REPORT 4 88/10/21

PLANNING:

QUARTERLY PROGRESS REPORT OF EXPORT PROMOTION PROGRAM AT MISSIONS ABROAD FOR FISCAL YEAR 88 FORECAST OF KEY ACTIVITIES AND ANTICIPATED RESULTS STATED IN MISSION'S ANNUAL PLAN

008-TRANSPORT SYS, EQUIP, COMP, SERV. YUGOSLAVIA

POST : 474-BELGRADE

ACTIVITIES PROPOSED IN POST PLAN:

CONTINUOUS ACTIVE SUPPORT FOR CANADAIR'S ACTIVITIES TO SELL CL-215 TO FDSP.

ACTIVE SUPPORT OF DE HAVILLAND'S EFFORTS TO WIN THE SALES OF 5 DASH 8-300 TO JAT AND 2 DASH 8-300 TO ADRIA AIRWAYS.

TRACKING: ACTIVITIES UNDERTAKEN IN QUARTER:

QUARTER: 1 CONTINUED ACTIVE SUPPORT OF CANADAIR'S EFFORTS TO SELL 4 CL-215 AIRCRAFT TO THE FEDERAL DIREC-TORATE FOR SUPPLY AND PROCUREMENT (FDSP).

ANTICIPATED RESULTS:

SALES OF 4 AND POSSIBLY 5 AIRCRAFT IN THE NEXT YEAR.

JAT AND ADRIA SHOULD MAKE DECISIONS IN THE NEXT 2-3 YEARS.

QUARTERLY RESULTS REPORTED:

A SENIOR DEL FM CANADAIR VISITED YUGOSL IN MAY & ACCOMPANIED BY THE AMB & THE COMM COUNS MET WITH THE YUGOSLAV MIN OF FOREIGN TRADE, THE DIR GEN OF FDSP, THE PRES OF GENEX, & THE DEP MIN OF AGRIC OF CROATIA, TO FURTHER THE PROJECT.

QUARTER: 2 -----

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QUARTER: 3 -----

QUARTER: 4 -----

NO A PLANNED FORESTRY SEMINAR DID NOT TAKE PLACE. THE IDRD PROJ-CT IF BEING REVISED. YETEMATIC VIEITE TO YUGOBLAV PULP AND PAPER COMPANIES AG WELL AN

DIE TO THE UNCERTAIN DECONOMIC CITUMITON IN THE COUNTRY. AN IERO

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CONDECT COMPLEMENTERS TO ENCOURAGE AND ASSIST IN REFIGNE CO

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ACTUALTES FROMERED TH POST PLAN

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098-FOREST PRODUCTS EQUIP GENERCES

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