

CANADIAN RAILWAY TELEGRAPH INSTITUTE, OTTAWA

STATEMENTS FROM LEARNED MEN

Jas. J. Hill, owner of the Great Northern Railway and several other large railroads, said: "A railroad operator can learn more of the fine points of railroading in one year than a man in any other branch of the service can learn in five." (Mr. Hill started out as a railroad operator.)

Hon. Chauncey M. Depew, United States Senator and President New York Central and Hudson River Railroad: "When a young man takes charge of a telegraph office, where he has to do with the operating of the road, he is in a school where he is taught larger things than those he is doing. Railroad business is not only a business in which men can make their living, but it is a university. It is a profession to be proud of, a profession that supports a million men on the payrolls in the United States."

Col. R. C. Clowry, President of the Western Union Telegraph Company, in delivering an address in New York City, said: "I believe that there is no better business school for the young man than telegraphy, and the careers of many of the leading business men of this country confirm this belief. It is thought that fully eighty-five per cent. of the railway managers in the United States were telegraph operators in their younger days, and I am constantly meeting men prominent in every branch of business, who served a number of years at the key, and in all cases they are proud of their former occupation."

The reader's attention is called in particular to the fact that only 15 per cent. of the high railway officials have come from the many other departments of the railroads.

While telegraphy itself is an excellent trade or profession, yet its greatest value lies in the fact that it is a stepping-stone to something higher and better. Read Senator Depew's statement on this page.