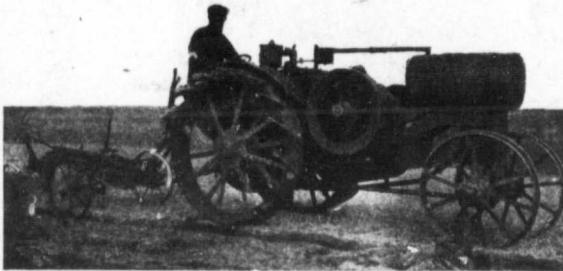


**A VALUABLE PIECE OF MACHINERY**

Lancer, Sask., Jan. 26, 1918.

Dear Sir:—

Your letter of January 17 just received, and as you are after information about the small tractors, I might say that I bought a 10-20 Titan last year, and broke seventy acres of medium light land, hauling a three furrow Self Lift P. & O., and doing a good job. I plowed at a depth of between four and five inches, and turned over about eight acres a day.



The start of the 10-20 raises the hopes of its owner, W. L. Lindsay, Lancer, Sask.

I spring plowed part of my stubble, pulling three bottom and double harrowed it at the same time. Part of the stubble I double disced, hauling a tandem 16x16 disc with three sections of discs behind. I might mention that part of the stubble was put in without any work, and turned out as well as the worked land. Of course, it was a dry year, if we had got rain after it was worked, the worked land would have been the best.

I broke some very heavy, hummocky land, drawing two plows. I used three gallons of kero-

separator between them, they could use it when the weather was fit, and plow when it was damp.

The 10-20 is a valuable piece of machinery to a farmer on a half or three-quarter section of land, if handled right. There is a tendency to overload with some, which causes a lot of breaks. They work as well on kerosene as they do on gasoline, and the cylinders keep clean on it.

I am sending you a few snaps. They are not very good, but the best I have at present. These

are the culls of some I run off. I can print you some better ones, but have to send to Winnipeg for paper to print on. If you would like some of the negatives and would be sure of returning them in good condition, I would gladly send them to you.

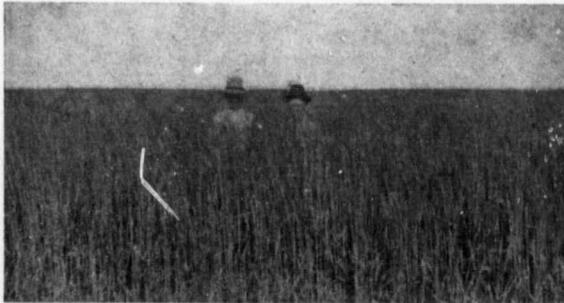
Yours truly,  
Wm. L. Lindsay.

**A BIG ALL-ROUND FIELD TEST**

Pettapiece, Man., Jan. 29, 1918.

Dear Sir:—

Like many others we bought our tractor chiefly for threshing



They are fully justified in the resulting crop.

sene per acre on the light land and almost five on the heavy.

In fall plowing I hauled three bottoms and double harrows behind.

I had a large outfit to do my threshing, which was done in damp weather. The result was that a lot of the grain is in the stacks. If two neighbors who have small engines would buy a

purposes. In the fall of 1916 we purchased a 15-30 Titan tractor and a 30-50 Buffalo-Pitts separator. At the end of the season we exchanged this engine with the company, and were to receive the new model the next spring. However they were unable to make delivery until late in July, so we had no chance to try it out on spring plowing or summer-fallowing.



**150,000 Farmers are Using the "Z" Engine**

They have bought it because demonstration proved it the greatest engine value ever produced.

**Fairbanks-Morse**

**3 and 6 h. p. "Z" Engines**

**Use Coal Oil, Distillate or Gasoline**

—the most economical fuels burned in engines today. The "Z" performs all farm work for which an engine can be used. It is simple, durable, light in construction, and can be operated by anyone. Fairbanks-Morse quality is built into every "Z" Engine and this quality is your guarantee of reliability.

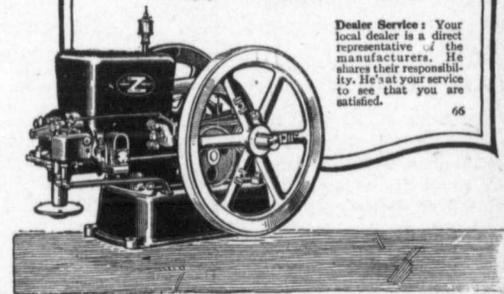
Built in three sizes for ordinary farm use

1 1/2 H. P.      3 H. P.      6 H. P.

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**The Canadian Fairbanks-Morse Company, Limited**

Winnipeg      Saskatoon      Calgary



Dealer Service: Your local dealer is a direct representative of the manufacturers. He shares their responsibility. He's at your service to see that you are satisfied.

66

**Harvest Expectations vs. Harvest Realizations**

Very often the crop does not come up to earlier expectations, which not only causes the farmer and his family, who have worked so assiduously, considerable disappointment, but, as a consequence the planning of months and years goes for naught. Just so through life. Every man with responsibilities hopes to leave his dependents in an independent position, but as a result of unforeseen events, is frequently unable to do so, regardless of his good intentions.



This is why the progressive farmer carries adequate Life Insurance. He knows that if anything happens, it will provide funds to complete his unfinished work. On the other hand, if he lives until the maturity of the policy, the systematic accumulations will provide a competence for his declining years.

**The Manufacturers Life Insurance Company**

Head Office - TORONTO, Canada

P.S.—Fill out the attached coupon to-day, and mail it to the above address. It places you under no obligation.

I would like to save \$.....yearly through the medium of Life Insurance.

I am.....years of age, and am (married / single). Kindly forward particulars of plan of policy you recommend.

Name.....  
Address.....