

FOREWORD

It would be entirely futile for those interested in Canada's progress to meet in convention without in the meantime undertaking a serious study as to Canadian resources, the extent to which they have been used in the past, and the possibilities for greater development in the future—all essential to the bringing of the tax load of the people quickly down to normal again. Canadian business men appreciating their responsibilities in connection with the solving of their country's problems, must know that team play is absolutely essential and therefore it is their duty to get together and do some very heavy thinking between this and the date of the convention, which, it is presumed, will be some time in the latter part of October.

Team play is impossible without some skeleton plan of procedure, and the present memorandum has been prepared in order to give a lead in the matter of organizing forces, so that the country may obtain the fullest benefit of the knowledge and ripe experience of those engaged in the country's commerce and industry. This memorandum has been hurriedly prepared. It is not claimed that it outlines the best method of procedure; it is merely advanced with the hope that it will be helpful to those wishing to seriously study trade and other conditions in Canada.