

being quoted at about 21¼c.; good, at about 20½c, and Western dairy at 16c.

Dry Goods.—The colder and more reasonable weather of the last few days is just what is wanted, city retailers say, and they report good sales. Judging, also, from the increasing number of letter orders coming to hand, business in the country is also improving. Travelers are now mainly selling spring goods, such as prints, gingham, and cotton goods generally, with some moderate proportion of sorting goods. Remittances, except from the Northwest, are coming in well, much better than in August and September. In the district above named, the backwardness in threshing operations has caused some delay in farmers' settlements with storekeepers.

Hides.—No changes are reported this week, but lambskins are expected to advance the usual 5 to 10c. at the beginning of the month. Beef hides are coming in freely, but are still readily bought on the basis of 9c. for No. 1, and the demand from tanners is reported good.

Leather.—Most of the boot and shoe travellers are now out with spring samples, and quite fair orders are already being booked, with a certain proportion of sorting business also being done. The factories are not doing any large amount of cutting as yet, and the local demand for leather is just moderate, apart from a pretty fair enquiry for jobbing sole, which cannot be entirely satisfied, owing to lightness of supplies in this line. Export business in sole is reported particularly good. Prices generally are steady to firm at late quotations.

Groceries.—The week has developed little of special interest in this line. Raw sugars are firmer, cane being quoted 3d. higher, and beet 2½d. higher, but New York refineries have not made any revision of prices, and consequently the local quotations are unaltered at \$4.10 for standard granulated, and \$3.40 the lowest for yellows. The demand at present is reported as rather quiet. In teas the only feature of special interest is the report that the export bounty on Ceylon teas—5 cents Ceylon currency per pound equal to about 1½c. Canadian currency—will expire December 31st, which will doubtless result in higher prices for these goods, and probably divert more attention to Japans, which, of late, have been displayed by Ceylons to some extent. The canners' combination are finding their orders for corn and tomatoes much better than was anticipated; and, it is said, will carry out their orders in full. Salmon rules very high, and some local jobbers are said to have cleared out their stocks, in round lots, at 50 to 60c. a case profit.

Metals and Hardware.—The general quotation for Summerlee No. 2, selected, in ordinary lots, is about \$20, but it is reported some sales of round lots have been made as low as \$19; English iron is quoted at about \$17.75 to \$18, with

## TYPEWRITER CENSUS

A typewriter census of the following representative towns are the proverbial "straws that show which way the wind blows."

	OUR SALES	NOT SOLD BY US		OUR SALES	NOT SOLD BY US
Hamilton.....	210	46	St. Catharines....	52	5
London.....	166	40	Peterboro.....	50	8
Brantford.....	80	30	Brockville.....	60	8
Berlin.....	72	7	Belleville.....	36	5
Windsor and			St. Thomas.....	26	11
Walkerville..	64	9	Woodstock.....	32	8
Guelph.....	65	10	Chatham.....	54	6
Galt.....	36	6	Owen Sound....	36	6

Only a small percentage of the machines not sold by us were sold since the Underwood came in the field. If you contemplate the purchase of a Typewriter, it is your privilege to try the Underwood without placing yourself under obligation to buy. Test it well, then ask your neighbor who uses one.

UNITED TYPEWRITER COMPANY, LIMITED,  
Successors to Creelman Bros.  
7 and 9 ADELAIDE STREET EAST, TORONTO.

WE ARE PREPARED TO ISSUE WITHOUT DELAY  
CONTRACT, OFFICIAL,  
JUDICIAL, FIDELITY

WE WILL BOND YOU.  
BONDS

THE UNITED STATES FIDELITY & GUARANTY CO.  
OF BALTIMORE MD.  
KIRKPATRICK AND KENNARD  
Managers for Canada.  
6 COLBORNE ST. TORONTO., Phone M4738

J. J. W. Deuchar, F.F.A., F.I.A., General Manager and Actuary of the Norwich Union Life Assurance Company, speaking of investments says:

"It may serve to indicate the great importance of obtaining a good return on the investments, if it is realized that one per cent. of increased interest on the funds of a company will, on the average, have as great an effect as a saving in expenditure equal to 10 per cent. on the premium income, while, if an office could count on realizing 5 per cent. interest in place of 3, it might reduce its premiums some 30 per cent., or double its bonuses."

Mr. Deuchar does not name THE GREAT-WEST LIFE; but the above statement exactly describes the happy position of its policy-holders.

## Confederation Life

ASSOCIATION, HEAD OFFICE, TORONTO.

**Policies Issued on All Approved Plans.**

W. H. BEATTY, . . . President.  
W. D. MATTHEWS, FREDERICK WYLD,  
W. G. MACDONALD, Vice-Presidents. J. K. MACDONALD,  
Actuary. Managing Director.