REPORT 4B 87/10/28

QUARTERLY PROGRESS REPORT OF EXPORT PROMOTION PROGRAM AT MISSIONS ABROAD FOR FISCAL YEAR 87

FORECAST OF KEY ACTIVITIES AND ANTICIPATED RESULTS STATED IN MISSION'S ANNUAL PLAN

TRACKING:

ACTIVITIES UNDERTAKEN IN QUARTER:

QUARTERLY RESULTS REPORTED:

POST : 471-WARSAW

EAST GERMANY

QUARTER: 1

009-FOREST PRODUCTS, EQUIP, SERVICES
MAINTAIN CONTACT WITH MINISTRY OF CHEMICAL

INDUSTRIES AND OTHER DECISION MAKERS REGARDING

WITTENBERGE PROJECT.

OO5-COMM. & INFORM. EQP. & SERV VISITS ON GDR FTO'S DEFINE MARKET AND INTRODUCE

CANADIAN CAPABILITIES.

001-AGRI & FOOD PRODUCTS & SERVICE

1. ASSIST HYBRID TURKEYS WITH MARKETING ACTIVI-TIES. 2. FOLLOW CROP CONDITIONS AND PURSUE

OPPORTUNITIES FOR GRAIN SALES.

DURING SSEA VISIT TO BERLIN, POST ARRANGED FOR MEETING WITH H.A. SIMONS PRESIDENT AND VICE-PRESIDENT. SSEA RAISED MATTER WITH GDR MINISTER OF TRADE. GOOD PROGRESS.

POST DISTRIBUTED INFO ON CANADIAN CAPABILITIES TO POTENTIAL BUYERS.

1. POST ASSISTED HYBRID ON VISITS WHICH IS LIKELY TO RESULT IN INCREASED SALES. 2. POST REPORTED ON DEVELOPMENTS TO CWB AND ASSISTED FOLLOWING LEIPZIG.