## 1. INSTRUCTIONS

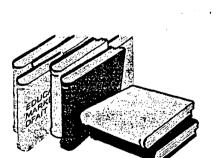
## 1.1 PRE-TRAINING ADVICE :

- Develop a work plan prioritising the modules in order of importance meaningful to you and which will indicate what merits your immediate concern. To do this, we provide a self-evaluation questionnaire on the education industry in the appendix of this module.
- Schedule definite time periods for this activity to be done on a regular basis.
- **Do the exercises** in order to measure your level of understanding and to perfect your knowledge of the subject.

Do not hesitate to use the **tutoring** service put at your disposal. A **provided manual** will serve as a guide to you all the available resources to help you through every stage of the learning process.

## **1.2 REQUIRED EDUCATIONAL MATERIAL :**

Before plunging into the work on the Education Industry, please check if you have been provided with all the necessary material found in the following sections :



Introduction module

Module 1 - Knowing the Geography

Module 2 - Knowledge Of Economy-Education And Training

Module 3 –Canadian International Trade, objectives and major related

programs and activities

Module 4 - Distance Education – Technology, Education and Training

Module 5 - Foreign Students

Module 6 - Education Marketing Program

Module 7 - The Competition and Marketing Tools

Module 8 - Case Studies

DFAIT – Education Marketing Unit (ACET)