

COMFORT SOAP

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COMFORT SOAP.
POSITIVELY the LARGEST SALE in CANADA

Something Doing in the East as well as the West

We have all grown accustomed to looking on the West and westerners as the place and people of progress. This attitude of mind may account for the little notice taken and the small appreciation of what is being done all about us.

Co-operation is now a household word. We cannot take up a paper without reading something of the grain growers of western Canada the fruit exchange of California, the grape growers of Michigan or of some other body of producers that all at once seem to have come to the conclusion that in union there is strength. And we in Nova Scotia, although we do live in the East, should not forget that in our own co-operative body, "The United Fruit Companies," we have the first organization of its kind in America dealing exclusively in apples.

Even the great and pushing West, only this winter has seen the wisdom of calling representatives of her co-operative fruit companies together to form a central union. This past year has been a bad year for them. The fierce competition between their small companies with increasing crops, has been the buyers opportunity. Our Nova Scotia companies scented this danger afar off, and did not need to have it forced on their attention by bitter experience. We only have to listen to the wails of some of the apple speculators in the public press, or to hear the arguments advanced by the agents of English Commission Houses against the United Fruit Companies to understand what a good work they are doing. The criticism of high salaries was quite potent for a while to use on the unformed, but when it was found that all expenses of running the "Central" would be met by small economies effected by organization, it made that cry look rather foolish.

It may interest some to know that a gross sale of thirteen shillings in London now nets the United Fruit Companies two dollars a barrel. Individuals in shipping know that it takes fourteen shillings gross to net them two dollars. There is a clear twenty-five cents a barrel saved to Nova Scotia; and this amounts to the snug sum of \$100,000 on 400,000 barrels, the estimated shipments of the Companies this year. This shilling a barrel is clean, legitimate money that could never come to the growers except through organization.

Mr. W. W. Moore, of Ottawa, Chief of the Market Division, addressing the Nova Scotia Fruit Growers' Association at Middleton, was most flattering in his remarks on how co-operative packed apples had been received this year in foreign markets. He read letter after letter from Great Britain, Montreal, and Western Canada speaking in the highest terms of the goods received from the United Fruit Companies.

This testimony was all the more valuable coming as it did from Mr. Moore, who last year speaking before the same body at Wolfville, created quite a furor by roundly scoring Nova Scotia shippers, for sending, that year, apples fraudulently marked and packed to the markets of Western Canada.

Our fruit growers now appreciate that conditions in the apple world are rapidly changing. It is only half the business to produce the supplies. A coal mine would be of no value unless its product could be placed on the market and sold at a profit.

With the production of apples increasing so rapidly the marketing end of the business is assuming even greater importance.

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The spread between what the grower gets and what the consumer pays is far too great to encourage either. Early apples, retail in Sydney, C. B. at three pounds for a quarter; this condition of affairs curtails consumption, thus reacting on the producer in limiting his market.

With co-operation new markets can be found and old ones catered to. Certain varieties, as Gravensteins, Wagner, Cox's Orange, etc. could be handled in boxes at greatly increased prices. Only in co-operation can this phase of the business be properly developed. (The principles in this movement are as sound as the ten commandments, but the detail must be worked out to suit the peculiar conditions of each locality. Faith and perseverance are bound to succeed.—M. K. Ellis, Secty. N. S. Fruit Growers' Assn., in Maritime Farmer.

An Inventor's House

Baddeck, N. S.—When Dr. and Mrs. Alexander Graham Bell selected Baddeck, on the Bras d'Or Lake, Cape Breton, as their summer home, they paid a tribute to the beauty of this inland sea, which has reflected on their taste and love of nature.

Something over twenty-five years ago Mr. and Mrs. Bell purchased a splendid estate on the Bras d'Or Lake, comprising over a thousand acres of land known now as "Beinn Bhreagh," Gaelic for beautiful mountain. This estate occupies a unique position, being a magnificent headland, jutting out into the lake, guarding as it were the entrance to the town.

Visitors to Baddeck, by water, will immediately be attracted to the dignified and stately home erected on the point of this headland and easily observed as one enters Baddeck Harbor. A great outlay of skill and money has converted this estate into a veritable beauty spot. Over ten miles of smooth, hard surface roads have been constructed on the headland, leading to the most picturesque spots on it, enabling visitors to secure a view of the Bras d'Or Lake from many points. The finest driveway on the estate curves up the mountain side, giving a varied panorama, until finally the Tetrahedral Tower surmounting the headland is reached, and, spread out before the eye of the beholder, is a view of forest, lake and glen, never to be forgotten by those fortunate enough to have beheld it.

The Tetrahedral Tower referred to was constructed some years ago, under the direction of F. W. Baldwin, B. Sc., of Toronto, who is in charge of the laboratories at "Beinn Bhreagh," and was built in order to demonstrate the strength of tetrahedral cells, used in connection with experiments. The laboratories and workshops on the estate comprise a community in themselves, and are veritable beehives of industry, where local workmen are employed under the direction of Mr. Baldwin. These buildings are situated nearly half a mile from the point of the headland, and near the waters of the Bras d'Or Lake, where experiments in flying have been successfully conducted.

It was from this vantage point that J. A. D. McCurdy, a Baddeck boy, made his record of the first aerial flight in Canada, thereby distinguishing himself as an aviator.

This flight was made in the "Silver Dart," Drome No. 4, over the ice on Baddeck Harbor, March 8th, 1909.

During the summer months, when "Beinn Bhreagh" is occupied by Dr. and Mrs. Bell, the most delightful hospitality is dispensed there, and fortunate indeed are the visitors to this suburban retreat of these distinguished people. On meeting Dr. Bell, one is immediately impressed with the dignity and simplicity of his manner. Mrs. Bell—formerly Miss Mabel G. Hubbard, daughter of the distinguished diplomat, the late Hon. Gardiner Green Hubbard, of Cambridge, Mass.—has enjoyed the distinction of wide education under the best masters and through years of foreign travel. A highly cultured and sympathetic woman, who has entered into the life of the Baddeck people and endeavored to enlarge the outlook of its residents. Some years ago Mrs. Bell established a sewing school in Baddeck, where the young girls of the town were taught the different branches of needle-work, free of charge, by teachers brought from abroad, and supplied by Mrs. Bell.

Today the handiwork of this school can be traced throughout the continent.—Maud McKenzie in Canadian Courier.

SCARCITY OF BUTTER.

To quote from the Toronto Globe Toronto imports butter. Toronto, in fertile Ontario, with pastures sufficient to feed a nation with butter, has just received 56,000 pounds of very choice butter from New Zealand, at the other side of the world. The consignment was purchased by the Swift Canadian Company, and laid down there at a figure that will enable them to market it with profit. The purchase was made in view of the anticipated shortage of real good butter here. This is actually the condition of the market now. While there is plenty of winter butter and other of grades, first-class June and September stocks are limited, so that there is a ready market for the new imports. Profits on this experiment would have been considerable had it not been for the recent mild weather and the consequent unexpectedly large production of butter in the country. More New Zealand butter is on the way to the city. While this purchase does not mean that Ontario is to become a regular importer of butter, the fact or the possibility that profit can be made out of such a deal is significant. Canada's dairy industry is not progressing in proportion to requirements, and the situation is rather serious. In 1912 Canada exported only 492,953 pounds of butter against 9,180,135 pounds the year before. Official figures show that stocks of milk cows on hand in Ontario on July 1, 1912, were 2,000 less than in 1910. Meanwhile the Province has been shipping many of its finest grade cattle to replenish the depleted farms of the Canadian West. Thirty-seven million dollars, the total value of the dairy industry in Canada during 1910, sounds like a good deal. Yet it is not sufficient or we could not bring butter half way round the globe to supply our needs. Not only is Toronto taking New Zealand butter, Montreal and the Prairie Provinces are buying freely, and British Columbia has been liberally supplied from there.

Besides this matter dealing with the routine work of the Department and the College, the Report contains a series of articles on Swine Breeding in Nova Scotia. This series is a continuation of the series of articles which have been appearing in the report of the Secretary for Agriculture since 1907. These previous reports have dealt with Sheep Raising, Dairying, Soils and Soil Cultivation, Cereals and Horse Raising. As in previous years, the series of articles on topical subjects are being printed in separate cover and may be secured either by themselves or under the same cover with the General Report of the Secretary for Agriculture. We may state that any who have not received copies of the previous reports may get them on application to the Secretary for Agriculture at the same time when they apply for a copy of the present Report of 1912.

The series of articles on Hog Raising includes a description of the various breeds of swine, methods of feeding, care, breeding, etc., and there is also a valuable article on the Housing of Swine which contains plans of various types of houses recommended for keeping swine. The series is concluded with a splendid article on Diseases of Swine and Their Treatment. The whole series is a valuable one and should be in the hands of every one interested in swine breeding and feeding in the Province of Nova Scotia.

LITTLE GIRL FOUND DEATH IN A BLUE PENCIL.

When six-year-old Mildred Schwartz arrived at her home, 238 Ralph St., Brooklyn, N. Y., from the kindergarten one afternoon recently, her lips and tongue were discolored. Questioned by her mother, the child said she had put a blue pencil in her mouth. The discoloration was washed from her lips and tongue and Mildred apparently was as well as ever.

She went to school the two following days and appeared in perfect health. On the third day the mother noticed the child seemed to be stupid, but Mildred insisted on going to school. In the afternoon she became violently ill in the class-room. She was taken to her home, and Doctor Gleisler, the family physician, called. The doctor saw at once that Mildred was suffering from some sort of poison, but he did not determine for several days, when Mildred told of the lead pencil she had put in her mouth.

"Did you swallow any of the lead?" she was asked. She said she had swallowed a small piece and Doctor Gleisler decided she was suffering from acute lead poisoning.

Every antidote known to science was applied, but the little girl grew weaker as the day wore on and in the afternoon she died.

HARD ON FIDO.

They who have ever flat-hunted in New York know well that, till a rental of \$5,000 or \$6,000 a year is reached, flats are incredibly cramped. Indeed, in a good neighborhood even a \$5,000 flat is apt to be a tiny one. Discussing this phenomenon, Professor Brander Matthews said at a luncheon: "I remarked to a lady the other day: 'Why, madam, your dog wags his tail upon down.' 'Yes,' she replied, 'he has to. We are comparatively poor, you see, and Fido was raised in a \$5,000 flat.'"

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ANNUAL REPORT OF SECRETARY OF AGRICULTURE FOR NOVA SCOTIA.

(Department of Agriculture, Province of Nova Scotia.)

Truro, N.S., March 19, 1913. The Annual Report of the Secretary for Agriculture for Nova Scotia for the year 1912 has just been issued and is now available as long as the copies last, for free distribution on application to the Secretary for Agriculture or to any of the members representing the counties of Nova Scotia.

The Report consists of an outline of the year's work in the Department of Agriculture including Exhibitions, Agricultural Societies, Farmers' Associations, Field Crop Competitions, Meetings, Dairying, etc., and also the report of the work at the Agricultural College showing the progress that has been made in the various departments of this Institution.

Besides this matter dealing with the routine work of the Department and the College, the Report contains a series of articles on Swine Breeding in Nova Scotia. This series is a continuation of the series of articles which have been appearing in the report of the Secretary for Agriculture since 1907. These previous reports have dealt with Sheep Raising, Dairying, Soils and Soil Cultivation, Cereals and Horse Raising. As in previous years, the series of articles on topical subjects are being printed in separate cover and may be secured either by themselves or under the same cover with the General Report of the Secretary for Agriculture. We may state that any who have not received copies of the previous reports may get them on application to the Secretary for Agriculture at the same time when they apply for a copy of the present Report of 1912.

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A limited number of these reports are also available for distribution outside of the Province. Those who are interested should apply to Mr. Cumming, Secretary for Agriculture, Truro, Nova Scotia.

BOY HERO SACRIFICED LIFE FOR SCHOOLMATES.

Chicago, March 18.—Fred Pieper, fifteen years old, died of rabies in a hospital yesterday, the victim of a practical joke—a joke which might have cost the lives of twenty other pupils in the school room with him, had he not risked his. He is now called the hero of Strassburg, Ills.

Two of Pieper's boy school mates brought a stray white poodle dog into the school room as a joke. Pieper noticed that the dog was foaming at the mouth and he pushed back a little girl as she was about to pat the animal. While he was carrying the dog from the room it bit him. The boy's parents, after treating him with home remedies for several weeks brought him to a specialist in Chicago. The case was too far developed, and all that could be done was to relieve the suffering.

When news of the boy's death reached Strassburg arrangements were started whereby nearly every one in the town will attend the funeral of the boy here.

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