good house and barns, also thoroughbred cattle. For further information write Box 119, Fredericton, N. B.

SAW MILL PROPERTY FOR SALE OR RENT—Steam and water power plant in Victoria county is being offered at very low cost for immediate sale. Suitable terms can be made for renting and sawing out this season's cut of spruce and hardwood. Capacity about three million feet. For further particulars write P. O. Box 376, St. John, N. B.

FOR SALE—Baby chicks, ducklings and hatching eggs. Poultry and fruits form a paying combination. Strawberry plants, 100, 70c.; 1,000, $5; currants, 10c.; gooseberries, 15c.; raspberries, 5c.; rhubarb, 10c.; and perennial flowers, roses, dahlias, etc. Carriage prepaid. Catalogue forwarded on application. Chas. Provan, Langley Fort, near Vancouver.

TO LET.

TO RENT—Two or three rooms, 13 Germain street, suitable for sample rooms or offices. 'Phone M. 394, H. H. Mott.

HOTELS.

PRINCE WILLIAM HOTEL.

Overlooking the harbor, opposite Boston and Digby boats. Furnished in fine taste; excellent table; American plan.

ROYAL HOTEL

King Street,
St. John's Leading Hotel.
RAYMOND & DOHERTY CO., LTD.
T. B. Reynolds, Manager.

HOTEL DUFFERIN

ST. JOHN, N. B.
FOSTER, GATES & CO.
F. C. GATES ..... Manager.

VICTORIA HOTEL

Better Now Than Ever.
87 King Street, St. John, N. B.
ST. JOHN HOTEL CO., LTD.
Proprietors.
A. M. PHILLIPS, Manager.

WINES AND LIQUORS.

RICHARD SULLIVAN & CO.

Established 1878.
Wholesale Wine and Spirit Merchants, Agents for
MACKIES' WHITE HORSE CELLAR SCOTCH WHISKEY.
LAWSON'S LIQUEUR SCOTCH WHISKEY,
SIMPSON'S HOUSE OF LORDS SCOTCH WHISKEY,
KING GEORGE IV. SCOTCH WHISKEY.
AUK'S HEAD BASS ALE.
PABST MILWAUKEE LAGER BEER,
GEO. SAYER COGNAC BRANDIES.
Bonded Stores, 44-46 Dock Street, Phone 839.

WHOLESALE LIQUORS.

William L. Williams, successors to M. A. Finn, Wholesale and Retail Wine and Spirit Merchant, 110 and 112 Prince William street. Established 1870. Write for family price list.

M. & T. McGUIRE.

Direct importers and dealers in all the leading brands of Wines and Liquors; we also carry in stock from the best houses in Canada, very Old Ryes, Wines, Ales and Stout, Imported and Domestic Cigars.

11 and 15 Water Street.
Telephone 578.

NERVES, ETC., ETC.

ROBERT WILBY, Medical Electrical Specialist and Masseur. Treats all nervous diseases, weakness and wasting, neuasthenia, locomotor ataxia, paralysis, sciatica, rheumatism, etc., etc. Facial blemishes of all kinds removed. 27 Coburg Street.

THE UNION FOUNDRY & MACHINE WORKS, LTD.

ENGINEERS AND MACHINISTS.
Iron and Brass Castings.
WEST ST. JOHN, Phone West 15

ENGINEERING

Electric Motor and Genereator Repairs, including rewinding. We try to keep your plant running while making repairs.

E. S. STEPHENSON & CO.
Nelson Street, St. John, N. B.

J. FRED WILLIAMSON

MACHINISTS AND ENGINEER.
Steamboat, Mill and General Repair Work.
INDIANTOWN, ST. JOHN, N. B.
'Phones, M-229; Residence M-1724-11.

WATCH REPAIRERS.

W. Bailey, the English, American and Swiss watch repairer, 138 Mill Street.

PATENTS.

"PATENTS and Trade-marks procured, Fetherstonhaugh and Co., Palmer Building, St. John."

Musical Instruments Repaired

VIOLINS, MANDOLINS and all string instruments and Bows repaired.

SYDNEY GIBBS,
81 Sydney Street.

ENGRAVERS.

F. C. WESLEY & CO.
Artists, Engravers and Electrotypers, 59 Water Street, St John, N. B.
Telephone 982.

WIRING.

WIRING.—Flats wired $25.00 up. Knox Electric Co., 34 Dock street.

BUILDERS SUPPLIES

MURRAY & GREGORY, LTD., supply all materials for spring repairs and alterations to buildings. Phone Main 3000.

LANDING

One Car American Silverskin

ONIONS

A. L. GOODWIN.

WATCHES.

A full line of Bracelet and other styles at lowest prices.

ERNEST LAW,
Issuer of Marriage Licenses.
3 Coburg Street.