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So far the wide-spread tendency to economize has had only a stimulating effect with us, inasmuch as it has brought orders from men who, a few months ago, would have considered fifteen dollar tailoring too cheap to be good. We are running to capacity, giving employment to hundreds of Canadians. Business is flourishing and mail orders are and have been coming in so fast that we have found it necessary to open five new stores—making ten stores in Canada—to look after our Canada-wide business. It's an ill wind that blows no one any good.

*Lalor*  
President

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## STALLINGS TELLS HOW "BLOOD AND IRON" WON BRAVES TITLE

(By Hugh S. Fullerton.)  
George Stallings has been telling the inside of the Boston Braves system of playing baseball, and the inside story of the world's series. His yarn printed in a weekly magazine, is a distinct benefit to the literature of the game and rather a rebuke to a lot of these



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ball player writers who allow someone to write a lot of slush and sign their names to it.  
Stallings wrote his own story. It reads Stallings all the way through and it is just as vital and gingery as Stallings is on the bench.  
Stallings tells how he, Mitchell and Evers stirred up the fighting spirit of the Braves and kept that gallant bunch of business battling and going at top speed. But he is a bit too modest about his own part, and while he tells of the goal-getting assault upon the Athletics he does not tell it all.  
I was with Stallings and his team in New York the night that Smith broke his leg—with the world's series right at hand. The injury of Smith was a terrific blow to the Braves, and Stallings himself was very blue—while talking to me—and very brave and hopeful whenever one of the players came near. Just before the team started to Philadelphia Stallings outlined his plan of action.  
"We're going right at them," he said. "We're going to try to rush them off their feet and fight them until they quit."  
"I think they will quit. No team ever has played them that way. They have

been a hand-shaking championship team. If we go down there and hold a reception and shake hands all round they'll beat us. If we go at them, rough them, show them we are not afraid and that we're there to beat them we'll have them worrying.  
"Every team that ever has played the Athletics has been licked before it started. The other team has done all the worrying and all the guessing. Now we'll see how they like worrying and guessing. I think if we can get them started, and worry them they'll be just as liable to play bad ball as we are."  
"I'll fine any player on my team that shakes hands with one of them, and I'm going to send the boys at them blood raw."  
It was beautiful to see the Braves carry out Stallings' plans—and you know how they worked. The Athletics did all the worrying and when the Braves saw that the champions were flustered they pulled off stuff they never would have dared try.

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## SAGE AND SULPHUR DARKENS GRAY HAIR

It's Grandmother's Recipe to Restore Color, Gloss and Thickness

Hair that loses its color and lustre, or when it fades, turns gray, dull and lifeless, is caused by a lack of sulphur in the hair. Our grandmother made up a mixture of Sage Tea and Sulphur to keep her locks dark and beautiful, and thousands of women and men who value that even color, that beautiful dark shade of hair which is so attractive, use only this old-time recipe.  
Nowadays we get this famous mixture by asking at any drug store for a 50 cent bottle of "Wyeth's Sage and Sulphur Compound," which darkens the hair to naturally, so evenly, that nobody can possibly tell it has been applied. Besides, it takes off dandruff, stops scalp itching and falling hair, just dampen a sponge or soft brush with it and draw this through your hair, taking a small strand at a time. By morning the hair disappears, but what delights the ladies with Wyeth's Sage and Sulphur is that, besides beautifully darkening the hair, it gives a few applications, it also brings back the gloss and lustre and gives it an appearance of abundance.

## NOT SO MANY SHIPS SUNK BY KARLSRUHE

British Skipper of Indrani Says Some Are Being Used as Aids to Warships

The baffling cruiser Karlsruhe, wherever she may be, has not sunk so large a number of merchantmen as she is credited with sinking.  
That is the declaration of two deep sea British skippers at New York who talked about her elusiveness and her efficiency. The reason she did not sink the merchantmen is because the officers and men in her business as a commerce destroyer.

One of the British skippers who talked did not want his name used. The other, who arrived recently on the Cunarder Frankonia, is Capt. Neil Pilcher, former master of the Far East freighter Indrani, down in the records as having been sunk by the Karlsruhe, but still in service in the scout squadron of the Karlsruhe.

Capt. Pilcher while skipper of the Indrani and on his way to Rio from Norfolk, was overhauled by the Karlsruhe after being lured within her reach by one of the merchantmen that flew the British flag—which normally she was entitled to carry—and promptly held up and despoiled.  
"We were captured by the Karlsruhe," Capt. Pilcher said, "on September 17. After she had taken most of our cargo that she might need out of the Indrani, her commander and crew mounted in concealed positions, six four-inch guns on her, retained her Chinese stokers and sailors and put all the white men aboard the German steamship Creffield, which had sailed from Antwerp on July 1 for San Francisco by way of South American ports, and was held up by the Karlsruhe to help her in prey on our commerce."  
"I must say that the Karlsruhe's captain and officers treated us with great kindness. All of us were allowed ample time to take off our baggage and put it aboard the Creffield. We spent thirty-five days on her before we were landed at Tenerife with other officers and men of British ships captured by the Karlsruhe. In all there were six officers and men of the engineering and stokehold force.

"The steamship Comdor was not sunk as reported and still believed. A large part of her cargo, including oil in cases was taken aboard the Karlsruhe and attending ships, as were all her stores, and she was manned and officered in part by men from the cruiser.  
"I feel certain that the swift and costly Vandyck of the Lamport and Holt line was not sunk by the Karlsruhe. Her speed alone would have made her a fine acquisition to the Karlsruhe's decoy and protective squadron, and besides, she had many things aboard that were needed by the Germans.

"The plan of the scout ships was to sail off in several directions from the cruiser and look for merchantmen and British warships. They had a code of signals, which, in conjunction with wire-

less on some of the merchantmen, enabled the Karlsruhe to keep 30 miles or more away from the danger of British cruisers and to be always within call when a prize hove in sight.  
"The Creffield always cruised with the squadron and, because she was filled with the officers and crews of captured ships, the Germans did not pay so much regard to her as the scouting vessels. After her skipper got a wireless message from the Karlsruhe telling him not to land the Chinese firemen and sailors as they would be needed on the other ships which were short handed. All the British officers and sailors who landed at Tenerife with me united in saying they were well treated by the Germans."  
Capt. Pilcher agreed with the unnamed skipper of a Booth line freighter that it would require a whole British cruiser squadron and may be a few destroyers of 80 knots or more to capture the Karlsruhe.

## SOME SPEECHES BY KAISER

Following are samples from speeches of the Kaiser delivered in the years preceding the war:  
"We are the salt of the earth; we must show ourselves worthy of our great destiny."  
"There is only one law—my law; the law which I myself lay down."  
"The best word is a blow—the Army

and the Navy are the pillars of the state."  
"A ruler may be very disagreeable, and I will be disagreeable if I think it necessary."  
"The soldier must not have a will of his own—they must all have only one will, and that will mine."  
"Only one is master of this country. That is I. Who opposes me, I shall crush to pieces. . . Sic volo, sic jubeo."  
"We Hohenzollerns take our crown from God alone, and to God alone we are responsible in the fulfillment of duty."  
"The mighty German army is the mainstay of the peace of Europe."  
"The ocean is indispensable to German greatness. Neither on it nor across it must any great decision be again consummated without Germany and the

German Emperor."  
"Our German people will be the granite block on which the good God may complete His work of civilizing the world."  
"Any opposition on the part of Prussian noblemen to their King is a monstrousity."  
"God liveth, as of old. Our great Ally still reigneth."  
"My course is the right one, and in it I shall continue to steer."  
"Neptune with his trident is a symbol for us that we have new tasks to fulfill. That trident must be in our hands."  
"Hurrah for the dry powder and the sharp sword, for the end we have in sight and the forces we are bending towards it, for the German army and the general staff!"—New York Times.



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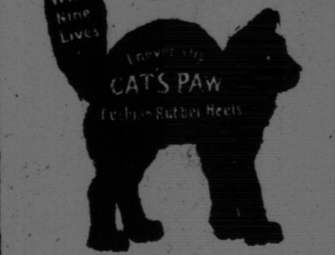
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