

REPORT 4
88/10/21

QUARTERLY PROGRESS REPORT OF EXPORT PROMOTION PROGRAM
AT MISSIONS ABROAD FOR FISCAL YEAR 88
FORECAST OF KEY ACTIVITIES AND ANTICIPATED RESULTS STATED IN MISSION'S ANNUAL PLAN

POST : 611-SEATTLE

005-COMM. & INFORM. EQP. & SERV
UNITED STATES OF AMERICA

PLANNING: ACTIVITIES PROPOSED IN POST PLAN: ANTICIPATED RESULTS:

ALL SUB-SECTORS

PROMOTION OF DEFENCE/AEROSPACE OPPORTUNITIES.

1. MAINTAIN CURRENT NUMBER OF BOEING APPROVED
CDN SUPPLIERS AS BOEING DECREASES ITS SUPPL-
IER BASE. AT SAME TIME ADD SEVERAL NON-APPRO-
VED CDN COS. TO BOEING SUPPLIERS LISTS.

ELECTRONICS COMPANIES NEBS TO NORTHCON 88, SEATTLE.

1. INCREASE PARTICIPANTS' AWARENESS OF MKT PO-
TENTIAL. 2. INTRODUCE PARTICIPANT TO COMPETIT-
ION & PRICING. 3. ENCOURAGE PARTICIPANTS TO
ESTABLISH A DISTRIBUTOR.

TRACKING: ACTIVITIES UNDERTAKEN IN QUARTER: QUARTERLY RESULTS REPORTED:

QUARTER: 1 -----

QUARTER: 2 -----

QUARTER: 3 -----

QUARTER: 4 -----

NONE WERE CURRENTLY OBTAINED
THESE ELEMENTS COME UP WITH NOTICE AND
DEFENDS ON EVENTS BEYOND OUR CONTROL.

DEFINITION OF OBSERVATIONS IN SUMMARY
THEY WOULD BE POSITIVE EXPANSION OF AREA

AND PROSPECTS TO BE IDENTIFIED

ASSIGNMENT PROSPECTS
WILL BE IN SUMMARY 3 TO REPRESENT GOOD IN-
TO COMPANIES TO LEARN MORE ABOUT OFFERED

UNCLASSIFIED REPORT

611 - SEATTLE

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ACTIVITIES PROPOSED IN POST PLAN
UNITED STATES OF AMERICA
FORECAST OF KEY INVESTMENT ACTIVITIES AND UNCLASSIFIED REPORT GIVEN IN MISSION'S ANNUAL PLAN
UNCLASSIFIED PROGRESS REPORT OF INVESTMENT PROMOTION PROGRAM AT MISSIONS ABROAD FOR FY 88