

NOTES FOR THE STATIONER Continued.

a true lover's knot at the top; and newer than the tiny circle is the oblong square.

The various dies are, however, of such individual taste that it is difficult to specialize. One new form, the small shield shape, holding name or initials, with a cloudy background in blue or green, toning at the edges to the hue of the paper. The very latest is the latitudinal oblong, in which the letters of the name are also arranged in latitudinal order. In this case, if the use of a coronet is admissible, it is placed not on the top of the oblong, but at the head, within the top line.

Two years ago the fashionable note paper was the blue Toile d'Alsace. That, again, was superseded by a cream-laid blue paper watered with horizontal lines. Some months ago Paris brought out a new fashion in a paper which, in its original form, resembled the Toile d'Alsace, but before being put on the market was deeply scored with very close diagonal lines of contrasting color to the ground, such as red on white, heliotrope on cream, blue on white, and so on, in endless variety. This paper, with the square flap court envelope, is just being introduced into England, though Paris society has known it now for some time.

PING PONG SETS.

Buntin, Gillies & Co., Hamilton, Ont., are offering a variety of styles of Ping-pong or table tennis, ranging from \$1 to \$2.50 per set. They can supply these all-wood or drum-head bats, as required. Ping-pong still holds its sway as the most fashionable game in England, as well as Canada. A late issue of Woman's Life (London) carried as a gift to every purchaser a pattern of a ping-pong blouse. Answers recently sent a representative to interview the manufacturer of the game, and the important discovery was made that it was ten years old.

BOOKLETS RE PLAYING CARDS.

Two interesting little handbooks have come to us from The United States Play and Card Co., of Cincinnati. One, "Entertaining With Cards," contains a great many useful suggestions for the management of card parties, hints as to invitations, decorations, prizes, etc., and complete rules for half a hundred different games. The other, "Card Games," has the rules for almost every known game condensed into its 130 pages. It has

already run into eleven editions. These little books retail for 25c. each and ought to be side by side with every stationer's stock of playing cards.

BIRTHDAY CARDS.

Dealers can do more business in birthday cards if the trade is encouraged. The Copp, Clark Co. show this year quite a range of these goods, including hand-painted designs, photogravures, l'art moderne, Wedgewood, medallion style, tinselled, ribboned, silk-corded and tassel led, various new tints in card mounts, many special designs, such as cards commemorative of coming of age—the 21st birthday—ivy leaves, horseshoes, wish bones, bicycle, tennis racquets, "Mizpah," Irish, mourning, children's, comic designs, etc., etc. In connection with this trade mention may be made of the special values offered in calendars by this firm and really remarkable prices are offered owing to an early purchase. A line of Highland-clan postcards should be looked into. The Christmas cards of several famous makers will shortly be ready to show the trade. The coronation scribblers, pads and exercise books of this house, previously noted in these columns, are now ready and the trade can have samples on application.

IMPORTED STATIONERY.

Orders are now being taken by the travellers of The Copp, Clark Co. for their English and American lines of papereries for the Summer tourist trade (June delivery) as well as the Christmas trade. These goods come in 50, 50 or 24, 24 quantities and also in tasteful cabinet sets. Among these new and attractive novelties may be mentioned Ripple Bond, French Chiffon, Imperial Finish, Crepe de Chine, and a variety of floral-designed colored stationery of the novelty order. The representatives of this same firm are also showing samples of an especially fine line of scholars' companions and pencil boxes. Great values are given this year. In pocket toilet sets there is a good range of 5 to 50c. goods, while necessities, very nicely boxed, are shown in leather, leatherette, celluloid, with decorated tops, to retail from 25c. to \$1.

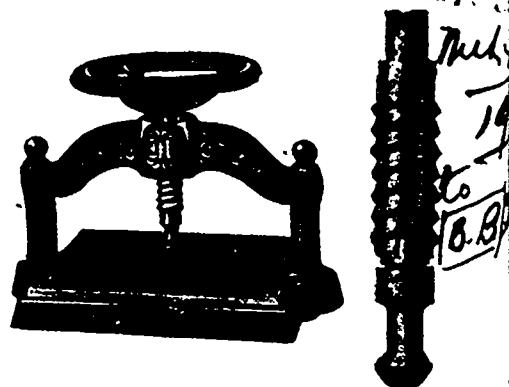
IMPORT FANCY GOODS.

The fancy goods samples for import trade this season strike a buyer as particularly well adapted to draw trade. The Copp, Clark Co.'s range has been specially chosen with a view to stationers' trade, and contains many articles of decided merit. In paperknives, the celluloid heads of notable men are unique for 25 and 50c. retailing. Bells for progressive card games are shown in nice goods. Tapes in animal and fruit designs, including some funny and novel designs.

The celluloid material is not only shown in ornaments, vases, paperweights, etc., but also in soap boxes, with mirror tops for 25c. retailing. The album trade is catered to in goods selling at retail from 25c. up in cabinet, card, and large sizes, including also musical albums. In frames there are over 200 selected lines, chiefly in paper, celluloid, brass, wood, and mirror glass with mother-of-pearl finish. The brass frames are very showy for 25c. goods. Folding frames, Cribbage boards for two or three players, whist markers, bezique markers, chess sets, and a line of railway or folding chessmen, for travellers, are among the specialties shown for the game trade. In paints, drawing slates, ash trays, button trays there are good lines, and the inkstand novelties, both in odd 25c. designs and the better grades of silver and brass goods, include the new finishes. Olive wood inkstands, which are now so popular in New York are shown in the latest novelties. The cannon shape is one of these. Medallions include both royalty and religious lines, and those with King Edward and Queen Alexandra are good sellers. This line includes goods from 10 to 50c. retail. There is also a great range of window transparencies, in figures and scenery, for selling at 10 to 25c. Night lights with transparent shields are worth a note. These are but some of the features of a well-chosen line.

DEMAND FOR GREY PAPER.

As was pointed out in last month's issue, it was not entirely owing to the period of Court mourning that accounted for the large demand of late for Silurian and grey papers, for now that this season is well over the call for this class of stationery is still maintained, in fact, if anything, is on the increase. According



ly The Brown Brothers, Limited, have added to their lines a very handsome shade to which they have given the name "Hazel Grey," and which, as the name indicates, is a very pretty tint of this popular shade. The stock is plate-finish and made in their favorite Alexandra size. They have also added another new line known as their "Chamois Finish." As its name implies it has a medium rough vellum weave finish and comes in