

SHOPS YOU OUGHT TO KNOW

Designed to place before Our Readers the Merchandise, Craftsmanship and Service Offered by Shops and Specialty Stores.

AUTO REPAIRING

AUTO TIRE AND TUBE REPAIRS.
Batteries re-charged and repaired—
J. Walsh, 440 Main St., Phone 3873.
2914-6-2

AUTO STORAGE

AUTO STORAGE, WIRE STALLS
to let cars repaired, cars washed—
At Thompson's, 55 Sydney St., Phone 468.

BABY CLOTHING

BABY'S BEAUTIFUL LONG
Clothes, daintily made of the finest
material; everything required; ten dol-
lars, complete. Send for catalogue. Mrs.
Wolton, 672 Yonge Street, Toronto.
11-1-1927

BARGAINS

BARGAINS—JOB LOT OF FRENCH
Suits; all kinds of furs made to
order at Morin's, 53 Germain St.
29790-6-21

CHEAP UNDERWEAR AND COR-
sets, Bloomers in pink and white, at
Wetmore's, Garden St.

CARPENTERS

FOR CARPENTRY AND GENERAL
repairs ring C. H. Gilker, West 288-11.
29546-6-18

CHIMNEY REPAIRING

CHIMNEYS REPAIRED, \$2.00 UP.
Concrete tops cheap; chimneys made
to draw—Box 11, Times. 29739-6-14

CHIMNEY SWEEPING

J. B. WATTS, THE EXPERT SWEEP-
er, with mechanical apparatus; chim-
neys rebuilt and repaired.—Phone 6348.
29633-6-15

DYERS

NOTICE TO MOURNERS—FAST
black returned in 24 hours. Phone 4704.
New System Dye Works.

ENGRAVERS

WEDDING ANNOUNCEMENTS
and Cards, Jewelry Engraving, etc.—
A. G. Plummer, 238 Union St.

FURNITURE MOVING

FURNITURE MOVING TO THE
country by large air truck. Most
reasonable rates.—Phone 884-18.

LADIES' TAILORING

EVERYTHING IN LADIES' AND
Children's made and repaired. Made to
order. A. Morin, Artist Tailor, 52 Ger-
main.

MATTRESS REPAIRING

J. W. CASSIDY AND CHARLES
Kane, Home Service Mattress Com-
pany.—Mattress and Bed Spring manu-
facturers. Mattresses remade, bed
springs rewired and repaired. Upholster-
ing of all kinds. Cushions made to or-
der. Cozy Corners, etc.—Phone M. 3854.
29738-6-20

MASONRY

BRICK WORK, CONCRETE PLAS-
tering. All kinds of repair work done
promptly.—H. Craig, 454 Kemptown, M.
2938-51.

MEN'S CLOTHING

READY TO WEAR MEN'S SUITS
at a reasonable price—M. J. Higgins
& Co., Custom and Ready-to-Wear
Clothing, 182 Union St. T.F.

MONEY TO LOAN

SEVERAL SUMS OF TWO THOUS-
and Dollars and thereabouts on mort-
gages security.—H. O. McInerney, 30
Water, etc. 29237-6-20

PAINTS

H. B. BRAND PAINTS, \$3.50 TO
\$4.00 per gallon. Send for Color Card.
—Haley Bros., Ltd. 6-9-1927

PIANO TUNING

PIANO AND ORGAN TUNING AND
repairing. All work guaranteed. Re-
asonable rates.—John Haisall, Phone Main
4421.

PIANO MOVING

HAVE YOUR PIANO MOVED BY
Auto and modern gear. Furniture
moved to the country, and general car-
riage.—Phone M. 1197, Arthur S. Stack-
house.

Use the Want Ad. Way

FINANCIAL

NEW YORK MARKET.
(By Direct Private Wires to McDougall
& Cowans, 28 King Street, City.)

NEW YORK, June 14.	Open	High	Low
Allied Chem.	98 1/2	98 1/2	97 1/2
All Gulf	88 1/2	88 1/2	87 1/2
Am Int Corp	44 1/2	44 1/2	43 1/2
Am Smelter	37 1/2	37 1/2	36 1/2
Am Telephone	129 1/2	129 1/2	128 1/2
Asphalt	60 1/2	60 1/2	59 1/2
Bald Steel	111 1/2	111 1/2	110 1/2
Beth Steel	78 1/2	78 1/2	77 1/2
Bosch	42 1/2	42 1/2	41 1/2
Anacosta	52 1/2	52 1/2	51 1/2
C. P. R.	137 1/2	137 1/2	136 1/2
Can Pac	47 1/2	47 1/2	46 1/2
Chandler	73 1/2	73 1/2	72 1/2
Gen Leather	38 1/2	38 1/2	37 1/2
Gen Tire	12 1/2	12 1/2	11 1/2
Calif Pete	61 1/2	61 1/2	60 1/2
Ches & Ohio	64 1/2	64 1/2	63 1/2
Cueville	70 1/2	70 1/2	69 1/2
Chino	29 1/2	29 1/2	28 1/2
Chic & E. Ill	85 1/2	85 1/2	84 1/2
Coco Cola	69 1/2	69 1/2	68 1/2
Corn Oil	49 1/2	49 1/2	48 1/2
Columbia Gas	84 1/2	84 1/2	83 1/2
Davidson Chem	80 1/2	80 1/2	79 1/2
Gen Con	14 1/2	14 1/2	13 1/2
Gen Electric	164 1/2	164 1/2	163 1/2
Gen Motors	138 1/2	138 1/2	137 1/2
Gen Nor Pac	76 1/2	76 1/2	75 1/2
Gen Steel	76 1/2	76 1/2	75 1/2
Houston	40 1/2	40 1/2	39 1/2
Inspiration	40 1/2	40 1/2	39 1/2
Indus Alcohol	52 1/2	52 1/2	51 1/2
Irvinble	15 1/2	15 1/2	14 1/2
Imperial Oil	112 1/2	112 1/2	111 1/2
Kelly Spring	47 1/2	47 1/2	46 1/2
Kennecott	64 1/2	64 1/2	63 1/2
Lehigh Valley	64 1/2	64 1/2	63 1/2
Mexican Petroleum	187 1/2	187 1/2	186 1/2
Midvale	21 1/2	21 1/2	20 1/2
Mid States Oil	14 1/2	14 1/2	13 1/2
Mack Truck	33 1/2	33 1/2	32 1/2
New Haven	34 1/2	34 1/2	33 1/2
N. Y. Cen	91 1/2	91 1/2	90 1/2
Nor Pacific	74 1/2	74 1/2	73 1/2
Pan American	69 1/2	69 1/2	68 1/2
Pearce Arrow	28 1/2	28 1/2	27 1/2
Pure Oil	31 1/2	31 1/2	30 1/2
Pacific Oil	61 1/2	61 1/2	60 1/2
Pere Marquette	30 1/2	30 1/2	29 1/2
Pennsylvania	41 1/2	41 1/2	40 1/2
Punta Sugar	49 1/2	49 1/2	48 1/2
Rep. I & Steel	60 1/2	60 1/2	59 1/2
Reading	72 1/2	72 1/2	71 1/2
Rock Island	41 1/2	41 1/2	40 1/2
Retail Stores	61 1/2	61 1/2	60 1/2
Rubber	61 1/2	61 1/2	60 1/2
San Francisco	27 1/2	27 1/2	26 1/2
Seneca	12 1/2	12 1/2	11 1/2
Sigbee	72 1/2	72 1/2	71 1/2
Sinclair Oil	34 1/2	34 1/2	33 1/2
Stromberg	48 1/2	48 1/2	47 1/2
Studebaker	119 1/2	119 1/2	118 1/2
St. Paul	25 1/2	25 1/2	24 1/2
Southern Ry	22 1/2	22 1/2	21 1/2
Southern Pac	22 1/2	22 1/2	21 1/2
Transcontinental	15 1/2	15 1/2	14 1/2
Tex Pac & C. Oil	27 1/2	27 1/2	26 1/2
Texas Company	47 1/2	47 1/2	46 1/2
Union Oil	22 1/2	22 1/2	21 1/2
Union Pacific	136 1/2	136 1/2	135 1/2
U. S. Steel	99 1/2	99 1/2	98 1/2
U. S. Copper	80 1/2	80 1/2	79 1/2
Canadian Steel	45 1/2	45 1/2	44 1/2
Westinghouse	60 1/2	60 1/2	59 1/2
Wood	91 1/2	91 1/2	90 1/2
Sterling	44 1/2	44 1/2	43 1/2

MONTREAL MARKET.

MONTREAL, June 14.	Open	High	Low
Brompton	30 1/2	30 1/2	29 1/2
Bel Telephone	110 1/2	110 1/2	109 1/2
B. E. and Pfd	83 1/2	83 1/2	82 1/2
B. E. Com	124 1/2	124 1/2	123 1/2
B. E. 1st Pfd	78 1/2	78 1/2	77 1/2
Can S. S. Pfd	51 1/2	51 1/2	50 1/2
Can Com Pfd	94 1/2	94 1/2	93 1/2
Can Electric	80 1/2	80 1/2	79 1/2
Laurentide	87 1/2	87 1/2	86 1/2
Montreal Power	91 1/2	91 1/2	90 1/2
Nat. Breweries	49 1/2	49 1/2	48 1/2
Peter Iral	48 1/2	48 1/2	47 1/2
Quebec Ry	26 1/2	26 1/2	25 1/2
Riduron	125 1/2	125 1/2	124 1/2
Shawmut	105 1/2	105 1/2	104 1/2
Smelting	28 1/2	28 1/2	27 1/2
Steel Canada	72 1/2	72 1/2	71 1/2
St. Lawrence	84 1/2	84 1/2	83 1/2
Textile	164 1/2	164 1/2	163 1/2
Winnipeg Elec	89 1/2	89 1/2	88 1/2
Commerce—1.88			
Nova Scotia—2.60			
Royal—1.90			
1929 Victory Loan—99.87			
1933 Victory Loan—99.75			
1936 Victory Loan—100.25			
1937 Victory Loan—100.10			
1937 Victory Loan—100.10			

SHIPPING

ALMANAC FOR ST. JOHN, JUNE 14.

High Tide... 8:44 Low Tide... 10:21
(Time used is daylight saving.)

PORT OF ST. JOHN.

Arrived Yesterday.

Schr. Levuka, 76, Tupper, from Boston.

Schr. Mattawa, 96, Murray, from North Sydney.

Cleared Yesterday.

Schr. C. F. Wahl, 10, Hicks, for Machiasport.

Arrived Today.

Str. Ville de Dijon, 2740, Forgeard, from New York.

Sch. Cynthia J. Griffin, 408, Griffin, from St. Stephen.

Coastwise—Str. Valinda, 66, Merriam, from Bridgetown.

Cleared Today.

Coastwise—Str. Empress, 612, MacDonald, for Digby; Valinda, 66, Merriam, for Bridgetown; sch. J. A. H., 58, Alexander, for Alma.

Sailed Today.

Str. Governor Dingley, 2866, Inguis, for Boston.

Str. Manchester, 2927, Strang, for Philadelphia.

MARINE NOTES.

S. S. Manchester Civilian sailed for Philadelphia early this morning, after 15 days in port.

S. S. Ville de Dijon arrived in port this morning from New York. She has part cargo loaded at United States wharf and will complete with refined sugar for Montreal and Genoa. She will dock at the refinery wharf this evening.

The schooner Cynthia J. Griffin arrived in port this morning from St. Stephen to load lumber for U. S. ports.

S. S. Andora is due in port with a cargo of salt from Spain.

S. S. Sicilian shifted to the refinery wharf yesterday and is discharging her cargo of sugar.

The schooner Levuka arrived in port from Boston yesterday afternoon.

S. S. Irishman was expected to sail from Montreal for Bristol yesterday.

THE BUSINESS COLUMN

Edited by Mansfield P. House (Copyright)

On Dull Days Vix
Calls on His Patrons.

How to reach the people who never reach you will ever remain a problem for retailers. For some merchants the phone used in ingenious ways has brought success, while others swear by the efficacy of the direct mailing process.

But Jay Vix, proprietor of the Vix Drug Company in Centerville, Ill., does not believe in either of these business-getting systems. Why should he? He has evolved a better one. His is simply the system of personal call. And he puts it into operation only on dull and dull days. In other words, he does not sit back complacently and let business pass.

On such days Miss Griggs, the saleslady, selects a few records from stocks, puts them in envelopes, takes along the general record catalogue, as well as the monthly supplement, and starts out to tour the town. She usually makes up a list of persons to be visited. If she is called out on Saturday or Sunday, she goes out on Saturday or Sunday. If she is called out on Monday or Tuesday, she goes out on Monday or Tuesday. If she is called out on Wednesday or Thursday, she goes out on Wednesday or Thursday. If she is called out on Friday or Saturday, she goes out on Friday or Saturday. If she is called out on Sunday or Monday, she goes out on Sunday or Monday. If she is called out on Tuesday or Wednesday, she goes out on Tuesday or Wednesday. If she is called out on Thursday or Friday, she goes out on Thursday or Friday. If she is called out on Saturday or Sunday, she goes out on Saturday or Sunday. If she is called out on Monday or Tuesday, she goes out on Monday or Tuesday. 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