

REPORT 4B
87/10/28

QUARTERLY PROGRESS REPORT OF EXPORT PROMOTION PROGRAM
AT MISSIONS ABROAD FOR FISCAL YEAR 87
FORECAST OF KEY ACTIVITIES AND ANTICIPATED RESULTS STATED IN MISSION'S ANNUAL PLAN

TRACKING:

ACTIVITIES UNDERTAKEN IN QUARTER:

QUARTERLY RESULTS REPORTED:

POST : 301-ADDIS ABABA

ETHIOPIA

QUARTER: 1

005-COMM. & INFORM. EQP. & SERV.
MAINTAIN CONTACT WITH LOCAL GOV'T OFFICIALS FOR
RURAL TELECOM PROJECT.

INITIAL PREPARATION UNDERWAY FOR RURAL OFFICIALS

008-TRANSPORT SYS, EQUIP, COMP, SERV.
MEET SR. GOV'T OFFICIALS TO EXPEDITE SIGNING OF
CONTRACT FOR STUDY OF ASSAB-ADDIS PIPELINE.
MONITOR DVLPMT OF DJIBOUTI-ETHIOPIA RAIL LINK.
PROMOTE SALES TO ETHIOPIA AIRLINES.

AWAITING DECISION FROM SENIOR GOV'T OFFICIALS.
AWAITING SPECIFIC DETAILS AND PROJECT IDENTIFI-
CATION. MORE SALES (EQPT/SERVICES) TO EAL
EFFECTED.

014-EDUCATION, MEDICAL, HEALTH PROD
MONITOR DEVT PLANS FOR 7TH EDUCATIONAL PROJECT.

CONTACT MAINTAINED WITH MOE. PROJECT PROPOSAL
UNDERWAY.

007-POWER & ENERGY EQUIP. & SERV.
ASSIST MORE CDN CONSULTING COS. FOR POWER
GENERATOR STUDY, MINING, EXPLORATION AND
IMPLEMENTATION OF TURN KEY PROJECTS.

A CDN FIRM AWAITING TO SIGN CONTRACT FOR GAS
PIPELINE PROJECT. -A CDN FIRM NEGOTIATING ON
OIP DRAFT CONTRACT WITH EELPA. -CDN FIRM SOLD
SURVEYING EQPT TO GEOLOGY DEPT. OF MINES.

001-AGRI & FOOD PRODUCTS & SERVICE
PROMOTE MORE CDN INVOLVEMENT IN AGRICULTURAL
SECTOR.

A CDN FIRM AWAITING RESULTS OF BIDS SUBMITTED TO
AETSC FOR AGRI EQT/STUDY. -SAME FIRM EXTENDED
ITS SERVICES TO AGRI DEVT. BANK.