

|                                                          |           |
|----------------------------------------------------------|-----------|
| <b>5. Canada and India's Power Sector</b>                | <b>27</b> |
| <i>Canada's historical role</i>                          | 27        |
| <i>Canadians already on the ground</i>                   | 27        |
| <b>6. How to Get in on the Action</b>                    | <b>30</b> |
| <i>Opportunities for Canadian equipment and services</i> | 30        |
| <i>Where to seek business</i>                            | 30        |
| <i>Financial considerations</i>                          | 31        |
| <i>Sources of financing</i>                              | 32        |
| <i>Canadian financial support</i>                        | 33        |
| <i>Sources of information</i>                            | 34        |

## **Tables**

|                  |                                                                                                               |     |
|------------------|---------------------------------------------------------------------------------------------------------------|-----|
| <i>Table 1.1</i> | <i>Generating Plant: Installed Capacity</i>                                                                   | 7-8 |
| <i>Table 4.1</i> | <i>India: Import of Major Electrical Products</i>                                                             | 25  |
| <i>Table 5.1</i> | <i>Canadian Power Exports to India and World, 1992 to 1995</i>                                                | 28  |
| <i>Table 6.1</i> | <i>World Bank Prior-Review Contracts Awarded to<br/>Canadian Firms for Power Projects in India since 1991</i> | 33  |

## **Figures**

|                   |                                        |   |
|-------------------|----------------------------------------|---|
| <i>Figure 1.1</i> | <i>Power demand by sector</i>          | 1 |
| <i>Figure 1.2</i> | <i>Installed capacity (1995)</i>       | 2 |
| <i>Figure 1.3</i> | <i>Ownership of installed capacity</i> | 3 |

## **Boxes**

|                |                                              |    |
|----------------|----------------------------------------------|----|
| <i>Box 1.1</i> | <i>India's power generating potential</i>    | 2  |
| <i>Box 1.2</i> | <i>Captive power</i>                         | 4  |
| <i>Box 2.1</i> | <i>Orissa: Pioneering electricity reform</i> | 9  |
| <i>Box 2.2</i> | <i>The eight "fast track" power projects</i> | 11 |
| <i>Box 2.3</i> | <i>The Dabhol/Enron project</i>              | 13 |
| <i>Box 3.1</i> | <i>A Canadian "first": Jawaharpur</i>        | 15 |