

Sales By Company (1994-95)³

Company	Sales (Rs millions)	Market Share (%)	Sales (\$Cdn million)
Glaxo-Wellcome /	4,410.50	7.2	176.4
Ranbaxy*	2,455.40	4.0	98.2
Cipla*	2,400.90	3.9	96.0
Hoechst Roussel	2,132.80	3.5	85.3
Pfizer	1,685.40	2.7	67.4
Alembic*	1,542.60	2.5	61.7
Knoll	1,523.80	2.5	60.9
Lupin*	1,423.10	2.3	56.9
Torrent*	1,403.20	2.3	56.1
Ambalal Sarabhai*	1,156.20	1.9	46.2
Cadila Health Care*	1,077.10	1.8	43.1
Parke Davis	1,031.10	1.7	41.2
Hind Ciba Giegy	989.80	1.6	39.6
SKB	987.70	1.6	39.5
Total	24,219.60	39.5	968.6
*Domestic Firms			

With respect to sales, of the top 14 firms - 7 are Indian owned. Ranbaxy leads the domestic firms with sales of Cdn \$98.2 million. Overall, Ranbaxy places second while Glaxo-Wellcome leads the industry with sales of over Cdn \$176.4.

³Source: The Economic Times New Delhi; Feb. 26, 1996