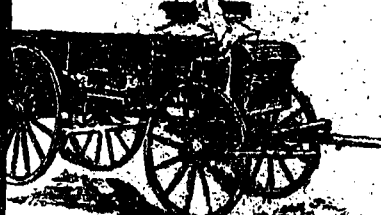


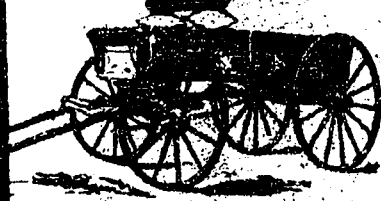
THE OLD RELIABLE CHATHAM WAGON



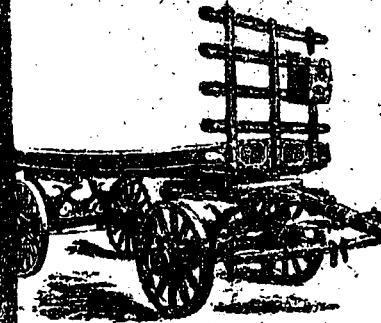
FOR USE IN ONTARIO, QUEBEC, ETC.



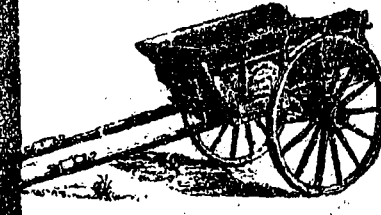
FOR USE IN BRITISH COLUMBIA.



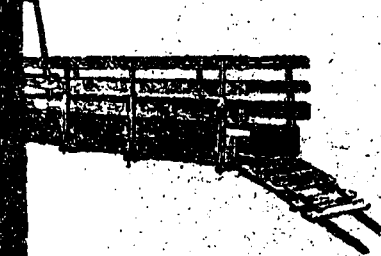
ONE-HORSE WAGON, WITH UPPER BOX.



CHATHAM TWO-HORSE SPRING LORRY.



CART, WITH SPRING FASTENINGS.



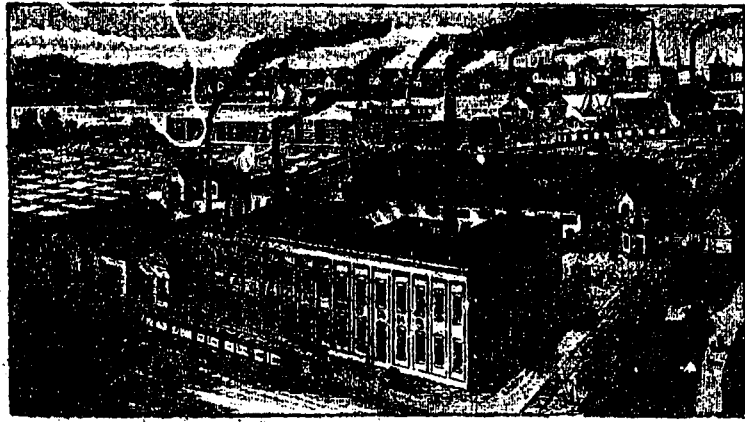
WHEPKED WAGON BOX. HAY & STOCK RACK.



HERE YOU SEE IT AS A HAY RACK.



HERE YOU SEE IT AS A HAY RACK.



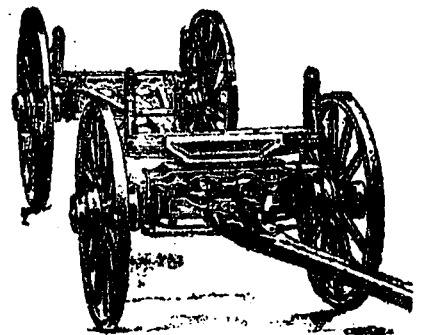
WAGON WORKS AND SAW MILLS.

TO THE TRADE:

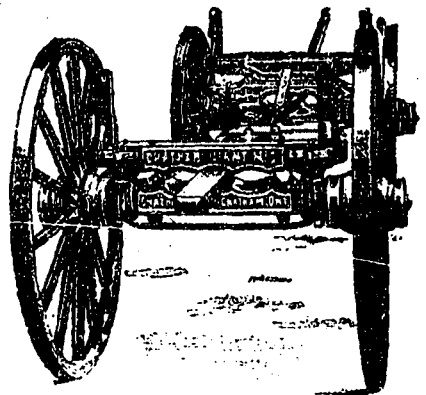
We make no claim to superiority in mechanical skill; any good mechanic can make as good a Farm Wagon as we can, IF—and that "IF" is the biggest word in the English language in this connection—so we say IF he has his own Saw Mills in a section of the country abounding in the very best woods for wagon purposes, as we have; IF he make his own Hubs and Spokes from the very best of white oak, as we do; IF he cast his own Arms in such a way, and of such iron, as to make them almost malleable, as we do; IF he have arrangements by which the best of iron is made specially for him, as we have; IF he keep in stock at all times, dry and under cover, every piece of wood used in a wagon for 3,000 wagons, as we do, and adopt our method of extracting atmospheric dampness from wood before using it in wagons; IF he have West's Cold Tire and Hub Band Setters, as we have, and so avoid charring the Fellys of his wheels, and give them just the right and uniform dish, and band his hubs so they can never loosen; IF he have that most important machine, an Arm Setter, as we have, which unerringly and accurately sets arms so as to give the wheels the proper pitch and gather; IF he have the right to use our Patents covering the method of making wooden axles with cast arms, without truss rods, unbreakable; Malleable Adjustable Stakes, our Climax Truss Rod, etc.; IF he use the best material the world furnishes for painting; and, finally, IF he have the best wagon mechanics to be found, he may make as good a wagon as we do, but without these we fearlessly assert he cannot do so. We do not claim that we make low priced wagons, but we do claim and aim to make **THE BEST**, which under all circumstances will prove the cheapest in the end. Referring the reader to the cuts on this page of some of the different vehicles, etc., we build, and soliciting correspondence,

We are, his obedient servants,

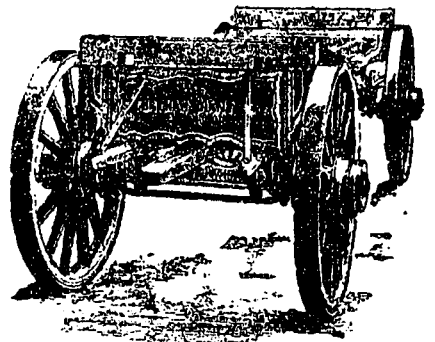
CHATHAM MANUFACTURING CO., LTD.
CHATHAM, ONT.



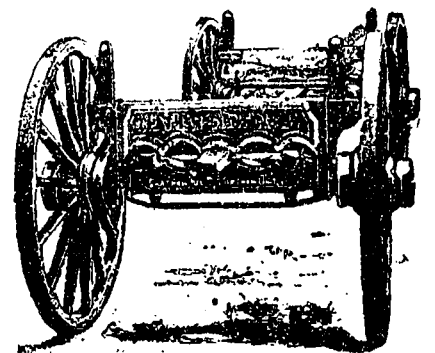
FRONT VIEW OF CHAUTAUQUA GIANT.



REAR VIEW OF CHAUTAUQUA GIANT.



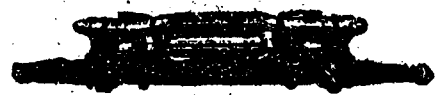
CHATHAM GIANT LOG TRUCK.



CHATHAM GIANT FARM TRUCK.



FRONT AXLE OF CHAUTAUQUA GIANT.



FRONT AXLE CHATHAM GIANT.



REAR AXLE AND BOLSTERS OF BOTH THE GIANTS.



REAR AXLE AND BOLSTERS OF BOTH THE GIANTS.

NOTE: THE CHAUTAUQUA GIANT IS THE ORIGINAL DESIGN AND THE CHATHAM GIANT IS A MODIFICATION THEREOF.