

Export and Investment Promotion Planning System

87/88 Sector/Sub-Sector Highlights
Submitted by Posts by Region

Region: LATIN AMERICA-CARIBBEAN

Mission: 633 SANTIAGO

Market: 068 CHILE

Sector: 008 TRANSPORT SYS, EQUIP, COMP, SERV.

Subsector: 084 RAIL

Statistical Data On Sector/sub-sector	Next Year (Projected)	Current Year (Estimated)	1 Year Ago	2 Years Ago
Mkt Size(import) \$	40.00M	\$ 8.00M	\$ 6.00M	\$ 3.00M
Canadian Exports \$	20.00M	\$ 1.50M	\$ 0.11M	\$ 0.02M
Canadian Share of Import Market	50.00%	18.00%	1.90%	0.05%

Major Competing Countries

Market Share

i) 577 UNITED STATES OF AMERICA	50 %
ii) 112 FRANCE	50 %

Cumulative 3 year export potential for CDN products
in this Sector/Subsector: 15-30 \$M

Current status of Canadian exports: Small but expanding

Products/services for which there are
good market prospects

Current Total Imports

i) CONSULTING SERVICES	In Canadian \$
ii) SPARE PARTS	\$ 0.40 M
iii) ENGINE	\$ 0.80 M
iv) SIGNALIZATION	\$ 15.00 M
	\$ 7.00 M

Projects or portion of projects which are still in the planning
stage and for which Canadian companies might have reasonable prospects.

- i) Project Name: SPARE PART FOR LOCOMOTIVES
Approximate Value: \$ 3 M
Financing Source: 001 IBRD
For further info. please contact:
MISSION/CANAC TLX:34-240341
- ii) Project Name: REHABILITATION OF ROLLING STOCK
(LOCOMOTIVE)
Approximate Value: \$ 35 M
Financing Source: 001 IBRD
For further info. please contact:
MISSION/TLX: 34-240341