

Asian languages.

When judged in terms of the numbers of business people attending and the variety of APFC business programs in demand, initiatives such as training workshops have had an impact in a number of centres across Canada. In most instances, The APFC's regional offices have been able to tailor these programs specifically in response to local demands.

The APFC's Information Services continues to handle ever-increasing numbers of requests for information about the Asia Pacific region, reflecting an increasing awareness of the APFC as an information resource and, more generally, an increased recognition of the importance of the Asia Pacific region.

The APFC's media program has helped to develop a major pool of over 60 Canadian print and broadcast journalists with knowledge and expertise in Asia. In turn, these journalists are able to report more intelligently and thoroughly to Canadians on Asia Pacific issues and how they impact on Canada. Over half the Canadian journalists sent to cover the recent APEC Summit in Seattle, for example, were former APFC media fellows.

The growth in APFNET subscribers -- both in Canada and in Asia -- has had an impact in facilitating efficient communication and networking services across the Pacific. In the past two years, the system has grown from 47 subscribers to over two hundred, each contributing to the system's value added through the enhancement of cross-networking possibilities.

4. **Partner Commitment.** The APFC has been able to build a high degree of partner commitment in terms of shared initiatives and/or matching contributions. In fact, the APFC's business, culture and media programs are almost always developed in partnership with another organization here in Canada or with a counterpart in Asia. The APFC has been frequently approached by other institutions with requests to consider joint partnership arrangements. Finally, as indicated above, APFC clients have paid for many services by means of cost-recovery.

5. **Duplication/Overlap.** The APFC is a unique institution whose key value added on "Team Canada" is its role in building Asia Pacific networks -- both within Canada and across the Pacific, through its regional offices. To this end, there is sometimes a perception that the Foundation is duplicating or competing with other institutions in the delivery of services to Canadians when, in fact, its programs have served to build partnerships, develop new alliances and promote collaboration amongst various stakeholder groups:
 - the APFC's education program has been successful in bringing together educational jurisdictions across Canada to discuss issues such as curriculum development, language training and collaboration in promoting Asia Pacific studies programs;