

Less Pot-washing

SMP Enameled Ware has the smooth surface and polish of fine crockery—without the breakage. And it is so very easy to clean—just like china, and therefore makes light work of pot washing.

Whenever you are buying kitchen utensils be **sure** they carry the **SMP** trade-mark.

Diamond Ware is a three-coated enameled steel, sky blue and white outside with a snowy white lining. Pearl Ware is a two-coated enameled steel, pearl grey outside and inside. You can't go wrong if you buy either.

Ask for
Pearl Ware or Diamond Ware

SMP QUALITY
TRADE MARK

THE SHEET METAL PRODUCTS CO. OF CANADA LIMITED
MONTREAL TORONTO WINNIPEG
EDMONTON VANCOUVER CALGARY 62

Gordon & Son

CUSTOM TAILORS

PHONE 153
WATERDOWN

Waterdown Garage

Tires \$6.95 and up

White Star Gasoline
Gauranteed 65 Test

Ford Service and Repair

Wm. Springer & Son
Phone 140

R. J. VANCE

DENTIST

Mill Street Waterdown

John Kitching

FUNERAL DIRECTOR

Up to Date Equipment

Mctor or Horse Hearse

Waterdown Ontario

Westover Branch at
Markle's Store

Spraying Outfits

Hand or Power Equipment to Suit Everyone

One good reliable make, complete with 2 h. p. engine, tank pump, agitator, relief valve, gauge, hose, nozzle, etc. all on strong base ready to put on truck or wagon, for quick sale
\$225, with truck complete \$285

Another of the latest designs, engine will deliver up to 5 h. p. capacity 6½ or 7 gal. per minute up to 250 lbs. pressure. Complete with hose, spray gun, etc.
\$350 Mounted on latest type short turn truck, the finest outfit for capacity and ease of handling **\$424**

Spray Power Pumps for Engine use \$50 up

We supply various makes for various conditions and can save our customers money and give the very best service obtainable.

C. RICHARDS
32 Market St. Hamilton
Phone 19 - 2 Waterdown

BANK JOBS GO BEGGING.

Serious Shortage in Clerks Worrying the Managers.

Think of it, our once-exclusive banks are hanging out cards asking for clerks, just as factories do when they want help. Neat little placards in this connection are hung up near the tellers' cages. Hark to the contents of one of them:

"Employment on the staff of this bank offers an attractive future for young men. We are in a position to place a number of boys with High School education at our different branches throughout Canada.

"For particulars please refer to the manager."

Can't you imagine one of Canada's bygone general managers, pompous of mien, revisiting old haunts and nearly having an apoplectic fit at the sight of such a placard. Advertising for clerks! The very idea! Twenty years ago or more such an expedient would never have been dreamed of. Why, there was keen competition to get jobs in banks. In those distant days of Canada's hard times banks had waiting lists just like modern golf clubs, and picked and chose the young men who were to have the privilege of working for them. Applicants for positions approached a manager in humility and awe.

Not only good appearance, but social pull was necessary for admittance to one of the larger institutions. A boy's ancestry loomed larger with some general managers than did his penmanship. A bank job was the goal of most youths whose parents could not afford them a profession. For the post was a sure thing—banks never actually firing their clerks—and promotion, though slow, was regular up to a point, at least. Moreover—alas! that appeal to snobbishness—a bank clerk was some pumpkins socially in the city, and in the country towns he was absolutely IT. But that was twenty years ago.

Junior clerks started their career of finance in those days with as little as \$150 a year. To-day bank juniors are hard to get at \$600 and \$700 a year. And they have adding machines to do the dirty work. Twenty years ago—yes, less than fifteen years ago—branch managers with long service, several clerks under them and heavy responsibility, frequently received per annum no more than street car conductors and motormen are rejecting as insufficient to-day. Ask any senior bank man.

About fifteen years ago the native supply of bank clerks began to peter out in Canada. Better times had come with the opening up of the West, and opportunities offered in the professions and other occupations for young Canadians. The demand, for clerks rose simultaneously with the shortage, as new branches were springing up on the prairie overnight, like mushrooms. One or two large banks began importing clerks from Scotland, which has since furnished Canada with hundreds of hard-headed bankers.

The outbreak of war made the situation more stringent. Girls, whom banks had mostly employed as stenographers or at work which did not bring them into contact with the public, presently appeared at tasks hitherto considered unsuitable for feminine endurance. To-day they run the big deposit ledgers and in some country offices even that nerve-racking post, the cash, where she might have to use the loaded revolver lying ready at her side to defend the money from robbers. Some girls receive \$1,200 and \$1,500 a year in banks.

One Canadian bank has opened no less than 200 new branches within the past two years. Two or three of the larger institutions have from 400 to 500 branches each. All of which illustrates the growth of Canadian banking and the opportunities it offers.

Body Heat.

The immediate nearness of a large and robust person at the theatre or in a street car on a hot summer day may be a cause of discomfort by reason of the amount of heat given off by his or her body.

Such radiation from the human body is so considerable that, as proved by recent experiments, the presence of a man can be detected in the dark, with the help of suitable apparatus, at a distance of 600 feet.

Apparatus of the kind—consisting of a concave mirror to focus the heat rays, a "thermopile" and a galvanometer—proved very useful during the war. If a man crossed the range of the instrument the latter instantly perceived the fact. Even the lifting of a head out of a hole in the ground was registered.

Taken From His Sock.

A humorous story comes from the country districts where an automobile salesman had one of the biggest surprises of his life when an Italian farmer, who had ordered a car, made an old-fashioned specie payment and all in silver coin. The salesman was asked to "wait a minute" for his money. After an hour and a half he was summoned to the back yard, where the farmer had laid out the price of the car on two tables. The coins were all quarters, halves and dollars, piled \$10 in a stack. When the salesman undertook to check up he quickly understood why he had been left sitting on the front doorstep so long. It took him another hour and a half to make sure that he hadn't been overpaid.

EAGER'S

The Store of Quality

Men's Furnishings

25 Per Cent off all Straw Hats

Men's Fine Straw Sailors and all men's Panama Hats, all shapes. They must be cleared out at this season of the year at
25 Per Cent Reduction

A special selection of men's fine dress shirts, all made by the reliable makers W G. & R., Peabody and Lang shirt makers They are all new stock and made of the best quality goods. A special price of
\$2 each

A lot of Men's Ties. A specially selected stock at
50c each

Dry Goods

Ladies Underwear. A lot vests in short sleeve or with strap. A mixed lot of styles, and all good value at 40c and 50c
Special at

29c

A full line of all sizes in Children's Hose in black, brown or white ribbed cotton. Very special value at
23c, 2 pair for 45c

Table Damash, bleached or half bleached
75c to \$1.60

All Linen Damash, nice floral patterns
\$2 to \$2.75

Groceries

Our Groceries are always of the best grade possible to procure, and always at prices as low as the lowest.

Try our white wine and blended cider vinegars.

Heintz's Golden Amber Sugar Vinegar, by the gallon. The finest vinegar made.

**This Store Closes Every Wednesday
Afternoon at 1 o'clock**