



- Attractive financing accompanying the offering of services and products will nowadays be interesting and help, for sure, to accelerate projects.
- On the side of the suppliers of materials and services, mainly the small and medium size ones, they are progressively understanding the need to cope with the new frame work, updating technologies and working at scale. As financial constraints persist, the local service companies have shown interest to joint venture with foreign "competitors" to modernize and increase their business. The possibilities of offering new and attractively priced materials and services would also be welcomed.
- EOR keeps a good perspective in the country. Additional recovery of oil not requiring high capital expenditures per barrel could help to account for new proved reserves and additional production. Water injection is solely applied at present at a fair scale. Engineering support bringing news ideas and techniques will be required. Obviously, the limitations existing today could soften if the international pricing of the oil increases. Farm-ins could also envisaged.



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