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Tinsmith, Sheet Metal, Furnace and
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AUTO Batte	TIRE	AND	TUBE	REPAII

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Kane, Home Service Mattress Company.—Mattress and Bed Spring manufacturers. Mattresses remade, bed springs rewired and repaired. Upholstering of all kinds. Cushions made to order. Cosy Corners, etc.—Phone M. 3564, 264/2 R. Waterloo St. 29735—6—20 WELDING AND CUTTING OF ALL kinds of metals by Oxy-Acetylene pro-

ALL KINDS OF MATTRESSES AND Cushions made and repaired; Wire Mattresses re-stretched. Feather beds made into mattresses. Upholstering neatly done, twenty-five years' experience.—Walter J. Lamb, 52 Britain street, Main

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SEVERAL SUMS OF TWO THOUS and Dollars and thereabouts on mort

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Auto and modern gear. Furniture
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	Open	High	
Atchison	981/4	981/2	
Allied Chem	675%	681/2	
Atl Gulf	381/4	881/4	
Am Int Corp	441/4	45	
Am Sumatra	37	37	
Am Smelters	59%	60%	
Asphalt	601/4	60%	
Am Telephone	1221/	1227/2	1
Balt & Ohio	47	478/4	
Bald Loco	1113/4	112	1
Beth Steel	765%	76%	
Bosch	428/4	43	
Anaconda	523%	528/8	
C. P. R	1371/4	1871/2	1
Can	471/9	473/8	
Chandler	78 .	78	
Cen Leather	88	38	
Cuban Cane	161%	165%	
Calif Pete	615%	62	

C. R. MURRAY, PRACTICAL
Plumber, Steam and Hot Water Heating a specialty. Repair work promerly
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Address 22 Clarence St., Phone 450.

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vanized Iron and Copper Work.
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Nor Pacific 74% Pearce Arrow SECOND HAND CLOTHING, JEW-Pacific Oil

WANTED TO PURCHASE—LADIES'

	TAT OTT CT C	ai, oane	T.M.
	Open	High	Lo
rompton	30%	30%	30
razilian		40	48
ell Telephone	110	110	110
E 2nd Pfd	83	83	82
E Com	121/4	121/4	12
B 1st Pfd		75	75
an S S Pfd	51	51	51
an Cem Pfd	94	94	94
en Electric	80	80	80
aurentide		87	87
Iontreal Power		91	91
lat Breweries	541/2	541/2	54
eter Lyall		49	46
uebec Ry		261/2	26
liordon		18	12

 Smelting
 23
 28

 Steel Canada
 72½
 72½

 Span River Pfd
 94
 94

 Textile
 164
 164

kinds of metals by Oxy-Acetylene pro-process.—United Distributors, 48 King Square,

One for your family to grow up in, which they can call their HOME, with all modern improvements, such as electric lights, running water, excellent school, 'phone service, etc. Have your market garden and grow your own vegetables. Have the joys and health of the country, and a place for your kiddies to play, and at the same time the joys of city conveniences. **GLEN FALLS VALLEY** offers especially charming home sites

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HOME, on easy terms, write us, or 'phone Main 385, or enquire of George Watson, our superintendent, at Crushing Plant, Main 3590, or at his resience near Factory Buildings. THE COLDBROOK REALTY

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	14 00/2
lied Chem 67	5/8 681/2
l Gulf 38	1/4 881/4 8
n Int Corp 44	1/4 45
n Sumatra 37	87 8
n Smelters 59	
sphalt 60	1/8 607/8
n Telephone122	1/4 1227/4 12
lt & Ohio 47	478/4
ld Loco111	% 112 1
th Steel 76	5% 76%
sch 42	18/4 48
naconda 52	3/8 528/8
P. R137	1/4 1871/2 18
n	
andler 78	1/8 473/8 1 • 78
n Leather 38	
ban Cane 16	1/2 165%
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WANTED—WEST SIDE RESIDENTS to know that G. W. Ilife, Sgt. Shoemaker, 115th Batln. 13th Res., is in charge of the Shoe Repair Department at C. E. Belyea's store, 95 Union St. Union Oil 21% 221% Union Oil 21% 221% Union Oil 21% 221% Union Oil 21% 221% Union Pacific 13654 137 Us Steel 991% 991% Uset, (next post office). Give the returned man your work. All work done correctly and ready when promised. Prices right. 29518—6—16 Canadian Steel 45 4514 Wool 91% 92 Sterling—4.47½.

SHOE REPAIR SHOP, 7 DOCK street, near corner Union. New Victor machines, only best stock; skilled workmanship, prompt service, moderate prices. MONTREAL MARKET.

THE BUSINESS COLUMN

How to reach the people who never reach you will ever remain a problem for retailers. For some merchants the phone used in ingenious ways has brought success, while others swear by the efficacy of the direct mailing pro-

But Jay Vic, proprietor of the Vick Drug Company in Centerville, Ill., does not believe in either of these business-getting systems. Why should he? He has evolved a better one. His is simply the system of personal call. And he puts it into operation only on slack and dull days. In other words, he does not sit back complacently and let business lag.

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49% Retailers Join to 69% Guarantee Bargains.
7234
4114 Co-operative guar

Co-operative guaranteed bargain day sales are the latest thing in Marshall-611/4 town, Ia.
261/6 Recently sixty retail merchants got to-26½ recently sixty retain merchants got to 123½ gether to stimulate business and to attract shoppers to inspect the merchandise stocks of the town. In order to eliminate the idea that job lots or left overs were being disposed of, the met-chants advertised that every sile was a guaranteed one, and that a purchaser had the right to demand his money back in case he felt that he had not bought a

overs were being dispose of the goods to be offered. If the committee was not convinced that the merchandise was a real bargain it was rejected and the store was not permitted to put it on sale.

Overs were being dispose was a characterised that every sale was a guaranteed one, and that a purchaser had the right to demand his money back in case he felt that he had not bought a real bargain.

A merchandise committee was appointed to censor every advertisement and article offered during the two days' sale. Each merchant had to submit to the committee invoices of the goods to be offered. If the committee was not convinced that the merchandise was a real bargain it was rejected and the store was not permitted to put it on sale.

They Talk It Over.

The Parker-Bridget store in Washington, D. C., follows a policy of holding frequent meetings of department employes for the informal discussion of business problems and store questions. The meetings serve several purposes. They give store officials a chance better to educate the salesforce. They furnish the opportunity for the explanation of store policies, and they are a decided factor in improving the morale of the salesforce.

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For Sale Big Used Car Sale starting Monday morning at 9 o'clock and lasting for three days, of 15 late model used cars. All cars must be sold at a sacrifice. 1 Dodge Touring 1921 model (could not tell from new) price \$850. Three Ford Touring cars, \$290 to \$365. Two Chevrolet Touring cars, 1921 model, not soiled and going at \$475 and \$500. One McLaughlin Special, late model Master Six, all cord tires and must be sold. One Baby Grand Chevrolet, 1921 model, not soiled and priced at \$650. One Overland 4 Sedan, 1920 model, price \$600. Terms. Showroom open evenings.

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