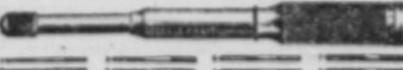




WHEN WRITING TO ADVERTISERS PLEASE MENTION THE GUIDE



Free—Mr. Punch Automatic Drill

It works by a spiral twist. You simply place the drill point and push the handle downwards after each stroke. In the handle there are eight points of different sizes. Each size is contained in a compartment by itself, and the number is printed over the hole in which it is contained, as shown in the illustration. The drilling points range in size from 1-16 to 11-64 of an inch. This useful tool will be sent free and postage prepaid to anyone who will collect four yearly subscriptions (new or renewal) to The Grain Growers' Guide, at \$1.50 and send the money collected and the names and addresses of the subscribers to The Guide office, or, if you can collect a two-year subscription at \$3.00, it will count the same as two yearly subscriptions; but your own subscription will not count. Mail your subscriptions to—

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The name that stands for Quality in Farm Machinery
LISTER ENGINES ARE BRITISH BUILT

Have the Largest sale in the British Empire.

23.5769 HP. On Skids or Truck. High Tension Magneto Ignition. Automatic Lubrication.

Lister Silos, Ensilage Cutters, Threshers, Sprayers, Milkers, Electric Light Plants, Melotte Cream Separators.

THE LISTER GRINDER

Write for price of our famous Grinder Outfit comprising 3 1/2 HP Lister Engine and a 6 1/2 Lister Grinder.

Write for Catalogue to Dept. 6
RALISTER & Co. Limited
WINNIPEG

Co-operative Farm Business

Continued from Page 9

erly. No more long hauls to adjoining towns. A price is offered right up to the last fraction of a cent. They will bring a stock-car to the siding now for only a few animals on a much closer margin of profit, or pay switching charges to complete a car started further up. And why? Take a guess!

Some Things Learned

One of the important things we learned in livestock shipping was that profits and shrinkage are very closely related, hence the importance of doing everything possible to minimize the latter. While bedding in cars, feeding in home stock yards or in cars in transit and judicious loading such as proper partition in mixed cars, or not to overload, are important factors in "shrinkage," the crux of the matter rests with "the run" the railway gives the stock.

We are on a branch off a branch of the C.N.R. and our "runs" have not always been all that could be desired, having on more than one occasion been 24 hours making the 160 odd miles, in which case we never were able to "fill" the stock back to initial weights. On the other hand when we got a "run" of 10 or 12 hours we seldom had little difficulty in getting back reasonably close to the initial weights on all but one class of cattle, which was slushy grassers in June or July.

We must educate our stock-raisers to keep this class of stock at home till properly finished.

Outside of this "run" proposition our dealings with the railway have been quite cordial and reasonably satisfactory.

They leased us our building site, built a new stock yard (after some delay), supplied cars promptly and granted return transportation as far as their road would take us via the main line, instead of wanting 36 hours longer for the regular branch line train.

Service The Keynote

The management of our business is in the hands of the trustees under which work our president in charge of the general trading, our secretary in charge of carlot shipments, books and correspondence and one of the trustees in charge of the livestock department. And please let me record it here that no officer in any way connected with our society since its inception has given wages the slightest consideration in the conducting of our business. No one has received a tithe of what their services would have commanded in competitive business. Each has seemingly worked unselfishly to establish a successful business and no small part of their reward has been reaped in the satisfaction which comes from having faithfully served others. The only salaried person in connection with our business is the president and so modest a man is he that he absolutely refuses to accept a wage commensurate with his work.

Our secretary "works for nothing and boards himself," while our livestock trustee receives half the net profits in his department as his remuneration. No trustee up to the present has received mileage or any other remuneration to attend the business of the society, tho all have spent much valuable time "for the good of the cause."

Someone says: "No wonder they show profits." To this the reply comes: "When a person gets the true co-operative spirit into one's nature so that it becomes a real part of him, then will he be willing to do a good turn for a neighbor, or all his neighbors without charging anything for it." Do you get the idea?

The benefits of our organization to our community in the past three years cannot alone be estimated in dollars and cents. We could figure up a handsome financial gain by approximation and supposition, but what seems to the writer to be the great benefit is the elevating, broadening influence co-operation is having on our lives, bringing us nearer to that state in which "The Master" intends we should live, that of loving your neighbor as yourself.

In conclusion, it would seem we are only on the fringe of what might be done. The vista opens in the future of



On the Job Laying Though Snowed In

Under the most severe weather conditions, you will get plenty of eggs if your hens are properly housed and fed Royal Purple Poultry Specific, as directed.

Jno. Cutting, Osprey, Ont., writes as follows:

"Dear Sirs.—Kindly send me your free booklet on Stock and Poultry. I have used your Poultry Specific all winter, and I would not want to be without it. For fattening chickens, and making hens lay it can't be beaten. I have also used the Stock Specific, and find it as represented."

Royal Purple Poultry Specific

In summer, fowl get grain, herbs, grass and insects, which are Nature's assistants for producing eggs. In the winter and spring, fowl get practically the same grain, but must have a substitute for the herbs, insects. Royal Purple Poultry Specific, manufactured from Roots, Herbs, Minerals, etc., is a most perfect substitute, increases the egg production at once, and makes the hens lay as well in winter as summer—keeps the fowl active, vigorous and healthy—prevents chicken cholera and kindred diseases.

Sold in 25 and 50c. packages, also \$1.50 and \$5.00 air-tight tins. We also manufacture Lice Killer, 25 and 50c. packages; Rouse Cure, 25c.; Disinfectant, 25c., 50c., \$1 sizes. Secure these products from our dealer in your town.
W. A. Jenkins Mfg. Co., Limited
London, Canada

FREE BOOK

Write for FREE 80-page booklet describing all common diseases of stock and poultry. It tells how to build hen houses and how to raise calves without milk.

Secure More Pails of Milk From Your Herd

Royal Purple will increase the flow of milk from 3 to 5 lbs. a day if used according to directions. Mr. Norman C. Charlton, Scott, Sask., states:

"I am from Ontario and fed your Royal Purple Stock Specific when in Brownville. My cows made the largest average and tested 5 pounds over average at C. M. P., Brownville. I believe you make the best conditioner on the market."

Royal Purple Stock Specific

The great farm animal conditioner and fattener is used in almost every progressive stock-raiser's stable in Canada. Good for all stock in a run-down condition. Can be used occasionally or continuously without showing bad after-effects. Royal Purple Stock Specific is purely a digester and blood purifier. It aids digestion to such an extent as to produce the very best results, and obtain the maximum amount of good from the food eaten. It will enable you to fatten your steers and hogs a month earlier, thereby saving a month's feed and labor.

Mr. Malcolm Gray, of Komoka, states:

"In regard to the feeding of Royal Purple Stock Specific, I had two lots of hogs. To the first lot I fed Royal Purple Stock Specific, and when I sold them they averaged 190 lbs. each. On the second lot I did not use Royal Purple Stock Specific, and at the same age they averaged only 150 lbs. each. They were both the same breed and one lot had as good a chance as the other. We have also fed Royal Purple Poultry Specific with excellent results."

Royal Purple Stock Specific is put up in 50c. packages and large \$1.50 and \$5.00 tins. Secure our products from our dealer in your town. Write for free booklet on how to treat all common diseases of stock and poultry. Tells how to build hen houses and how to raise calves without milk.

W. A. Jenkins Mfg. Co., Ltd.
London - Canada

Queen Incubators The Perfect Hatching Machine, for which we have just received exclusive Agency in this territory. It will pay you to write us for descriptive circulars and prices.

Cushman Motor Works of Canada Limited
Builders of the Famous Lightweight Farm CUSHMAN Engines
Dept. "D," Whyte Ave. and Vine St. Winnipeg, Manitoba

EXCLUSIVE SELLING AGENTS FOR
Fanning Mills—Smoot and Pickling Machines—Vacuum Washing Machines—Lincoln Grinders—Lincoln Saws—Incubators—Universal Hacks—Langdon Ideal Self Feeders—Portable Grain Elevators—Wagner Hardware Specialties—Mountaineer and Little Giant Neck Yoke Centres.

If you do not see what you want advertised in this issue, write us and we will put you in touch with the makers