

WANTED_FEMALE

WANTED - THOROUGHLY RELI-

WANTED - IMMEDIATELY, COM

WANTED—GIRL FOR GENERAL office work, filing and typist.—Box V

VANTED—STENOGRAPHER, ONE with experience preferred. State particulars and salary required, to Box V 57, Times. 26287—8—24 WANTED — A YOUNG WOMAN clerk with ordinary knowledge of bookeeping.—Enquire 89 Charlotte St. 20217 2 204 182 Union street.

WANTED - CAPABLE GIRL OR

COOKS AND MAIDS

WANTED—A GENERAL MAID. RE ferences, highest wages:—Mrs. Walter Holly. Apply Rothessy, Phone 64, or 20 Horsfield St., City. 23856—8—27

ANTED-GENERAL MAID; RE ferences; laundry out; good wages.
Apply Mrs. deB. Carritte, Rothesay, or
D Water street. WANTED — COMPETENT GIRL for general house work; to sleep home. Miss Barnes, 218 Princess.

WANTED — GIRL OR MIDDLE aged woman to assist with general house work—Apply Mrs. Geo. M. Flood, 123 Duke St. 23369—3—27 WANTED — A COOK, GENERAL. References required.—Mrs. H. W. Schofield, Rothesay, N. B.

WANTED—GIRL FOR GENERAL house work.—Apply 7 to 8 evenings.—Mrs. Fred S. Smyth, 182 Sydney St. 28801—3—24

VANTED—WOMAN OR MAID TO take charge of lower floor and cooking.

Apply 97 Union street. 23288—3—24 and Engravers, 59 Water street. Telephone M. 982. WANTED—EXPERIENCED COOK—Apply Hopper's Restaurant, Mill, St. 23245—3—25

WANTED — GIRL OR WOMAN with knowledge of cooking, for general house work.—Apply Mrs. Wm. F. Roberts, 4 Douglas Ave. 23129—3—28 WANTED-MAID. APPLY MA-tron, St. John County Hospital. 22009 3-24

WANTED-MALE HELP

WANTED-TRAVELLING SALES

WANTED — COAT AND SKIRT makers.—T. L. Murphy, Ladies' Tail or, 87 Germain St. 23154—8—24 MAKE MONEY AT HOME—\$15 TO
\$60 paid weekly for your spare time
writing show cards for us. No canvassing. We instruct and supply you
with work. West Angus Showcard Service, 57 Colhorne Bldg., Toronto.

WANTED

WANTED-BY A STENOGRAPHER wanted—Farm To rent full particulars—H. A. W. Norton, Kings County.

water J. Lamb, 53 Britain street, Main 587.

SITUATIONS WANTED

SHOPS YOU OUGHT TO KNOW

Designed to place before Our Readers the Merchandise, Crafts manship and Service Offered by Shops and Specialty Stores

AUTO STORAGE

PAINTING AUTO STORAGE FOR 20 CARS PAINTING, PAPER-HANGING, and running for winter months, "at reduced rates," centrally located. Phone Work. Prices low. Write "Renovators," ISS Prince Wm. street, St. John.

BABY CLOTHING

BABY'S BEAUTIFUL LONG Clothes, daintily made of the finest material; everything required; ten dol-lars, complete. Send for catalogue. Mrs. ars, complete. Send for catalogue. M. Wolfson, 672 Yonge street, Toronto.

BARGAINS

FINE SILK HOSE, 75c., FOR BLACK, navy, gray, brown—At Wetmore's, Garden St.

CONTRACTORS

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DANCING PRIVATE DANCING LESSONS Main 4282.-R. S. Searle.

DRESSMAKING

UP-TO-DATE DRESSMAKING. —
Prices very moderate.—Miss E. M
Rogers, 89 Carleton St., Main 784-21.
28178—8—2 WANTED—GIRL FOR GENERAL house work—Apply 130 Mill St. 28389 3 28

DYERS

NOTICE TO MOURNERS—FAST black returned in 24 hours, Phone 4700, New System Dye Works.

ENGRAVERS

WEDDING INVITATIONS, AN-nouncements and Cards. For correct forms and styles see A. G. Plummer, 7 Charlotte street, up stairs.

WANTED—GENERAL MAID. MRS. FURNITURE REPAIRED
A. Hart, 86 Mecklenburg St. FURNITURE REPAIR, UPHOLST-FURNITURE REPAIR, UPHOLST-ering, Caining and Polishing specialty. Prices right.—Phone M. 341.

GENERAL TRUCKING

MOVING AND GENERAL TRUCK-ing done.—Phone 1420-21.

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MARRIAGE LICENSES ISSUED, 8.3 a. m. to 10.30 p. m. daily.—Wasson 711 Main St. and 19 Sydney St.

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TANO AND ORGAN TUNING AND repairing. All work guaranteed, rea-onable rates.—John Halsall, Phone Main

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PICTURES FRAMED AND EN

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CHAS. H. McGOWAN, SANITARY
Plumbing and Heating Engineer. Satisfaction guaranteed. Repair work
promptly attended to—8 Castle street. W. NOBLE, PLUMBER AND Gas Fitter, Jobbing promptly attend-to.—55 St. Paul street, M. 3082.

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BELYEA AND MacNIECE, CHART-ered Accountants and Auditors. Ex-pert assistance in compiling all income tax returns.—42 Princess St., Barnhill

· ROOFING

GRAVEL ROOFING, ALSO GALJ vanized Iron Work.—Joseph Mitchell, 198 Union street. Telephone 1401.

SECOND-HAND GOODS

WE BUY ALL KINDS OF SECOND hand goods at 10 Waterloo St. Call or WANTED TO PURCHASE—LADIES' and Gentlemen's cast off clothing, boots; highest cash prices paid. Call or write Lampert Bros., 555 Main street. Phone Main 4463.

WILL PAY MORE FOR SECOND Hand Clothing, etc.—People's Second Hand Store, 573 Main street. Main 4466.

WANTED—TO PURCHASE GEN-tlemen's cast off clothing, boots, mus-ical instruments, jewelry, bicycles, guns, revolvers, tools, etc. Highest cash prices paid: Call or write I. Williams, 16 Dock street, St. John, N. B., Phone Main 4489.

SILVER-PLATERS

and Copper Plating. Automobile parts nade as good as new.—24 Waterloo treet, J. Grondines. T.f.

WATCH REPAIRERS

INE WATCH REPAIRING A specialty. Watches, Clocks, and Jew-iry. Ernest Law, Est. 1885, 3 Coburg. NAMONDS BOUGHT AND SOLD.
Watch and Clock Repairing a Spec-dity.—G. D. Perkins, 48 Princess street. RINGS, WATCHES, CLOCKS FOR Sale, watch repairing. Seven years in Waltham factory.—G. B. Huggard, 67 Peters street.

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ELDING AND CUTTING OF ALL kinds of metals by Oxy-Acetylene pro-ss.—C. J. Morgan & Co., Ltd., 48 King

TO PURCHASE

MONTREAL MARKET.





The Silver Lining

Write for our Latest Price List

business, were cabinet makers by trade. They knew furniture from the time it left the forest until it received its final coating of polish. Together with this they boasted an ability to buy, they knew markets and they harbored some concrete ideas on selling merchandise.

But this was not enough. They had to sell the shoppers of the city their place of business and its out-of-the-way location. This was not as easy as distributing the furniture, they declare.

With the slogan as an opening wedge, they began the campaign that was to impress people that the inconveniences of location would mean dollars in their pocketbooks. Direct-letter advertising was used extensively from the beginning. This method not only brought in business but it increased the mailing list monthly. Customers brought customers and now 25,000 circulars are distributed every month by groups of boys. The store now has 32,000 feet of display space, and at the present rate of growth it is expected that 10,000 more feet will be needed soon.

1983 Victory Loan—103.05.
1987 Victory Loan—109.05.
1987 War Loans—100.80.

THE
BUSINESS
COLUMN
Edited by Manaded P. Bouse (Copyright)

"First Samples" Get Orders.

That it is just as important to mail as mpie order on the earliest possible train as it is to fill regular orders promptly—and sometimes more important—is the lesson that the Loveman, berger & Teitlebaum store of Nashville, Tenn, trying to bring home to its workers.

Said a recent bulletin issued by the firm

"When some of our customers anticipate making a dress, they send to several concerns in one or more cities to get samples arrive first makes a better impression on account of being prompt and will likely get the order. If a customer is in a very big hurry, it is doubly important to get samples there quickly, for the last train will be ten to fifteen hours late in a great many cases, so that the customer will have made her selection and her order on the way by the time the other samples are received. There is no doubt that much business goes to wide-awake stores who are on the alert and other samples are received. There is no doubt that much business goes to wide-awake stores who are on the alert and other samples are received. There is no doubt that much business goes to wide-awake stores who are on the alert and other samples are received. There is no doubt that much business goes to wide-awake stores who are on the alert and other samples are received. There is no doubt that much business goes to wide-awake stores who are on the alert and other samples are received. There is no doubt that much business goes to wide-awake stores who are on the alert and other through the proposal of the content of the proposal of the

BOARD

MILLINEY

MILLINEY

ACCOUNTANT (ENGLISH BE ASSET)

ON CORRESPONDED TO THE STREET OF PIRCHASE GROCE

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USE BEAVER

For repairing broken plaster. Saves time waiting for mortar to

dry and does not crack. All Sizes in Stock.

, PHONE MAIN 1893.

The Christie Woodworking Co.

WOOD AND COAL Queen Coal

SECOND TO NONE.
ONCE USED, ALWAYS USED. VICTORIA NUT \$12.50 PROAD COVE \$13.50 VICTORIA LUMP \$11.50 C. O. D .- Prompt Delivery.

Opposite New Brunswick Power Hous 'Phone Main 42.

McGIVERN COAL CO.

12 DRURY LANE

COMBINATION DELIVERY SOFT and HARD 3 Bags....\$1.95 3 Bags... 6 Bags....\$3.50 6 Bags... 10 Bags....\$6.00 10 Bags... Order in any quantity.

WOOD AND COAL

Drive the Chill Away With

Fundy —the low-priced sof tooal that makes the quick, cheerful, com-fortable fire so much needed in early mornings and at night-fall these chilly apring days.

Call us for a load of Fundy. Only \$12.00 a ton dumped.

Phone Main 3938 **Emmerson Fuel Co. Ltd**

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Splendid

Kitchen Coal

Good quality, well screened, \$10.50 per ton dumped, \$11.00 in bags.

Broad Cove Coal carefully screened, \$13.50 dumped, \$14.00 in bags. D. W. LAND Corner Erin and Hanover Streets

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Branch Office, 140 City Road, Open enings M. 874. Winter Port

Screened Coal \$10 per Ton, \$5 per Half Ton, Delivered.

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HARD COAL If you require free but coal, may we quote you.

Before ordering, telephone or write us. We have in stock QUALITY COAL, all sizes. Maritime Nail Co., Limited. COAL DEPT.

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49 Smythe St. 159 Union St. DRY WOOD We have some choice hard wood for a quick fire in a kitchen range. Also hard wood for the

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grate, and nice dry kindling. Also heavy soft coal. City Fuel Co.



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