

REPORT 4
89/10/10

QUARTERLY PROGRESS REPORT OF EXPORT PROMOTION PROGRAM
AT MISSIONS ABROAD FOR FISCAL YEAR 88
FORECAST OF KEY ACTIVITIES AND ANTICIPATED RESULTS STATED IN MISSION'S ANNUAL PLAN

POST :471-WARSAW

009-FOREST PRODUCTS,EQUIP,SERVICES
EAST GERMANY

PLANNING: ACTIVITIES PROPOSED IN POST PLAN:

ANTICIPATED RESULTS:

EQUIPMENT AND MACHINERY

TO MAINTAIN CONTACTS WITH THE GDR DECISION MAKERS IN THIS SECTOR.

TO ALERT CANADIAN COMPANIES TO OBTAIN INFORMATION ON PROJECT DEFINITION AND TIME TABLE OF MODERNIZATION PROGRAM.

TO ASSIST KLOCKNER STADLER HUNTER AND H.A. SIMONS DURING COURSE OF LEIPZIG FAIR.

TO ASSIST COMPANIES TO OBTAIN SPECIFICATIONS AND MAINTAIN GDR'S INTEREST IN CANADIAN COMPANIES AS POTENTIAL SUPPLIERS.

TRACKING: ACTIVITIES UNDERTAKEN IN QUARTER:

QUARTERLY RESULTS REPORTED:

QUARTER: 1 MAINTAIN CONTACT WITH GDR DECISION MAKERS REGARDING WITTENBERGE PROJECT, SCHWEDT PULP AND PAPER PROJECT.

WITTENBERGE PROJECT ON HOLD. H.A. SIMONS ADVISED SCHWEDT PROJECT DELAYED. KSH ADVISED. NOW PURSUING CROSSEN PROJECT.

QUARTER: 2 -----

QUARTER: 3 Assist KSH and H.A. Simons with their interests.

1)Met with Kloeckner official in Berlin,discussed strategy and called on key Ministries. 2) Report sent to H.A. Simons & B.C. Government on current status of Wittenberge project.

QUARTER: 4 -----