

## Gourlay, Winter & Leeming

188 YONCE ST., TORONTO.

### Clean Sweep Sale of ALL USED PIANOS

Two weeks ago because of the opening of a new department of our business, and our consequent need of space we announced a clean sweep sale of all used organs. Within ten days, more than half of the entire number were disposed of. Now we'll make a clean sweep of every used piano, and the prices spell "hurry" if you would secure the one you want.

#### SQUARE PIANOS

- NUNNS & CLARK**—6½ octave rosewood square piano, by Nunns & Clark, New York; overstrung scale, action, etc. in good order.....\$45
- THOMAS**—7 octave rosewood square piano, overstrung scale, iron frame, octagon legs; not too large a piano for a moderate size room.....\$64
- WILLIAMS**—7½ octave rosewood square piano, by R. S. Williams; carved legs and lyre, double mouldings, finished back, a fine piano.....\$79
- WEBER**—Handsome rosewood square piano, by Weber & Co., Kingston; 7 octaves; overstrung scale, iron frame, carved legs, etc.; it has an excellent tone.....\$98
- HAINES**—Haines Bros., New York; a splendid specimen of this celebrated make of piano; a modern square with full overstrung scale, 7 octaves, etc.; in perfect order.....\$109
- HARMONIC**—A particularly fine toned piano, in handsome rosewood case; were it an upright, it would easily sell for \$200; 7½ octaves....\$117
- DUNHAM**—The best square piano we have had in stock for two months, 7 octaves, rosewood case, double overstrung scale, originally cost \$350...\$135

#### UPRIGHT PIANOS

- MASON & RISCH**—Walnut upright piano with plain polished panels, carved in relief, Height 4 ft. 2 in. In perfect order, Originally cost \$350.....\$183
- HEINZMAN & CO.**—Upright piano in ebonized case, with carved panels, etc., curved fall board. A serviceable good toned piano. Height 4 ft. 3 in. Originally cost \$350.....\$193
- WORMWITH**—Cabinet grand upright piano, by Wormwith & Co., Kingston; ebonized case, three panels, in perfect order.....\$195
- MENDELSSOHN**—Mahogany upright piano, medium size, by The Mendelssohn Piano Co., new style, used less than six months. Manufacturer's price, \$340.....\$238
- GERHARD HEINTZMAN**—Walnut upright Gerhard Heintzman piano, medium size, full length music desk, Boston fall board, Wessell, Nickel & Gross action. Manufacturer's price \$425.....\$263
- NORDHEIMER**—Cabinet grand upright piano by Nordheimer Co. in handsome burl walnut case with polished panels carved in relief, Wessell, Nickel & Gross action, etc. Manufacturer's price, \$450....\$265
- GERHARD HEINTZMAN**—Cabinet grand upright, mahogany case, full length polished panels and music desk, Wessell, Nickel and Gross action, 3 pedals, etc. Manufacturer's price \$475.....\$298
- GOURLAY**—Mahogany cabinet grand piano; our own make and an instrument we are proud of; in no way could its quality be bettered; extra ornamentation only could increase its cost of making; because it has been slightly used we offer it for.....\$305

#### TERMS OF SALE

- Pianos under \$75—\$5 cash and \$3 per month.
- Pianos under \$150—\$10 cash and \$4 per month.
- Pianos under \$250—\$15 cash and \$6 per month.
- Pianos over \$250—\$15 cash and \$7 per month.

If monthly payments are not convenient, please state what method you prefer—quarterly, half-yearly, or at certain fixed dates. We wish to know what terms will suit you.

A discount of 10 per cent. off these prices for cash.

Every piano is guaranteed for five years with five years' option of exchange for a Gourlay.

We ship subject to approval and will pay return freight if not satisfactory.

## Gourlay, Winter & Leeming

188 YONCE ST., TORONTO

#### HIS IMPERIAL HIGHNESS.

A funny little chin,  
And a funny little nose,  
A funny little grin,  
Ten funny little toes,  
Two funny little eyes,  
And funny little hands,  
How funny he tries  
To give his wee commands.

A funny little sigh,  
A funny little head,  
That funny little body  
To miss the time for bed,  
A funny little peep  
From funny eyes that gleam,  
A funny little sleep  
A funny little dream.

—Eugene Field.

#### STRAIGHTEN UP.

God made your backbone to be erect, not curved or hunched. He formed it of several bones, so that it would bend to fit different position but the natural position is erect. Sit straight, so your lungs will have room to work.

Your lungs have two sets of cells—one for air, and the other for blood—separated by a membrane. The blood must come in contact with the air, and take from the air the oxygen. Now, when you stoop, you cannot get air enough to purify the blood. Give the lungs room enough to pump in all the pure air they need, and to do this you must sit and stand straight.

Then how much better you look! You don't like to see boys and girls all stooped over, do you? Round shoulders make you look smaller and slouchy. And then it isn't as your Maker intended you to be.

#### ECHIGERITCTUAH.

I pity the school-boy who has a spelling lesson including more than one such word! A much pleasanter task it is to look Eechigeritctuah in the face, and to see the whale-boats which bring back oil to his wife, and a skin-boat such as he doubtless owns. This is a good description of the Eskimo of Point Hope, taken from Mr. Knapp's account of his year at that mission.

"The past twelve months have been a wonderful experience for me. From the beginning I was much attracted by the Eskimo people, and very soon gained their confidence and respect, not to say affection. They are a very gentle, docile people; they never quarrel among themselves and they do not chide or punish their children, who are almost always 'good.' It is true that in their dealings with one another the Eskimo will sometimes seek to over-reach and wrong, but when one suffers wrong at the hands of another, he is usually unresisting, unresentful. They are exceedingly careless, cheerful, happy people, their faces always rippling and dimpling with smiles, so that it is a pleasure indeed to meet and greet them and to be greeted by them.

"People often ask me whether the Eskimo are not very dirty in their

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JAMES MASON, General Manager

## The Toronto General Trusts Corporation

Acts as  
**EXECUTOR or ADMINISTRATOR**

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Managing Director,  
59 Yonge St., Toronto.

(Branches at Ottawa and Winnipeg.)

## The RELIANCE

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**DEPOSITS**  
SUBJECT TO CHECK WITHDRAWAL  
3½ per cent. interest allowed on deposits of one dollar and upwards, compounded half-yearly.  
**DEBENTURES** issued for \$100 and upwards, for terms from 5 to 10 years; interest at 4 per cent. per annum, payable half yearly.  
Moneys for the above may be forwarded by mail.  
HON. JOHN DAVENPORT, J. BLACKLOCK  
President. Manager.

habits. Of course, as compared with other people, there are those among them who are disposed to be untidy, but I can truthfully say that they are as a rule as clean as they can be, living as they have to live. When one

#### SOUTHERN RESORTS.

Avoid the disagreeable winter weather by spending a few weeks in the land of summer's sunshine, California, Florida, Mexico, Cuba. See G. T. R. Agents for full particulars and tickets.

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Are in effect daily to points in Montana, Utah, Colorado, California, Oregon, Washington and British Columbia. Call on Agents G. T. R. for full information.

Ask yourself  
Liver and Bowel  
best condition  
winter. If no  
what will put  
and keep the  
morning glass

**Abbott's**  
Efficient  
Safeguard

25c and 60c a bottle.

considers how few  
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food which they r  
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presented a rifle  
native whose cl  
ings were the cl  
which was not w

JEMMY'S MO'

"I want you  
wiflets on as you  
right there in  
stick up an' lool  
was a thin, sic  
that spoke. The  
counter smiled,  
in her eyes as t  
did the ungainl  
and took out a  
net, which had  
service.

"It's fur my  
"an' it's a sur  
you ken git it  
time I take my  
office and git b  
"Oh, yes,"  
don't hurry too  
name?"

"Jem," answe  
won't. An' th  
I'd wait fur it  
had to."

He passed  
The clerk ope  
and, taking ou  
ish, she began  
to the faded s'

IF YOU  
**Rheumatism**

Cut, Lumbago  
tors fall to cure y  
You free a trial pa  
cured me and the  
cases of over 30 y  
or deception, but a  
test without spend  
John A  
306-308 Broad