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This publication is designed to acquaint Canadian firms with the potential for doing business in India's oil and gas sector and provides practical information and advice on how to approach this potentially large market.

It gives an overview of the development of India's oil and gas resources, describes the major organisations comprising the industry, the magnitude of their operations and parameters of their foreign-sourcing requirements and discusses the role of local representation, India's tendering systems, and Canadian government assistance available to interested companies.

The Annexes contain a listing of major international oil and gas companies doing business in India, and descriptions of the industrial indigenisation policy and pricing preference scheme applicable to the Indian industry.