

# POOR DOCUMENT MC 2035

THE EVENING TIMES AND STAR, ST. JOHN, N. B., TUESDAY, OCTOBER 26, 1920

13

## SHOPS YOU OUGHT TO KNOW

Designed to Place Before Our Readers the Merchandise, Craftsmanship and Service Offered by Shops and Specialty Stores

### AUTO STORAGE

WIRED STALLS, FLOOR SPACE TO Let. Cars Washed, Repaired, day and night. Thomson's 55 Sydney, Main 603.

### BABY CLOTHING

ABY'S BEAUTIFUL LONG Clothes, daintily made of the finest material, everything required, ten dollars complete. Send for catalogue, Mrs. Wilson, 672 Youngs street, Toronto.

### BARGAINS

EPARE FOR COOL NIGHTS—Blankets and Comforters, White and Sheets at Wetmore's, 59 Green street.

ORD CAR OWNERS TRY A LIBRARY Spark Intensifier, makes your car run power and speed. Locates ignition trouble. Lipsett's Variety Store, corner Russell and Exmouth streets.

### CONTRACTORS

KELLY, CARPENTER AND Builder, Jobbing attended to. Phone 987-11. 1876-10-27

### CHIMNEY SWEEPING

B. WATTS, THE EXPERT CHIMNEY Sweeper and property manager, your dealer for Watts' Magic Soot. Phone 291-21. 1923-11-13

### ENGRAVERS

C. WESLEY & CO., ARTISTS and engravers, 59 Water street. Telephone M.982.

### HATS BLOCKED

ADIES BEAVER, VELOUR AND felt hats blocked in the latest style. T. R. Jones, 280 Main street, opposite Adelaide street.

### IRON FOUNDRIES

NION FOUNDRY AND MACHINE Work, Limited, George H. Warren, West St. John, N. B. Engineers and Machinists, Iron and Brass Foundry.

### MARRIAGE LICENSES

SSON'S DRUG STORES ISSUE Marriage Licenses. Hours, 9:30 a.m. to 10:30 p.m.

### MEN'S CLOTHING

EN'S CLOTHING—WE HAVE now in stock a full line of men's and boys' overcoats for winter wear. H. Higgins & Co., Custom and ready-to-wear clothing, 192 Union street.

### MONEY ORDERS

END A DOMINION EXPRESS Money Order. Five Dollars costs three cents.

### PIANO MOVING

ANOS MOVED BY AUTO. Furniture moved to the country. General tages; reasonable rates. Arthur S. McKelvie, Phone 314-21.

### PHOTOGRAPHIC

WEET SIXTEEN COMES ONCE IN life. Why not keep that sweet face away by having your photograph taken? Victoria Photo Studio, 45 King street, St. John, N. B.

### PICTURE TAKEN DAY OR NIGHT

rain or shine while U wait. Films developed and printed quick—clear, reasonable price. We enlarge any photograph. King Square, St. John, N. B. Phone 198.

### PLUMBING

ORDON W. NOBLE, PLUMBER and heater, Jobbing given personal attention. Telephone 2000-81, 184 Water-street.

### RAINCOATS REPAIRED

VE REPAIR ANYTHING IN waterproof clothing; work guaranteed. Lifetime Waterproof Clothing Co., 64 Sydney street, St. John, N. B. Phone 12-18.

### REPAIRING

MBRELLAS REPAIRED AND RE-covered, 573 Main street. 13753-11-3

URNITURE REPAIRING AND UP-holstering, 267 Union. Phone 915-11.

### SECOND-HAND GOODS

WANTED TO PURCHASE—GEN-lemen's cast off clothing, fur coats, jewelry, diamonds, old gold and silver, musical instruments, bicycles, guns, revolvers, tools, etc. Best prices paid. Call or write H. Gilbert, 14 Mill street. Phone 8992-11.

WANTED TO PURCHASE—LADIES' and gentlemen's cast off clothing, boots, jewelry. Highest cash prices paid. Dependable service. Call or write to 64 Sydney street. Main 4372, Dominion Hand Store, St. John, N. B.

## FINANCIAL

NEW YORK STOCK MARKET.  
(J. M. Robinson & Sons, Members  
Montreal Stock Exchange.)  
New York, Oct. 26.

	Close.	Open.	Noon.
Am Sumatra	88 1/2	87 3/4	87 3/4
Am Car and Ferry	185 1/2	185	185
Am Locomotive	96 1/2	96 1/2	96 1/2
Am Beet Sugar	75	75	75
Am Can	84 1/2	84 1/2	84 1/2
Am Smelters	60 1/2	59 1/2	59 1/2
Am Tel & Tel	71 1/2	72	71 1/2
Anacona Min	50 1/2	51	50 1/2
At, T and S Fe	88 1/2	88 1/2	88 1/2
Brooklyn R T	18 1/2	18	18
Baldwin Loco	115 1/2	115 1/2	115 1/2
Butte & Sup	10 1/2	10 1/2	10 1/2
Chino Copper	25 1/2	25 1/2	25 1/2
Ches and Ohio	67	67	67
Can Pac	125 1/2	125 1/2	125 1/2
Crucible Steel	120 1/2	120 1/2	120 1/2
Erie	18 1/2	18 1/2	18 1/2
Gen Motors	17 1/2	17 1/2	17 1/2
Insulation	43 1/2	43 1/2	43 1/2
Indus Alco	84 1/2	84 1/2	84 1/2
Midvale Steel	88 1/2	88 1/2	88 1/2
Maxwell Motors	8	8	8
Mex Petrol	102 1/2	102 1/2	102 1/2
North Pacific	89	89 1/2	89 1/2
N Y Central	81 1/2	81 1/2	81 1/2
New Haven	33 1/2	33	33
Pennsylvania	43 1/2	43 1/2	43 1/2
Pierce Arrol	85 1/2	85 1/2	85 1/2
Pan-Am Petrol	90 1/2	91	90 1/2
Reading	95 1/2	97	96 1/2
Republic I & S	75 1/2	75 1/2	75 1/2
St. Paul	41 1/2	41 1/2	41 1/2
South Railway	31	31	31
South Pacific	89 1/2	89 1/2	89 1/2
Studebaker	58 1/2	58 1/2	58 1/2
Union Pacific	127 1/2	127	127
U S Steel	82 1/2	82 1/2	82 1/2
U S Rubber	77 1/2	77 1/2	77 1/2
Utah Copper	58 1/2	58 1/2	58 1/2
Westing Electric	47 1/2	47 1/2	47 1/2
Wills Overland	10 1/2	10 1/2	10 1/2

MONTREAL TRANSACTIONS.  
(J. M. Robinson & Sons, Members  
Montreal Stock Exchange.)  
Montreal, Oct. 26.

Bank of Montreal	102 1/2
Merchants Bank	13 at 170.
Royal Bank	5 at 198.
Brompion	100 at 75, 10 at 75.
Cent-25 at 89.	
Locomotive	25 at 85.
Pricey	25 at 85.
Converters	3 at 73 1/2, 25 at 73 1/2.
Detroit	250 at 97 1/2.
Bell	30 at 108.
Power	135 at 80.
Albitibi	10 at 71 1/2.
Spanish	10 at 82 1/2.
Smelters	50 at 22, 20 at 22 1/2.
Sugar	25 at 89.
Brew	10 at 68 1/2, 25 at 68 1/2, 40 at 64.
Ames	10 at 52 1/2.
Spanish	10 at 109.
Consolidated	10 at 109.
War Loan, 1925-2000 at 92 1/2.	
War Loan, 1917-2000 at 92 1/2.	
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Why Mention It?  
Mary Ellen, "from the country," got into a bad way. Presently the doctor said: "Your face, miss. The face blushed. The conductor repeated, 'Your face, you will be the blushed more deeply. By this time the conductor began to look foolish. After a face." "Well," said the girl, "they do not see why you want to say it out loud."—Japan Advertiser.

Lesson in Business  
"Pop!"  
"Yes, my son?"  
"What a wonder!"  
"A gardener is a man who raises a few things, my boy."  
"And what is a farmer?"  
"A man who raises a lot of things."  
"And what is a middleman, pop?"  
"Why, he is a fellow who sells everything, my son."—Yonkers Gazette.

## It's The Face You Look At

If Disfigured With Pimples and Skin Blemishes Don't Delay to Use Stuart's Calcium Wafers.

Beautiful hair and Cindarella feet are desirable but it is the face you look



at. Poetry and romance are filled with 'my face is my fortune.' And face means complexion. Yes, you say, certainly has a wonderfully beautiful complexion. And so may you. The secret is in Stuart's Calcium Wafers which contain calcium. This remarkable substance is absolutely necessary to keep the skin in healthy condition. Its action in the skin is little short of marvelous and you will be overjoyed to see pimples, blackheads, blotches and rash, with its itching, relieved. Stuart's Calcium Wafers are for transforming muddy complexion to the loveliest, softest and most delicate skin. Do not fail to get a 50-cent box of Stuart's Calcium Wafers at any drug store. It is the one best way to beauty and admiration.

**NUTRATED IRON**  
Increases strength of delicate, nervous, run-down people. Used and highly endorsed by former United States Senators and Members of Congress, well-known physicians and former Public Health officials. Ask your doctor or druggist about it.

## EASIER MONEY IS PREDICTED SOON BY HEAD OF BANK

Export of Much Wheat to the States Big Factor

Mills Need Less — Textile and Milling and Others in Better Position — Commercial Loans Must Decline.

(Montreal Cor. Financial Post.)

That from now on the commercial requirements made on the Canadian banks will ease up steadily was the definite statement made to THE FINANCIAL POST on Wednesday afternoon by the head of a Canadian bank. Several factors have combined very recently to this result. One direct result is the moving of the wheat crop, which has already begun to release large sums to the banks in the West, as farmers are paying back their loans. When the export movement of wheat becomes accelerated the effect of this will be felt much more.

Then the drop in commodities must be considered as a prominent factor. The statement that the requirements of the milling companies for the coming winter will be many millions of dollars less than for several years past. Ordinarily the mills stock up at this time with wheat in order to take advantage of the saving in water transportation charges of about 5 cents a bushel to be when wheat is liable to drop to 10 cents in a single day. The uncertainty of the market conditions we will buy lightly for months to come, and our calls on the banks will be little, if any.

### Buy Raw Cotton Much Lower.

The cotton textile mills are in much the same position, and the jobbers in this line likewise. It is a very fortunate for the textile mills, that their needs in raw cotton for the past month have been very small. They were completing orders for fall and delayed taking orders for spring about 15 cents per pound below one dollar six cents, or about 10 cents on the business in hand. The result is that when they—as they will—announce their needs for the coming season, they will have small inventories, and orders for spring at the reduced prices expected to come in freely.

They can cover in the raw market at the reduced prices, which will be about 15 cents per pound below one dollar six cents, or about 10 cents on the business in hand. The result is that when they—as they will—announce their needs for the coming season, they will have small inventories, and orders for spring at the reduced prices expected to come in freely.

### U. S. Big Wheat Buyer.

A wheat exporter, in backing up the statement that the government is increasing money there, stated that although practically no wheat had gone to England yet over \$5,000,000 bushels had already been exported to the United States, or nearly one-third of the total wheat crop. The wheat control in force in that country practically nothing crossed the border. The government is increasing money there, stated that although practically no wheat had gone to England yet over \$5,000,000 bushels had already been exported to the United States, or nearly one-third of the total wheat crop. The wheat control in force in that country practically nothing crossed the border.

### ST. JOHN MAN IN FIRM WHICH TAKES OVER MCDURDY & CO.

It was announced recently that Johnston & Ward had acquired the business of F. B. McDurdy & Company, which was founded by Mr. McDurdy in 1901, and was subsequently extended until it became one of the leading financial houses of Canada, with branches at Montreal, Halifax, Sydney, Moncton, St. John, Sherbrooke and St. John's (Nfld.). The firm was the proprietor of two seats on the Montreal Stock Exchange, the exchange members being Alfred Bower and K. Schofield.

During the first ten years of the business Mr. McDurdy gave unremitting attention to the development, but from the date of his entry into politics in 1911, owing to his extended absence, the more active conduct of the business has been in the hands of his partners. His assumption of the duties of Minister of Public Works demands the whole of his time, and since the election of September 20, the announcement of his retirement from business, has, therefore, been generally expected by the Street.

The purchasers of the business are Johnston & Ward. Capt. Stanley Johnston, M.C., late of the Canadian Machine Gun Corps, has associated with him in the new firm, R. H. Mettler, Alfred Bower and K. R. Schofield, all of whom have been actively connected with the firm of F. B. McDurdy & Company for many years. Captain Johnston has enjoyed extensive previous experience in banking.

Johnston & Ward will continue business along the lines of the firm of F. B. McDurdy & Company, as a commission house.

Mr. Schofield, one of the members of the new firm, is a native of St. John.

### Agriculture in Germany.

Before the war agricultural production by means of skillful farming had been brought to a high point in Germany, although much of the soil is of inferior quality. During the war, however, commercial fertilizers were commandeered for war purposes, and the quality of barnyard manure was reduced by the lack of concentrates in feeding. The quantity was reduced as well by the curtailment of herds and flocks. As a result, says a writer in Hoard's Dairyman, the present improvement of that is an accumulated one and it will take several years of very high feeding to bring the land up to its former condition.

## ARE YOU FULLY PROTECTED? ASK FOR PARTICULARS OF OUR SPECIAL INVESTMENT POLICY IT IS SOMETHING NEW.

## EXCELSIOR INSURANCE LIFE COMPANY

F. S. Farris, Prov. Mgr., St. John, N. B.



## THE BUSINESS COLUMN

EDITED BY MANSFIELD F. HOUSE (Continued)

### One Merchant Who Capitalized Goodness.

A certain Iowa grocer, whose name is withheld for obvious reasons, uses the natural curiosity of debtors to collect his slow accounts.

"Most of my customers are financially able to pay their bills," he said, "or they would not get credit from me. My trouble has been with the customers getting slow and allowing their bills to pile up before they think about paying. Then it is harder to get the money than ever."

He determined to make a complete canvass of his list of customers who were habitually slow and induce them to pay up.

He felt that he went to see them personally with a bill they might withdraw their trade from his store. They were not used to it, so he had to take that fact into consideration.

To send other than a formal statement on the first of each month would be to take the same risk. The merchants in his community, had, by their own neglect, educated the trade to their present indifferent attitude. The average customer was good pay, but paid up only once or twice a year.

One friend then resorted to the curiously appeal in a manner which could be used under other circumstances with equally good results.

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### Gravel Roofing

Galvanized Iron and Copper Work for Buildings. Repair Work Promptly Attended to.

Vaughan & Leonard  
11 Marsh Road  
Phone M. 2879-41

### Soft Coal

RESERVE AND SPRINGHILL

We recommend customers using Soft Coal to buy now and insure getting prompt delivery.

R. P. & W. F. STARR, Ltd.  
49 Smythe Street. 157 Union Street.

### Soft Coal

Promptly Delivered

McGivern Coal Co.  
C. Arthur Clark A. Douglas Clark  
Phone M. 42 1 Mill Street

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## ADD PLEASURE TO YOUR LABORS.

Try to do your daily tasks without good vision is robbing yourself of half the pleasure of life, contentment.

We have every facility for fitting you properly, and we guarantee entire satisfaction.

K. W. EPSTEIN & CO.  
Optometrists and Opticians  
193 Union Street

## WOOD AND COAL

elsewhere or fogs those delicacies, for the space has been taken over by adjoining haberdashers, who need it for an enlargement to their store and to make room for an entrance to the basement.

## Emmerson Fuel Co.

—For—  
GOOD  
SOFT  
COAL  
Well Screened  
Phone  
M. 3938  
115 CITY ROAD

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Galvanized Iron and Copper Work for Buildings. Repair Work Promptly Attended to.

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