

TABLE 1 (CONTINUED)

INDIRECT SERVICES	TOTAL JOBS	% OF TOTAL
RETAIL TRADE INDUSTRIES	119,471	7.24
WHOLESALE TRADE INDUSTRIES	112,996	6.85
TRANSPORTATION INDUSTRIES	108,296	6.57
BUSINESS SERVICE INDUSTRIES	68,694	4.16
FINANCE & REAL ESTATE INDUSTRIES	40,361	2.45
TOTAL 5 INDUSTRIES	449,818	27.27
TOTAL GOODS AND INDIRECT SERVICES	1,649,395	100.0

Source: Statistics Canada Input-Output Model. See Appendix Table 1 for a more complete listing

Jobs in the factories, farms, and other operations producing goods that are exported (jobs **directly** supported by exports) do not represent all jobs supported by exports. These operations use a vast range of goods and services produced by other businesses, which in turn require workers to produce them (jobs **indirectly** supported by exports):

- Upstream materials, parts and services that are consumed in the production chain to produce those exports.
- Plant and equipment used to produce those goods.
- A range of supplies, equipment, and services supplied downstream in the distribution chain by other businesses to move the goods to the port of export.

These jobs that are supported by upstream and downstream requirements for goods and services indirectly needed to produce exports are also numerous. In 1991, Canada's merchandise export trade with the world supported 850,391 direct jobs and 799,004 indirect jobs.¹⁷

¹⁷ See footnote 15, page 16, for a definition of direct and indirect jobs.