THE HIGH COST OF LIVING MAY BE REDUCED BY FOLLOWING

THE HOUSEKEEPERS' BUYING GUIDE



Fresh Ground Hamburg, lb.

Choice Rolled Corn Beef, lb. 27c Shoulder Roast Pork, lb. 34c Shoulder Pork Chops, lb. 35c Loin Chops, lb. 40c Pickled Picnic Hams, lb. 32c Smoked Picnic Hams, lb. 33c (Ingersoll Brand.)

Boneless Rolled Pot Roasts, 27c Lb.

Rolled Free.

mon, Eggs, Butter, Cheese,



SEEING IS BELIEVING

Knowing is satisfaction! We have demonstrated that it pays to advertise. We know now that it pays to let the people know who you are, where you are and what you are doing. The people appreciate the recognition of themselves by flocking to the man who speaks above a whisper about his business. Everybody likes the fearless truth. We know others in our line of business are wild about the prices we make, but we are here to serve the people with meat at prices which really help to keep down the cost of living.

Shoulder of Beef, lb. 22c Loin Beef Steak, lb. 35c than two pounds, lb. 35c Corned Beef, lb. 25c Sausage, lb. 20c Stewing Beef, lb. 18c Hamburg Steak, lb. 20c Loin Roast of Pork, lb. 35c

D. H. FLANNIGAN, 870 DUNDAS ST. Don't Waste Your Money.

CANADA FOOD BOARD LICENSE NO. 14296

THE LIVE-WIRE FEED STORE.

100 KING STREET. PHONE 425

When buying flour do not forget your substitutes. Food board says you must now use 1 pound substitute to 9 pounds of wheat flour. Be patriotic. Do your bit. Be safe within the law. We have Corn Flour, Cornmeal, Rye Flour, Buckwheat Flour and Fine

JUST ARRIVED, CAR OF FEED WHEAT. We have a full line of the best grains and chops for poultry and stock. Prices right. The best is always the cheapest. Feed must be of good quality to give profits. Call and see us. We cheerfully give advice to help

Use Bordeau For the Blight on Potatoes

CONSERVE YOUR GARDEN CROPS. PRODUCE MORE. PRODUCE MORE. WASTE NOT, WANT NOT.

WE SUGGEST PLANTING BEETS for pickling purposes. BEANS for the table in September.

RADISH for summer or winter use. LETTUCE—Sow now for crisp salad.

ONIONS—Splendid sets, 15c a quart, 2 for 25c.

PEAS for use by fair week.

Also Turnip Seeds.

SOW PERENNIAL FLOWER SEEDS Delphinium, Sweet William, Phlox, Canterbury Bells, Dianthus, Gaillardia, Poppy, etc. Use Nitrate

DOMINION SEEDS, LIMITED

To Butchers, Grocers and Fruiterers:

How about keeping your store, your goods, your prices, before the readers of this page every week? That it pays is best evidenced by the advertisers who have used the High Cost of Living page, continuously for two years. Its ably-conducted "Consumers' League" column has always been so interesting and full of useful hints to housekeepers that its readers anxiously look for it in The Advertiser every Friday, and then go carefully over the advertisements, making their selections in keeping with

To Purchasers of Table Supplies

Advertisers render you an invaluable service by saving you a great deal of time and loss of energy. Knowing what you must buy for the week-end supplies, it is a great convenience to know just where to go and what your purchases will cost you.

You save money, time and energy by reading The London Advertiser's "Housekeepers' Buying Guide" every Friday.

"THE CASH AND CARRY STORE"

Domestic Shortening, carton, 29c Domestic Shortening, 3-lb. pail 85c

FRANK SMITH, MARKET LANE

HOUSEKEEPING IS A BUSINESS ECONOMICAL COOKING IS A SCIENCE

Our Consumers' League

Slaughtering the Meat Bill

A certain London butcher, who is an advertiser in this page, has figures to prove that the cash and carry system of doing business pays not only himself, but his customers as well.

After one short week of the experiment he was able to make a three per cenreduction all round on the supplies he offers for sale to the public.

Convinced of the merits of the system which eliminates unnecessary work and expense in bookkeeping, billing, delivery charges, etc., he has been anxious for a length of time to try it out. He announced a couple of weeks ago that a five per cent reduction would be given at his meat market on all cash purchases carried home by the customers the following week. The editor of this department, who has for more than a year been advocating "cash and carry" as a neans of helping to reduce the cost of living, interviewed the butcher in question last Saturday to see how the experiment had turned out. Mr. Butcher Man was delighted with the results the first week. His business had been revolutionized without being disturbed, excepting in a beneficial manner.

"The experiment has convinced me that the public welcomes the system, when it means a reduction in the cost of meat," he said, explaining, "I announced widely that a five per cent reduction on the cost would be made to all customers who carried their parcels home themselves. We kept an accurate record all week of every sale. Five-sixths of the people who bought from us this week carried their own meat home, and just one-sixth asked to have it delivered. The parcels which were asked to be delivered averaged in cost 63 cents. The people who gave big orders carried away their own parcels in order to save the five per cent. It cost 71/2 cents a parcel to deliver each of those parcels averaging in cost 63 cents. five-sixths of the customers who carried their own parcels home had been helping to pay the delivery charges for the one-sixth.

"It has been costing me in the past \$52 a week for something res. mbling a satisfactory delivery. At that, there have been continual losses through dissatisfied customers. A woman would perhaps telephone for a roast for dinner at a few minutes after 9 o'clock. The 9 o'clock delivery had just gone, and she naturally was not pleased when it did not reach her until after 11 o'clock. But there was no way to help it. With the new system installed, I can manage the deliveries with the same turnover for \$1f a week. A boy with a bicycle is all I need to fill the small percentage of orders which call for delivery. The bicycle system is proving much more prompt. When meat is ordered which requires long cooking, we are able to make arrangements to get it to its destination in plenty of

time, while the "snort orders" such as steak or chops can be sent later.
"It is just a week since I started trying out the cash and carry system, and I have been able to make a general cut in the price of my goods of three per cent, thereby giving my customers the benefit of the reduced cost in operation of my business. At the same time, I am benefiting myself, in being able to give more satisfactory service."

Three per cent may seem a trilling amount to some people to save on one day's order of meat or fish, but three per cent is three per cent these days for a good many folks. There is another point to be considered. When the customer sees what the butcher shop has to offer, buying can be accomplished to much better advantage to fit the family needs than when the order is telephoned. Of course, there are exceptions to this rule which prove the rule. There is the exception of the housekeeper who hasn't learned to discriminate in the choice of meat. She has to rely entirely upon her butcher. Unfortunately, the butcher's clerks aren't always as careful and thoughtful as he is himself. The housekeeper who does not know how to buy household supplies discriminately should make it her business to learn, particularly in these times when mistakes are costly in loss of food as well as loss of money. The careless, ignorant housekeeper was merely disloyal to her home in the bountiful days of old. Now she is unpatriotic to her country as well.

The butcher quoted above is not the only London businessman who has considered the cash and carry system and approved it. One has only to study the advertisements in the papers and to read the signs over doors and in windows to discover the extent to which it is taking hold in this city. A study of price lists in practically all cases evidences the fact that the honest merchant is doing his duty to the public in giving the public the benefit of the delivery charges saved when said public does its own fetching and carrying.

SCHOOL KITCHENS AS CANNING CENTRES.

A few weeks ago, when reference was made in this department to the canning centre established in Parkhill a year ago, under the joint auspices of the Women's Institute and Red Cross, in order to promote food conservation in the for the Red Cross overseas, the statement was made that a number of similar canning centres are being operated in other points in the province this year. Further, advantages of canning in such centres as stated by Mr. Macbeth who has charge of the Red Cross canning kitchen in Hamilton were quoted.

Following the publication of that installment of our Consumers' League, the comment was heard from perhaps half a dozen women of London, "I think that community canning centre idea is a splendid one. I only wish we could have it in London. I'm sure I, for one, would be glad to get rid of having the work done

in my own kitchen." Last week a deputation from the Toronto school board, including the chief inspector and five trustees, paid a visit to London to see the new schools, the Ryerson, Lord Roberts and Riverview. It was a noteworthy fact that two members of the deputation were women trustees, one of these, Dr. Caroline Brown, who has held the office for a number of years. Still more, Dr. Brown is the first woman on the Toronto school board to become chairman of a committee, and that the property committee. Dr. Brown is a strong believer in making the school a public utility all the year round. Why close the schools up two months in the year, these buildings in which so much public money has been invested, and to the maintenance of which the public is contributing so much in taxes? She would see the schools used not only for the purpose for which they were originally intended throughout the school year, but she would also see them used as community centres for the benefit of the public which pays for their up-keep.

AND, DURING THE SUMMER, SHE WOULD HAVE THE DOMESTIC SCIENCE KITCHENS AVAILABLE TO BE USED AS COMMUNITY CANNING

Why not? she wants to know. The editor of this department heartily sec-

Dr. Brown was deeply interested in hearing of the large amount of canning and knitting done by the school children of London for patriotic purposes. and knitting done by the school children of London for patriotic purposes. "Splendid," she said, adding, "My idea is that the household science kitchens in the schools should be open during the two holiday months, the most important canning months of the year, to be used as compounding contract. canning months of the year, to be used as community canning centres, where the women could learn the proper methods of canning and storing their fruits and vegetables. I have in mind the using of the schools as canning centres, not for patriotic purposes in the sense of canning for the Red Cross, but primarily for the conservation of food which is most important patriotic work. Last year the women in Toronto asked for the use of the schools and were refused. I understand they will ask again this year, and they will get them. Since Dr. Caroline Brown is chairman of the school property committee, she doubtless knows whereof she talks when she says the women will get the school kitchens if they want them. Dr. Brown added, "It is folly to have so much money locked up in the schools, for which the ratepayers are paying so much, and to have the schools shut up two months in the year."

Last year the question arose of a community canning centre for London, the Women's Gardening Association giving some consideration to the idea. It was considered impracticable, owing to the expense involved in securing accommodation and equipment. It will be rememberd that the association subsequently July in the Lord Roberts school. While the steam jacket kettles such as are being used this year in Hamilton, Parkhill, Barrie and other canning centres are not a part of the equipment of the household science kitchens here, there is much to commend the idea of keeping the kitchen open for the purpose.

It is quite probable the all-man school board of London will frown upon this idea for the city, but there was once upon a time in this very city when school boards thought domestic science a foolish fad.

GUARANTEED METHODS ONLY THIS YEAR.

Because a lot of people didn't meet with success in canning vegetables, ac-Because a lot of people didn't meet with success in canning vegetables, according to the methods demonstrated in that short course in the Lord Roberts school last summer, they blamed the course. One of the few people who had green peas keep well was a housewife who didn't attend the course, but who read the instructions as reported in The Advertiser. (Which goes to prove that one should always read, and believe, and follow the advice of the press.) Whatever happened, the important thing when food conservation is such an imperative duty is to use only practical, tested recipes.

Promoters of the Parkhill canning centre firmly believe the reason why it was such an outstanding success last year, and why everything canned kept in such excellent condition, was because the demonstrator secured was a practical housekeeper who had tried every recipe herself and was assured it was guaranteed before passing it along. Experimenting may have been all very well in the past when there was no call to save every scrap of food, every grain of sugar. Waste this year means want for somebody, if not for oneself. A prominent member of the local food conservation committee, commenting upon the losses sustained in canning by a number of her friends last year, said, "The trouble with us all is we have become so accustomed to luxuries, to having foods out of season at our command, that we are not satisfied with winter vegetables in winter. We insist upon greens, fresh tomatoes and strawberries in February, instead of the parsnips, carrots, beets and beans that we might successfully store." This isn't the time for fads and fancies in eating. The first considera-tion should be given to storing for winter use the foods that possess the greatest food value, and storing them by preserving, canning, drying or sommethod that has proved successful in the past.

THERE'S A PUNCH IN EVERY DOLLAR YOU SPEND HERE

that give you a glimpse at the

Rump Roast Beef, Ib. 30c Steak, no scraps, 28c RID Roast Beef, Per Ib. See Ib

SPECIAL! STEAKS, Lb. 40c PORK 35c Corn Flakes, package, 13c

Herring, 10c Tomatoes, Tin 24-LB, BAG ...20c and 23c FLOUR \$1.50 Raisins, Two Packages 25c Domestic Shortening, 30c Pork and Beans, per tin, 23c 2-lb Corn Syrup, per tin, 7-lb. bag of Flour, 50c Peas, per tin, 15c

Fresh-Caught

LONDON'S BIG PURE FOOD STORE.

Phones 1643-1644. Stalls 1, 2, 3, 4 and 5, Market House,

Grocers and Butchers, Your Reputation Is At Stake!

If you would make good friends and protect your trade, as well as increase your business, BUY THE BEST. Our poultry is all carefully graded and selected. We have a stock of choice fresh goods on hand, and can fill orders promptly. Order early from

C. A. MANN & CO., 78 King St. Phone 1577

SPECIALTIES-FANCY DRESSED POULTRY, SELECTED EGGS. CHOICE DAIRY AND CREAMERY BUTTER, OLEOMARGARINE

Now For Headless and Dressed CODFISH at 12c Per Pound at the Store Everyone is trying to help bring about a lower consumption of meat by eating more fish. We are doing our part by keeping the stock and rendering you good, prompt service. We carry the largest and freshest stock of ALL KINDS OF FISH in London, and deliver them promptly to any part of the city.

UP-TO-DATE FISH AND POUL-

143 King Street.

Canada Food Board License 9-718.

WHEN YOU ARE LOOKING FOR BARGAINS IN DRUGS YOU GO TO THE CUT-RATE DRUG STORES. WHEN YOU WANT REAL BARGAINS IN MEATS

CUT-RATE MEAT MARKET

PRIME Sirloin and Round Steak CORNED Choice Rib and Rump. Roasts 32c BEEF Thick Rib and Chuck Roasts 28c 28c Best Small Sausages..20c Smoked Picnic Hams..35c

Sweet Pickled Shoulder Pork 35c Choice Fillet Veal35c Loin Roast Veal32c Shoulder Roast Veal...28c Loin Roast Pork42c Fresh Ham Roast 38c

SHORTENING-3-LB. PAIL, \$90c; 5-LB. PAIL, \$1.45; 20-LB. PAIL, \$5.50. PARTS OF CITY DAILY. FAULDS & DAWES PHONE 5750. MARKET HOUSE. WE DELIVER TO ALL

Canada Food Board License No. 9-5914.

A Young Man's Career

Many young men are utterly unready when the big chance comes. The young man who refuses to accumulate a fund of money by means of a Savings Account in a good bank, will regret his folly many times—every time that op portunity opens the door to the man with some ready money at his command. At times nothing takes the place of ready money. These things being true, the Bank of Toronto invites every young man to open with it a Savings Account and to add to it regularly. The Beginnings may be small and the growth seems slow—but soon the fund takes on size, and with the habit formed and purpose fixed, the fund grows fast. Then with ready money at his command, a young man's career is not so much a matter of chance.

BANK OF TORC

FOUR OFFICES IN LONDON

Cor. King and Richmond Streets. Cor, Richmond and John Streets. Cor. Dundas and Adelaide Streets. Cor. Dundas and Taibot Streets.