

DATE 07/16/97

774005

SCR. Q.3 What is your company's approximate gross annual sales in liras?

REPORT 41 (continuation)

	INDUSTRY SECTOR																						
	TOTAL		UK			GERMANY			FRANCE			ITALY			SWEDEN			SWITZERLAND			NETHERLANDS		
	TOTAL	Tech Int.	Total	Tech Int.	Other	Total	Tech Int.	Other	Total	Tech Int.	Other	Total	Tech Int.	Other	Total	Tech Int.	Other	Total	Tech Int.	Other			
TOTAL INTERVIEWS	100	33	-	-	-	-	-	-	-	-	-	100	33	64	-	-	-	-	-	-	-		
	100.0	100.0	-	-	-	-	-	-	-	-	-	100.0	100.0	100.0	-	-	-	-	-	-	-		
Under 10 millard liras (8)	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-		
10 millard to 250 millard liras (130)	83	26	-	-	-	-	-	-	-	-	-	83	26	55	-	-	-	-	-	-	-		
	83.0	78.8	-	-	-	-	-	-	-	-	-	83.0	78.8	85.9	-	-	-	-	-	-	-		
250 millard to 500 millard (375)	10	5	-	-	-	-	-	-	-	-	-	10	5	5	-	-	-	-	-	-	-		
	10.0	15.2	-	-	-	-	-	-	-	-	-	10.0	15.2	7.8	-	-	-	-	-	-	-		
500 millard to DM 1,000 millard liras (750)	7	2	-	-	-	-	-	-	-	-	-	7	2	4	-	-	-	-	-	-	-		
	7.0	6.1	-	-	-	-	-	-	-	-	-	7.0	6.1	6.3	-	-	-	-	-	-	-		
Over 1,000 millard liras (1200)	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-		
D.N.S.	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-		
Average (\$Millard Liras)	197.9	204.7	-	-	-	-	-	-	-	-	-	197.9	204.7	187.9	-	-	-	-	-	-	-		